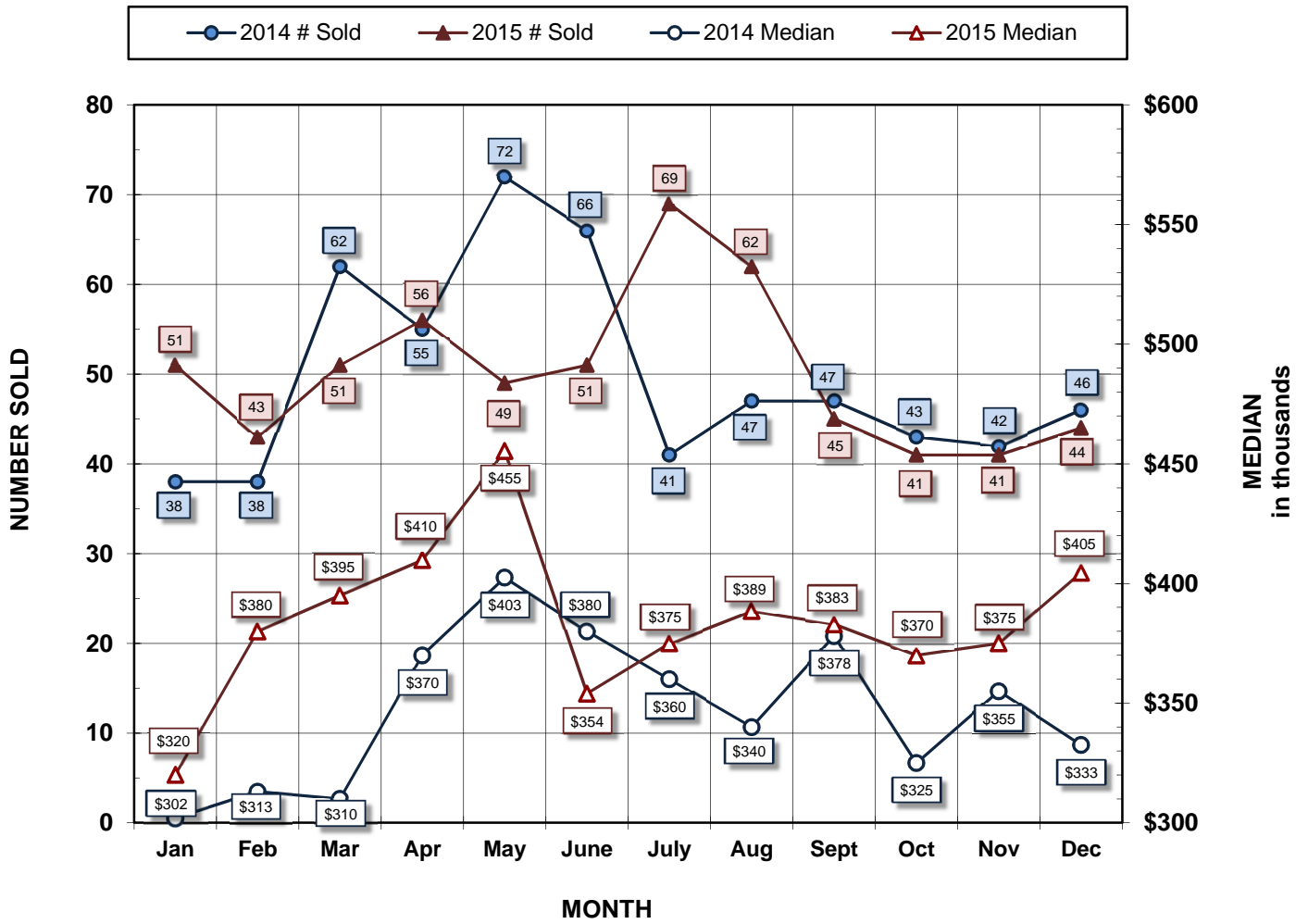


2015 Rossmoor Sales

Median Displayed in Thousands

Month	# Sold 2014	Median 2014	# Sold 2015	Median 2015	# Sold Change	Median Change %
January	38	\$302.0	51	\$320.0	+ 13	+ 6%
February	38	\$313.0	43	\$380.0	+ 5	+ 21%
March	62	\$310.0	51	\$395.0	- 11	+ 27%
April	55	\$370.0	56	\$409.8	+ 1	+ 11%
May	72	\$402.5	49	\$455.3	- 23	+ 13%
June	66	\$380.0	51	\$354.0	- 15	- 7%
July	41	\$360.0	69	\$375.0	+ 28	+ 4%
August	47	\$340.0	62	\$388.5	+ 15	+ 14%
September	47	\$378.0	45	\$383.0	- 2	+ 1%
October	43	\$325.0	41	\$370.0	- 2	+ 14%
November	42	\$355.0	41	\$375.0	- 1	+ 6%
December	46	\$332.5	44	\$404.5	- 2	+ 22%
Total	597	\$350.0	603	\$380.0	+ 6	+ \$30.0

2014 AND 2015 SALES BY MONTH

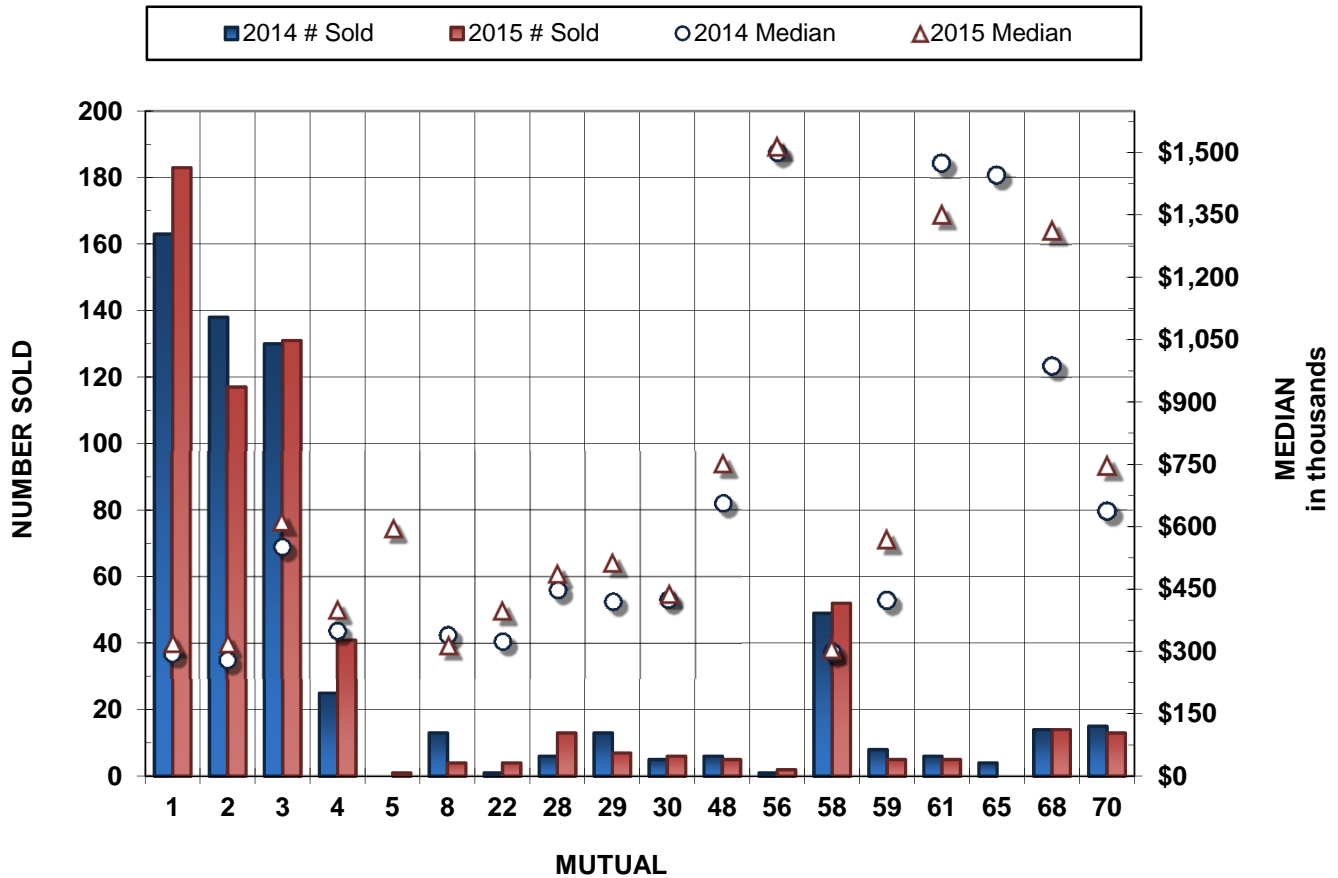


2015 Rossmoor Sales

Median Displayed in Thousands

Mutual	# Sold 2014	Median 2014	# Sold 2015	Median 2015	# Sold Change	Median Change %
First	163	\$295.0	183	\$320.0	+ 20	+ 8%
Second	138	\$279.7	117	\$319.0	- 21	+ 14%
Third	130	\$550.5	131	\$611.0	+ 1	+ 11%
Fourth	25	\$350.0	41	\$400.0	+ 16	+ 14%
Fifth	0	n/a	1	\$595.0	+ 1	n/a
No. Eight	13	\$340.0	4	\$314.5	- 9	- 8%
No. Twenty-Two	1	\$324.2	4	\$397.5	+ 3	+ 23%
No. Twenty-Eight	6	\$447.5	13	\$486.0	+ 7	+ 9%
No. Twenty-Nine	13	\$420.0	7	\$512.0	- 6	+ 22%
No. Thirty	5	\$425.0	6	\$437.5	+ 1	+ 3%
No. Forty-Eight	6	\$655.5	5	\$750.0	- 1	+ 14%
No. Fifty-Six	1	\$1,505.0	2	\$1,513.3	+ 1	+ 1%
No. Fifty-Eight	49	\$299.0	52	\$305.0	+ 3	+ 2%
No. Fifty-Nine	8	\$423.1	5	\$569.0	- 3	+ 34%
No. Sixty-One	6	\$1,475.0	5	\$1,350.0	- 1	- 8%
No. Sixty-Five	4	\$1,446.5	0	n/a	- 4	n/a
No. Sixty-Eight	14	\$986.8	14	\$1,312.5	0	+ 33%
No. Seventy	15	\$638.0	13	\$747.0	- 2	+ 17%
Total	597	\$350.0	603	\$380.0	+ 6	+ 9%

2014 AND 2015 SALES BY MUTUAL



2015 Rossmoor Sales

Median Displayed in Thousands

MUTUAL TYPE MODEL	Inventory	# Sold 2014	Median 2014	# Sold 2015	Median 2015	# Sold Change	Median Change %
FIRST COOPERATIVE	1,878	163	\$295.0	183	\$320.0	+ 20	+ 8%
CARMEL	184	16	\$334.0	16	\$353.8	0	+ 6%
GOLDEN GATE	193	17	\$325.0	30	\$339.3	+ 13	+ 4%
MENDOCINO	85	12	\$200.5	4	\$220.6	- 8	+ 10%
MONTEREY	184	15	\$309.0	15	\$310.0	0	+ 0%
SAN FRANCISCAN	190	16	\$332.5	16	\$377.5	0	+ 14%
SEQUOIA	460	40	\$260.0	41	\$316.0	+ 1	+ 22%
SONOMA	455	32	\$246.5	51	\$261.3	+ 19	+ 6%
YOSEMITE	127	15	\$349.0	10	\$379.5	- 5	+ 9%
SECOND COOPERATIVE	1,387	138	\$279.7	117	\$319.0	- 21	+ 14%
CARMEL	91	12	\$282.5	9	\$325.0	- 3	+ 15%
CLAREMONT	57	4	\$240.0	3	\$222.5	- 1	- 7%
CYPRESS	42	5	\$159.0	3	\$200.0	- 2	+ 26%
DEL MONTE	77	8	\$155.0	6	\$186.7	- 2	+ 20%
GOLDEN GATE	115	21	\$290.0	12	\$375.5	- 9	+ 29%
KENTFIELD	40	3	\$225.0	3	\$380.0	0	+ 69%
MENDOCINO	32	2	\$218.3	3	\$232.0	+ 1	+ 6%
MONTEREY	95	7	\$315.0	7	\$331.5	0	+ 5%
PIEDMONT TNHS	97	8	\$515.0	5	\$515.0	- 3	0
SAN FRANCISCAN	50	11	\$328.0	6	\$451.4	- 5	+ 38%
SARATOGA	56	4	\$210.0	8	\$299.0	+ 4	+ 42%
SEQUOIA	252	22	\$306.5	21	\$305.0	- 1	- 0%
SONOMA	262	23	\$233.0	24	\$280.0	+ 1	+ 20%
TAMALPAIS TNHS	45	3	\$380.0	1	\$430.0	- 2	+ 13%
YOSEMITE	76	5	\$390.0	6	\$387.8	+ 1	- 1%
THIRD CONDOMINIUM	1,676	130	\$550.5	131	\$611.0	+ 1	+ 11%
ABERDEEN	24	2	\$495.0	3	\$520.0	+ 1	+ 5%
ASPEN	17	2	\$328.3	1	\$360.0	- 1	+ 10%
AUGUSTA	21	1	\$439.0	2	\$497.5	+ 1	+ 13%
BELVEDERE	40	5	\$570.0	3	\$825.0	- 2	+ 45%
BRIDGEWATER	4	1	\$1,328.0	0	-	- 1	n/a
CASCADE I	110	5	\$659.0	7	\$595.0	+ 2	- 10%
CASCADE II	32	1	\$536.0	3	\$653.0	+ 2	+ 22%
CASCADE IV	4	0	-	0	-	0	n/a
CASTLEWOOD	29	2	\$620.5	2	\$657.0	0	+ 6%
CATALINA	4	0	-	0	-	0	n/a
CEDAR	20	2	\$492.5	1	\$559.0	- 1	+ 14%
DIABLO	16	2	\$366.0	2	\$407.3	0	+ 11%
DORAL	44	5	\$462.0	4	\$548.5	- 1	+ 19%
FIRESTONE	29	2	\$517.5	2	\$664.5	0	+ 28%
GALLOWAY	60	5	\$575.0	7	\$602.0	+ 2	+ 5%
GREENBRIAR	22	2	\$607.0	2	\$674.0	0	+ 11%
INVERNESS	31	2	\$617.0	3	\$649.0	+ 1	+ 5%
KENTFIELD	40	2	\$420.0	3	\$486.0	+ 1	+ 16%
KLAMATH	4	0	-	0	-	0	n/a
KLAMATH 8A	2	0	-	0	-	0	n/a
KLAMATH 8B	2	0	-	0	-	0	n/a
MAGNOLIA	12	2	\$595.0	1	\$665.0	- 1	+ 12%
MARIPOSA	97	9	\$449.0	7	\$450.0	- 2	+ 0%
MENDOCINO	4	0	-	1	\$267.0	+ 1	n/a
MONTROSE	32	1	\$645.0	2	\$647.0	+ 1	+ 0%
PEMBROKE	4	0	-	0	-	0	n/a
PINEHURST	59	6	\$495.1	3	\$550.0	- 3	+ 11%
PINEHURST II	12	1	\$450.0	1	\$469.0	0	+ 4%

2015 Rossmoor Sales

Median Displayed in Thousands

MUTUAL TYPE	Inventory	# Sold 2014	Median 2014	# Sold 2015	Median 2015	# Sold Change	Median Change %
MODEL							
REDWOOD	32	2	\$625.0	3	\$716.1	+ 1	+ 15%
ROSSLYN	60	4	\$711.5	4	\$767.5	0	+ 8%
SANTA CLARA	32	1	\$603.0	5	\$616.0	+ 4	+ 2%
SANTA CRUZ	16	1	\$464.0	0	-	- 1	n/a
SHASTA	16	1	\$260.0	2	\$321.0	+ 1	+ 23%
SIERRA	122	20	\$534.0	9	\$600.0	- 11	+ 12%
TAHOE	5	1	\$609.5	1	\$689.0	0	+ 13%
TAHOE I	165	13	\$660.0	10	\$702.5	- 3	+ 6%
TAHOE II	35	1	\$550.0	5	\$585.0	+ 4	+ 6%
TAHOE 5	10	0	-	1	\$760.0	+ 1	n/a
TAMARISK	12	0	-	0	-	0	n/a
VILLA ALHAMBRA	6	0	-	1	\$200.0	+ 1	n/a
VILLA BARCELONA	9	0	-	0	-	0	n/a
VILLA BELMONTE	12	1	\$219.0	1	\$289.0	0	+ 32%
VILLA CASITA	3	0	-	1	\$195.0	+ 1	n/a
VILLA CASTILLE	4	0	-	0	-	0	n/a
VILLA CERRO	12	0	-	1	\$797.0	+ 1	n/a
VILLA CORDOVA	18	2	\$357.0	2	\$327.0	0	- 8%
VILLA DE ANZA	18	0	-	1	\$440.0	+ 1	n/a
VILLA EL REY	40	6	\$478.3	2	\$527.5	- 4	+ 10%
VILLA FRANCISCO	18	2	\$598.0	3	\$625.0	+ 1	+ 5%
VILLA LOMA	24	1	\$725.0	2	\$777.5	+ 1	+ 7%
VILLA MADRID	8	2	\$419.5	1	\$510.0	- 1	+ 22%
VILLA NUEVO	22	4	\$583.0	0	-	- 4	n/a
VILLA ROBLES	22	2	\$541.3	1	\$625.0	- 1	+ 15%
VILLA SEVILLE	3	0	-	1	\$245.0	+ 1	n/a
VILLA VALENCIA	12	0	-	1	\$380.0	+ 1	n/a
WESTCHESTER	90	5	\$654.0	6	\$759.5	+ 1	+ 16%
WHITNEY I	35	0	-	5	\$920.0	+ 5	n/a
WHITNEY II	12	0	-	1	\$899.0	+ 1	n/a
WILLOW	7	0	-	0	-	0	n/a
WOODBIDGE	20	1	\$990.0	0	-	- 1	n/a
WYNDHAM	1	0	-	0	-	0	n/a
FOURTH CONDOMINIUM	286	25	\$350.0	41	\$400.0	+ 16	+ 14%
CLAREMONT	18	2	\$299.0	3	\$315.0	+ 1	+ 5%
CYPRESS (1 BEDROOM)	8	0	-	0	-	0	n/a
DEL MONTE	14	3	\$169.5	3	\$234.0	0	+ 38%
GOLDEN GATE	26	3	\$332.0	4	\$367.0	+ 1	+ 11%
KENTFIELD	60	2	\$405.0	8	\$370.0	+ 6	- 9%
PIEDMONT TNHS	42	4	\$536.5	2	\$663.8	- 2	+ 24%
SAN FRANCISCAN	14	4	\$353.5	1	\$677.0	- 3	+ 92%
SANTA CLARA	22	1	\$610.0	7	\$600.0	+ 6	- 2%
SANTA CRUZ	8	0	-	2	\$475.0	+ 2	n/a
SARATOGA	58	4	\$322.5	10	\$407.3	+ 6	+ 26%
YOSEMITE	16	2	\$420.0	1	\$315.0	- 1	- 25%
FIFTH CONDOMINIUM	18	0	-	1	\$595.0	+ 1	n/a
VILLA ENCANTO	2	0	-	0	-	0	n/a
VILLA GRANDE	2	0	-	0	-	0	n/a
VILLA NUEVO	6	0	-	0	-	0	n/a
VILLA ROBLES	6	0	-	1	\$595.0	+ 1	n/a
VILLA VERDE	2	0	-	0	-	0	n/a
NO. 8 COOPERATIVE	103	13	\$340.0	4	\$314.5	- 9	- 8%
CLAREMONT	10	0	-	0	-	0	n/a

2015 Rossmoor Sales

Median Displayed in Thousands

MUTUAL TYPE	Inventory	# Sold 2014	Median 2014	# Sold 2015	Median 2015	# Sold Change	Median Change %
MODEL							
CYPRESS (1 BEDROOM)	4	1	\$160.0	0	-	- 1	n/a
DEL MONTE	10	1	\$150.0	1	\$189.0	0	+ 26%
GOLDEN GATE	11	1	\$260.0	0	-	- 1	n/a
KENTFIELD	24	3	\$432.5	0	-	- 3	n/a
PIEDMONT TNHS	16	1	\$455.0	0	-	- 1	n/a
SAN FRANCISCAN	6	1	\$410.0	1	\$385.0	0	- 6%
SARATOGA	10	3	\$308.0	2	\$314.5	- 1	+ 2%
YOSEMITE	12	2	\$346.5	0	-	- 2	n/a
NO. 22 CONDOMINIUM	43	1	\$324.2	4	\$397.5	+ 3	+ 23%
VILLA BARCELONA	9	0	-	0	-	0	n/a
VILLA CASITA	3	0	-	0	-	0	n/a
VILLA CASTILLE	6	0	-	1	\$598.0	+ 1	n/a
VILLA MADRID	10	0	-	0	-	0	n/a
VILLA SEVILLE	3	0	-	0	-	0	n/a
VILLA VALENCIA	12	1	\$324.2	3	\$385.0	+ 2	+ 19%
NO. 28 CONDOMINIUM	84	6	\$447.5	13	\$486.0	+ 7	+ 9%
SANTA CLARA	36	1	\$560.0	4	\$547.2	+ 3	- 2%
SANTA CRUZ	48	5	\$440.0	9	\$470.0	+ 4	+ 7%
NO. 29 CONDOMINIUM	106	13	\$420.0	7	\$512.0	- 6	+ 22%
DEL MONTE	20	6	\$183.5	1	\$194.0	- 5	+ 6%
KENTFIELD	68	6	\$458.1	6	\$516.0	0	+ 13%
SANTA CLARA	18	1	\$481.0	0	-	- 1	n/a
NO. 30 CONDOMINIUM	76	5	\$425.0	6	\$437.5	+ 1	+ 3%
CATALINA	8	2	\$402.5	1	\$425.0	- 1	+ 6%
DIABLO	16	0	-	0	-	0	n/a
KENTFIELD	16	2	\$442.0	2	\$507.5	0	+ 15%
MENDOCINO	8	0	-	1	\$265.0	+ 1	n/a
SANTA CLARA	28	1	\$495.0	2	\$517.5	+ 1	+ 5%
NO. 48 CONDOMINIUM	62	6	\$655.5	5	\$750.0	- 1	+ 14%
VILLA ENCANTO	2	0	-	0	-	0	n/a
VILLA NUEVO	20	2	\$627.5	2	\$659.0	0	+ 5%
VILLA ROBLES	20	2	\$646.5	0	-	- 2	n/a
VILLA VALLE	12	2	\$700.0	1	\$735.0	- 1	+ 5%
VILLA VERDE	8	0	-	2	\$787.5	+ 2	n/a
NO. 56 CONDOMINIUM	37	1	\$1,505.0	2	\$1,513.3	+ 1	+ 1%
BRIDGEWATER	14	1	\$1,505.0	1	\$1,625.0	0	+ 8%
PEMBROKE	14	0	-	1	\$1,401.5	+ 1	n/a
WYNDHAM	9	0	-	0	-	0	n/a
NO. 58 CONGREGATE	300	49	\$299.0	52	\$305.0	+ 3	+ 2%
ALHAMBRA	4	1	\$875.0	1	\$1,013.0	0	+ 16%
BROOKGREEN	63	13	\$115.0	19	\$135.0	+ 6	+ 17%
CHATSWORTH 8	34	8	\$232.5	4	\$314.0	- 4	+ 35%
CYPRESS (2 BEDROOM)	49	5	\$306.0	4	\$339.0	- 1	+ 11%
EARLSHALL	8	1	\$450.0	1	\$658.9	0	+ 46%
FILOLI	21	5	\$449.0	0	-	- 5	n/a
HUNTINGTON	13	2	\$532.0	0	-	- 2	n/a
LONGWOOD	4	0	-	0	-	0	n/a
MIDDLETON	27	5	\$295.0	6	\$350.0	+ 1	+ 19%
ROSEDOWN	17	2	\$304.5	3	\$315.0	+ 1	+ 3%

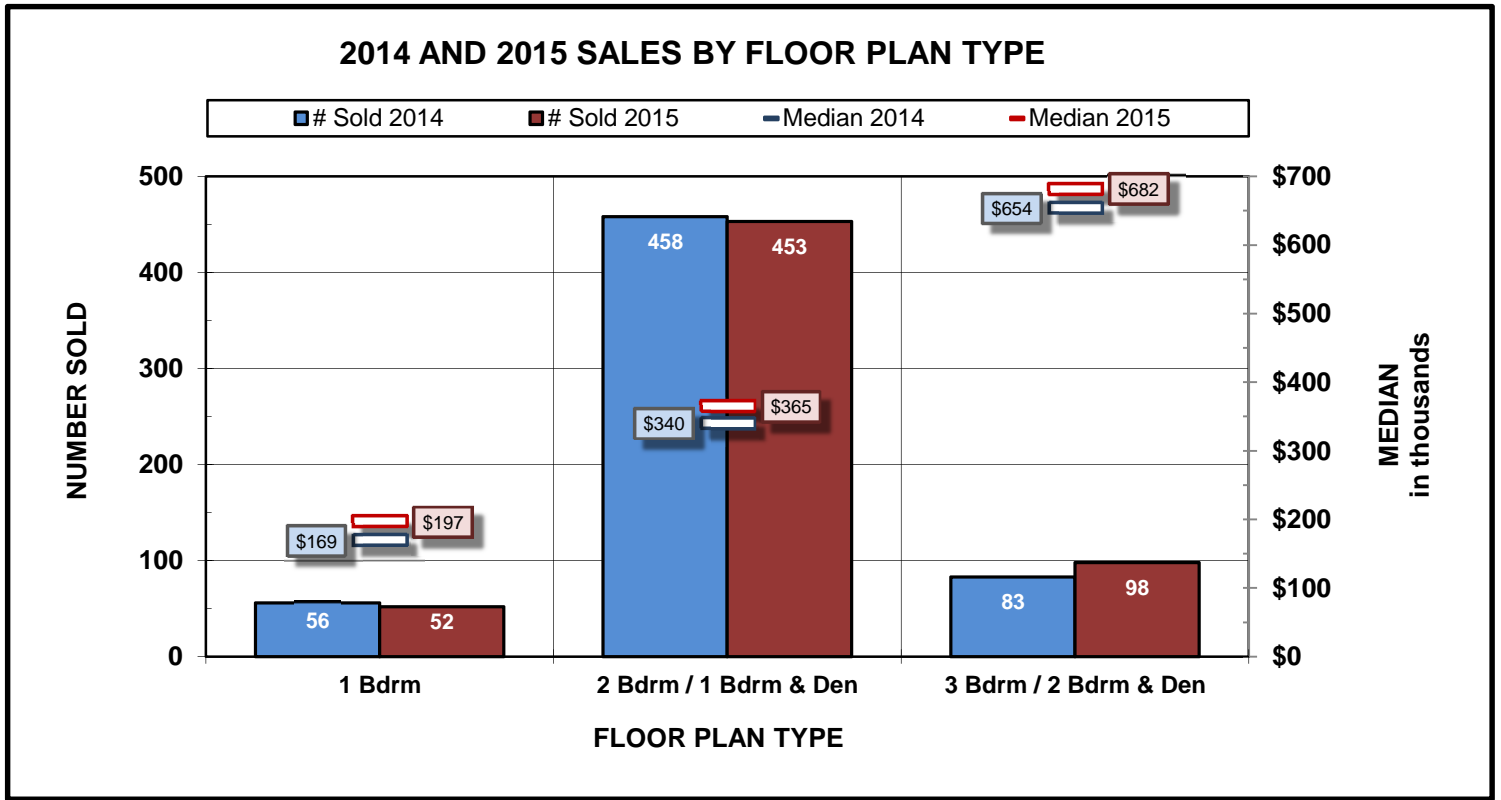
2015 Rossmoor Sales

Median Displayed in Thousands

MUTUAL TYPE	Inventory	# Sold 2014	Median 2014	# Sold 2015	Median 2015	# Sold Change	Median Change %
MODEL							
ROSEDOWN 8	8	1	\$303.0	3	\$325.0	+ 2	+ 7%
SHELBURNE	16	3	\$305.0	5	\$305.0	+ 2	+ 0%
VERSAILLES	2	0	-	0	-	0	n/a
WESTBURY	34	3	\$490.0	6	\$695.0	+ 3	+ 42%
NO. 59 CONDOMINIUM	108	8	\$423.1	5	\$569.0	- 3	+ 34%
LASSEN	6	0	-	0	-	0	n/a
PANORAMA	36	1	\$432.1	2	\$570.0	+ 1	+ 32%
SUMMIT	30	3	\$789.0	1	\$880.0	- 2	+ 12%
VISTA	6	0	-	0	-	0	n/a
WOODSIDE	30	4	\$405.5	2	\$527.0	- 2	+ 30%
NO. 61 PLANNED DEVEL.	63	6	\$1,475.0	5	\$1,350.0	- 1	- 8%
BLUE OAK	20	0	-	3	\$1,350.0	+ 3	n/a
COASTAL OAK	20	3	\$1,450.0	2	\$1,199.5	- 1	- 17%
LIVE OAK	10	1	\$1,500.0	0	-	- 1	n/a
VALLEY OAK	13	2	\$1,435.0	0	-	- 2	n/a
NO. 65 CONDOMINIUM	44	4	\$1,446.5	0	-	- 4	n/a
CHURCHILL	16	2	\$1,482.5	0	-	- 2	n/a
KENSINGTON	16	1	\$1,443.0	0	-	- 1	n/a
SHERWOOD	12	1	\$1,450.0	0	-	- 1	n/a
NO. 68 CONDOMINIUM	235	14	\$986.8	14	\$1,312.5	0	+ 33%
ALDER	30	3	\$925.0	0	-	- 3	n/a
ASH	30	3	\$889.6	2	\$975.0	- 1	+ 10%
BAY	32	1	\$900.0	1	\$1,092.5	0	+ 21%
BUCKEYE	33	2	\$1,105.0	1	\$1,092.5	- 1	- 1%
CASSIA	12	2	\$963.0	1	\$885.0	- 1	- 8%
CHESTNUT	11	0	-	1	\$899.0	+ 1	n/a
DAPHNE	13	1	\$1,250.0	2	\$1,325.0	+ 1	+ 6%
EUCALYPTUS	37	2	\$1,440.0	4	\$1,474.5	+ 2	+ 2%
FUCHSIA	37	0	-	2	\$1,457.5	+ 2	n/a
NO. 70 CONDOMINIUM	172	15	\$638.0	13	\$747.0	- 2	+ 17%
VILLA ENCANTO	28	3	\$740.0	0	-	- 3	n/a
VILLA GRANDE	22	1	\$550.0	3	\$900.0	+ 2	+ 64%
VILLA NUEVO	36	3	\$629.0	3	\$747.0	0	+ 19%
VILLA ROBLES	36	4	\$585.0	3	\$687.5	- 1	+ 18%
VILLA VERDE	50	4	\$655.5	4	\$725.0	0	+ 11%
TOTAL	6,678	597	\$350.0	603	\$380.0	+ 6	+ 9%

Note: The median for each model is computed separately for each mutual.

2015 Rossmoor Sales
Median Displayed in Thousands



PLAN TYPE / NO. OF BEDROOMS		Inventory	# Sold 2014	Median 2014	# Sold 2015	Median 2015	# Sold Change	Median Change %
MODEL	Mutual							
	<i>Mutual (if multiple)</i>							
1 BEDROOM		438	56	\$169.3	52	\$196.5	-4	+ 16%
ASPEN	Third	17	2	\$328.3	1	\$360.0	-1	+ 10%
BROOKGREEN	No. 58	63	13	\$115.0	19	\$135.0	+ 6	+ 17%
CYPRESS	Multiple	54	6	\$180.0	3	\$200.0	- 3	+ 11%
	<i>Second</i>	42	5	\$159.0	3	\$200.0	- 2	+ 26%
	<i>Fourth</i>	8	0	-	0	-	0	n/a
	<i>No. 8</i>	4	1	\$160.0	0	-	- 1	n/a
DEL MONTE	Multiple	121	18	\$162.5	11	\$190.0	-7	+ 17%
	<i>Second</i>	77	8	\$155.0	6	\$186.7	-2	+ 20%
	<i>Fourth</i>	14	3	\$169.5	3	\$234.0	0	+ 38%
	<i>No. 8</i>	10	1	\$150.0	1	\$189.0	0	+ 26%
	<i>No. 29</i>	20	6	\$183.5	1	\$194.0	-5	+ 6%
MENDOCINO	Multiple	129	14	\$202.3	9	\$240.2	-5	+ 19%
	<i>First</i>	85	12	\$200.5	4	\$220.6	- 8	+ 10%
	<i>Second</i>	32	2	\$218.3	3	\$232.0	+ 1	+ 6%
	<i>Third</i>	4	0	-	1	\$267.0	+ 1	n/a
	<i>No. 30</i>	8	0	-	1	\$265.0	+ 1	n/a
ROSEDOWN 8	No. 58	8	1	\$303.0	3	\$325.0	+ 2	+ 7%
SHASTA	Third	16	1	\$260.0	2	\$321.0	+ 1	+ 23%
VILLA ALHAMBRA	Third	6	0	-	1	\$200.0	+ 1	n/a
VILLA BELMONTE	Third	12	1	\$219.0	1	\$289.0	0	+ 32%
VILLA CASITA	Multiple	6	0	-	1	\$195.0	+ 1	n/a
	<i>Third</i>	3	0	-	1	\$195.0	+ 1	n/a
	<i>No. 22</i>	3	0	-	0	-	0	n/a
VILLA SEVILLE	Multiple	6	0	-	1	\$245.0	+ 1	n/a
	<i>Third</i>	3	0	-	1	\$245.0	+ 1	n/a
	<i>No 22</i>	3	0	-	0	-	0	n/a

2015 Rossmoor Sales

Median Displayed in Thousands

PLAN TYPE / NO. OF BEDROOMS		Inventory	# Sold 2014	Median 2014	# Sold 2015	Median 2015	# Sold Change	Median Change %
MODEL	Mutual							
	<i>Mutual (if multiple)</i>							
2 BEDROOM/1 BEDROOM & DEN		4,976	458	\$340.0	453	\$365.0	-5	+ 7%
ABERDEEN	Third	24	2	\$495.0	3	\$520.0	+ 1	+ 5%
ALHAMBRA	No. 58	4	1	\$875.0	1	\$1,013.0	0	+ 16%
AUGUSTA	Third	21	1	\$439.0	2	\$497.5	+ 1	+ 13%
BRIDGEWATER	Multiple	18	2	\$1,416.5	1	\$1,625.0	-1	+ 15%
	<i>Third</i>	<i>4</i>	<i>1</i>	<i>\$1,328.0</i>	<i>0</i>	<i>-</i>	<i>-1</i>	<i>n/a</i>
	<i>No. 56</i>	<i>14</i>	<i>1</i>	<i>\$1,505.0</i>	<i>1</i>	<i>\$1,625.0</i>	<i>0</i>	<i>+ 8%</i>
CARMEL	Multiple	276	28	\$329.0	25	\$340.0	- 3	+ 3%
	<i>First</i>	<i>184</i>	<i>16</i>	<i>\$334.0</i>	<i>16</i>	<i>\$353.8</i>	<i>0</i>	<i>+ 6%</i>
	<i>Second</i>	<i>91</i>	<i>12</i>	<i>\$282.5</i>	<i>9</i>	<i>\$325.0</i>	<i>- 3</i>	<i>+ 15%</i>
CASCADE I	Third	110	5	\$659.0	7	\$595.0	+ 2	- 10%
CASCADE II	Third	32	1	\$536.0	3	\$653.0	+ 2	+ 22%
CASCADE IV	Third	4	0	-	0	-	0	n/a
CASSIA	No. 68	12	2	\$963.0	1	\$885.0	-1	- 8%
CATALINA	Multiple	12	2	\$402.5	1	\$425.0	-1	+ 6%
	<i>Third</i>	<i>4</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
	<i>No. 30</i>	<i>8</i>	<i>2</i>	<i>\$402.5</i>	<i>1</i>	<i>\$425.0</i>	<i>- 1</i>	<i>+ 6%</i>
CEDAR	Third	20	2	\$492.5	1	\$559.0	-1	+ 14%
CHATSWORTH 8	No. 58	34	8	\$232.5	4	\$314.0	-4	+ 35%
CLAREMONT	Multiple	85	6	\$265.0	6	\$267.8	0	+ 1%
	<i>Second</i>	<i>57</i>	<i>4</i>	<i>\$240.0</i>	<i>3</i>	<i>\$222.5</i>	<i>-1</i>	<i>- 7%</i>
	<i>Fourth</i>	<i>18</i>	<i>2</i>	<i>\$299.0</i>	<i>3</i>	<i>\$315.0</i>	<i>+ 1</i>	<i>+ 5%</i>
	<i>No 8</i>	<i>10</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
CYPRESS	No. 58	49	5	\$306.0	4	\$339.0	-1	+ 11%
DIABLO	Multiple	32	2	\$366.0	2	\$407.3	0	+ 11%
	<i>Third</i>	<i>16</i>	<i>2</i>	<i>\$366.0</i>	<i>2</i>	<i>\$407.3</i>	<i>0</i>	<i>+ 11%</i>
	<i>No. 30</i>	<i>16</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
DORAL	Third	44	5	\$462.0	4	\$548.5	- 1	+ 19%
EARLSHALL	No. 58	8	1	\$450.0	1	\$658.9	0	+ 46%
FILOLI	No. 58	21	5	\$449.0	0	-	-5	n/a
FIRESTONE	Third	29	2	\$517.5	2	\$664.5	0	+ 28%
GALLOWAY	Third	60	5	\$575.0	7	\$602.0	+ 2	+ 5%
GOLDEN GATE	Multiple	345	42	\$300.0	46	\$349.3	+ 4	+ 16%
	<i>First</i>	<i>193</i>	<i>17</i>	<i>\$325.0</i>	<i>30</i>	<i>\$339.3</i>	<i>+ 13</i>	<i>+ 4%</i>
	<i>Second</i>	<i>115</i>	<i>21</i>	<i>\$290.0</i>	<i>12</i>	<i>\$375.5</i>	<i>-9</i>	<i>+ 29%</i>
	<i>Fourth</i>	<i>26</i>	<i>3</i>	<i>\$332.0</i>	<i>4</i>	<i>\$367.0</i>	<i>+ 1</i>	<i>+ 11%</i>
	<i>No. 8</i>	<i>11</i>	<i>1</i>	<i>\$260.0</i>	<i>0</i>	<i>-</i>	<i>-1</i>	<i>n/a</i>
GREENBRIAR	Third	22	2	\$607.0	2	\$674.0	0	+ 11%
HUNTINGTON	No. 58	13	2	\$532.0	0	-	- 2	n/a
INVERNESS	Third	31	2	\$617.0	3	\$649.0	+ 1	+ 5%
KENSINGTON	No. 65	16	1	\$1,443.0	0	-	-1	n/a
KENTFIELD	Multiple	248	18	\$427.5	22	\$475.0	+ 4	+ 11%
	<i>Second</i>	<i>40</i>	<i>3</i>	<i>\$225.0</i>	<i>3</i>	<i>\$380.0</i>	<i>0</i>	<i>+ 69%</i>
	<i>Third</i>	<i>40</i>	<i>2</i>	<i>\$420.0</i>	<i>3</i>	<i>\$486.0</i>	<i>+ 1</i>	<i>+ 16%</i>
	<i>Fourth</i>	<i>60</i>	<i>2</i>	<i>\$405.0</i>	<i>8</i>	<i>\$370.0</i>	<i>+ 6</i>	<i>- 9%</i>
	<i>No. 8</i>	<i>24</i>	<i>3</i>	<i>\$432.0</i>	<i>0</i>	<i>-</i>	<i>- 3</i>	<i>n/a</i>
	<i>No. 29</i>	<i>68</i>	<i>6</i>	<i>\$458.1</i>	<i>6</i>	<i>\$516.0</i>	<i>0</i>	<i>+ 13%</i>
	<i>No. 30</i>	<i>16</i>	<i>2</i>	<i>\$442.0</i>	<i>2</i>	<i>\$507.5</i>	<i>0</i>	<i>+ 15%</i>
KLAMATH	Third	4	0	-	0	-	0	n/a
KLAMATH 8A	Third	2	0	-	0	-	0	n/a
KLAMATH 8B	Third	2	0	-	0	-	0	n/a
LASSEN	No. 59	6	0	-	0	-	0	n/a
LONGWOOD	No. 58	4	0	-	0	-	0	n/a
MAGNOLIA	Third	12	2	\$595.0	1	\$665.0	-1	+ 12%

2015 Rossmoor Sales

Median Displayed in Thousands

PLAN TYPE / NO. OF BEDROOMS		Inventory	# Sold 2014	Median 2014	# Sold 2015	Median 2015	# Sold Change	Median Change %
MODEL	Mutual							
		<i>Mutual (if multiple)</i>						
MARIPOSA	Third	97	9	\$449.0	7	\$450.0	-2	+ 0%
MIDDLETON	No. 58	27	5	\$295.0	6	\$350.0	+ 1	+ 19%
MONTEREY	Multiple	279	22	\$312.0	22	\$316.0	0	+ 1%
	<i>First</i>	<i>184</i>	<i>15</i>	<i>\$309.0</i>	<i>15</i>	<i>\$310.0</i>	<i>0</i>	<i>+ 0%</i>
	<i>Second</i>	<i>95</i>	<i>7</i>	<i>\$315.0</i>	<i>7</i>	<i>\$331.5</i>	<i>0</i>	<i>+ 5%</i>
MONTROSE	Third	32	1	\$645.0	2	\$647.0	+ 1	+ 0%
PANORAMA	No. 59	36	1	\$432.1	2	\$570.0	0	+ 32%
PEMBROKE	Multiple	18	0	-	1	\$1,401.5	+ 1	n/a
	<i>Third</i>	<i>4</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
	<i>No. 56</i>	<i>14</i>	<i>0</i>	<i>-</i>	<i>1</i>	<i>\$1,401.5</i>	<i>+ 1</i>	<i>n/a</i>
PINEHURST	Third	59	6	\$495.1	3	\$550.0	-3	+ 11%
PINEHURST II	Third	12	1	\$450.0	1	\$469.0	0	+ 4%
REDWOOD	Third	32	2	\$625.0	3	\$716.1	+ 1	+ 15%
ROSEDOWN	No. 58	17	2	\$304.5	3	\$315.0	+ 1	+ 3%
SAN FRANCISCAN	Multiple	260	32	\$336.0	24	\$394.5	-8	+ 17%
	<i>First</i>	<i>190</i>	<i>16</i>	<i>\$332.5</i>	<i>16</i>	<i>\$377.5</i>	<i>0</i>	<i>+ 14%</i>
	<i>Second</i>	<i>50</i>	<i>11</i>	<i>\$328.0</i>	<i>6</i>	<i>\$451.4</i>	<i>-5</i>	<i>+ 38%</i>
	<i>Fourth</i>	<i>14</i>	<i>4</i>	<i>\$353.5</i>	<i>1</i>	<i>\$677.0</i>	<i>-3</i>	<i>+ 92%</i>
	<i>No. 8</i>	<i>6</i>	<i>1</i>	<i>\$410.0</i>	<i>1</i>	<i>\$385.0</i>	<i>0</i>	<i>- 6%</i>
SARATOGA	Multiple	123	11	\$294.5	20	\$323.8	+ 9	+ 10%
	<i>Second</i>	<i>56</i>	<i>4</i>	<i>\$210.0</i>	<i>8</i>	<i>\$299.0</i>	<i>+ 4</i>	<i>+ 42%</i>
	<i>Fourth</i>	<i>58</i>	<i>4</i>	<i>\$332.5</i>	<i>10</i>	<i>\$407.3</i>	<i>+ 6</i>	<i>+ 22%</i>
	<i>No. 8</i>	<i>10</i>	<i>3</i>	<i>\$308.0</i>	<i>2</i>	<i>\$314.5</i>	<i>- 1</i>	<i>+ 2%</i>
SEQUOIA	Multiple	712	62	\$277.0	62	\$312.0	0	+ 13%
	<i>First</i>	<i>460</i>	<i>40</i>	<i>\$260.0</i>	<i>41</i>	<i>\$316.0</i>	<i>+ 1</i>	<i>+ 22%</i>
	<i>Second</i>	<i>252</i>	<i>22</i>	<i>\$306.5</i>	<i>21</i>	<i>\$305.0</i>	<i>- 1</i>	<i>- 0%</i>
SHELBURNE	No. 58	16	3	\$305.0	5	\$305.0	+ 2	0
SIERRA	Third	122	20	\$534.0	9	\$600.0	-11	+ 12%
SONOMA	Multiple	717	55	\$240.0	75	\$270.0	+ 20	+ 13%
	<i>First</i>	<i>455</i>	<i>32</i>	<i>\$246.5</i>	<i>51</i>	<i>\$261.3</i>	<i>+ 19</i>	<i>+ 6%</i>
	<i>Second</i>	<i>262</i>	<i>23</i>	<i>\$233.0</i>	<i>24</i>	<i>\$280.0</i>	<i>+ 1</i>	<i>+ 20%</i>
SUMMIT	No. 59	30	3	\$789.0	1	\$880.0	-2	+ 12%
TAMALPAIS TNHS	Second	45	3	\$380.0	1	\$430.0	- 2	+ 13%
TAMARISK	Third	12	0	-	0	-	0	n/a
VILLA BARCELONA	Multiple	18	0	-	0	-	0	n/a
	<i>Third</i>	<i>9</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
	<i>No. 22</i>	<i>9</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
VILLA CERRO	Third	12	0	-	1	\$797.0	+ 1	n/a
VILLA CORDOVA	Third	18	2	\$357.0	2	\$317.5	0	- 11%
VILLA DE ANZA	Third	18	0	-	1	\$440.0	+ 1	n/a
VILLA EL REY	Third	40	6	\$478.3	2	\$527.5	-4	+ 10%
VILLA GRANDE	Multiple	24	1	\$550.0	3	\$900.0	+ 2	+ 64%
	<i>Fifth</i>	<i>2</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
	<i>No. 70</i>	<i>22</i>	<i>1</i>	<i>\$550.0</i>	<i>3</i>	<i>\$900.0</i>	<i>+ 2</i>	<i>+ 64%</i>
VILLA MADRID	Multiple	18	2	\$419.5	1	\$510.0	-1	+ 22%
	<i>Third</i>	<i>8</i>	<i>2</i>	<i>\$419.5</i>	<i>1</i>	<i>\$510.0</i>	<i>-1</i>	<i>+ 22%</i>
	<i>No. 22</i>	<i>10</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
VILLA NUEVO	Multiple	84	9	\$620.0	5	\$747.0	-4	+ 20%
	<i>Third</i>	<i>22</i>	<i>4</i>	<i>\$583.0</i>	<i>0</i>	<i>-</i>	<i>-4</i>	<i>n/a</i>
	<i>Fifth</i>	<i>6</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
	<i>No. 48</i>	<i>20</i>	<i>2</i>	<i>\$627.5</i>	<i>2</i>	<i>\$659.0</i>	<i>0</i>	<i>+ 5%</i>
	<i>No. 70</i>	<i>36</i>	<i>3</i>	<i>\$629.0</i>	<i>3</i>	<i>\$747.0</i>	<i>0</i>	<i>+ 19%</i>
VILLA ROBLES	Multiple	84	8	\$545.5	5	\$685.0	-3	+ 26%
	<i>Third</i>	<i>22</i>	<i>2</i>	<i>\$541.3</i>	<i>1</i>	<i>\$625.0</i>	<i>-1</i>	<i>+ 15%</i>
	<i>Fifth</i>	<i>6</i>	<i>0</i>	<i>-</i>	<i>1</i>	<i>\$595.0</i>	<i>0</i>	<i>n/a</i>

2015 Rossmoor Sales

Median Displayed in Thousands

PLAN TYPE / NO. OF BEDROOMS		Inventory	# Sold 2014	Median 2014	# Sold 2015	Median 2015	# Sold Change	Median Change %
MODEL	Mutual							
	<i>Mutual (if multiple)</i>							
	No. 48	20	2	\$646.5	0	-	-2	n/a
	No. 70	36	4	\$585.0	3	\$687.5	-1	+ 18%
VILLA VALENCIA	Multiple	24	1	\$324.2	4	\$382.5	+ 3	+ 18%
	Third	12	0	-	1	\$380.0	+ 1	n/a
	No. 22	12	1	\$324.2	3	\$385.0	+ 2	+ 19%
VILLA VALLE	No. 48	12	2	\$700.0	1	\$735.0	-1	+ 5%
VILLA VERDE	Multiple	60	4	\$655.5	6	\$750.0	+ 2	+ 14%
	Fifth	2	0	-	0	-	0	n/a
	No. 48	8	0	-	2	\$787.5	0	n/a
	No. 70	50	4	\$655.5	4	\$725.0	0	+ 11%
VISTA	No. 59	6	0	-	0	-	0	n/a
WESTBURY	No. 58	34	3	\$490.0	6	\$695.0	+ 3	+ 42%
WILLOW	Third	7	0	-	0	-	0	n/a
WOODSIDE	No. 59	30	4	\$405.5	2	\$527.0	-2	+ 30%
WYNDHAM	Multiple	10	0	-	0	-	0	n/a
	Third	1	0	-	0	-	0	n/a
	No. 56	9	0	-	0	-	0	n/a
YOSEMITE	Multiple	231	24	\$354.0	17	\$385.0	-7	+ 9%
	First	127	15	\$349.0	10	\$379.5	-5	+ 9%
	Second	76	5	\$390.0	6	\$387.8	+ 1	- 1%
	Fourth	16	2	\$420.0	1	\$315.0	-1	- 25%
	No. 8	12	2	\$346.5	0	-	-2	n/a
3 BEDROOM/2 BEDROOM & DEN		1,264	83	\$654.0	98	\$681.8	+ 15	+ 4%
ALDER	No. 68	30	3	\$925.0	0	-	-3	n/a
ASH	No. 68	30	3	\$900.0	2	\$1,050.0	-1	+ 17%
BAY	No. 68	32	1	\$900.0	1	\$1,160.0	0	+ 29%
BELVEDERE	Third	40	5	\$570.0	3	\$825.0	-2	+ 45%
BLUE OAK	No. 61	20	0	-	3	\$1,350.0	+ 3	n/a
BUCKEYE	No. 68	33	2	\$1,105.0	1	\$1,025.0	-1	- 7%
CASTLEWOOD	Third	29	2	\$620.5	2	\$657.0	0	+ 6%
CHESTNUT	No. 68	11	0	-	1	\$899.0	+ 1	n/a
CHURCHILL	No. 65	16	2	\$1,482.5	0	-	-2	n/a
COASTAL OAK	No. 61	20	3	\$1,450.0	2	\$1,199.5	-1	- 17%
DAPHNE	No. 68	13	1	\$1,250.0	2	\$1,325.0	+ 1	+ 6%
EUCALYPTUS	No. 68	37	2	\$1,440.0	4	\$1,474.5	+ 2	+ 2%
FUCHSIA	No. 68	37	0	-	2	\$1,457.5	+ 2	n/a
LIVE OAK	No. 61	10	1	\$1,500.0	0	-	-1	n/a
PIEDMONT TNHS	Multiple	155	13	\$524.0	7	\$525.0	-6	+ 0%
	Second	97	8	\$515.0	5	\$515.0	-3	0
	Fourth	42	4	\$536.5	2	\$663.8	-2	+ 24%
	No. 8	16	1	\$455.0	0	-	-1	n/a
ROSSLYN	Third	60	4	\$711.5	4	\$767.5	0	+ 8%
SANTA CLARA	Multiple	136	5	\$560.0	18	\$585.0	+ 13	+ 4%
	Third	32	1	\$603.0	5	\$616.0	+ 4	+ 2%
	Fourth	22	1	\$610.0	7	\$600.0	+ 6	- 2%
	No. 28	36	1	\$560.0	4	\$547.2	+ 3	- 2%
	No. 29	18	1	\$481.0	0	-	-1	n/a
	No. 30	28	1	\$495.0	2	\$517.5	+ 1	+ 5%
SANTA CRUZ	Multiple	72	6	\$447.5	11	\$470.0	+ 5	+ 5%
	Third	16	1	\$464.0	0	-	-1	n/a
	Fourth	8	0	-	2	\$475.0	+ 2	n/a
	No. 28	48	5	\$440.0	9	\$470.0	+ 4	+ 7%
SHERWOOD	No. 65	12	1	\$1450.0	0	-	-1	n/a
TAHOE	Third	5	1	\$609.5	1	\$689.0	0	+ 13%

2015 Rossmoor Sales

Median Displayed in Thousands

PLAN TYPE / NO. OF BEDROOMS		Inventory	# Sold 2014	Median 2014	# Sold 2015	Median 2015	# Sold Change	Median Change %
MODEL	Mutual							
	<i>Mutual (if multiple)</i>							
TAHOE I	Third	165	13	\$660.0	10	\$702.5	-3	+ 6%
TAHOE II	Third	35	1	\$550.0	5	\$585.0	+ 4	+ 6%
TAHOE 5	Third	10	0	-	1	\$760.0	+ 1	n/a
VALLEY OAK	No. 61	13	2	\$1,435.0	0	-	-2	n/a
VERSAILLES	No. 58	2	0	-	0	-	0	n/a
VILLA CASTILLE	Multiple	10	0	-	1	\$598.0	+ 1	n/a
	<i>Third</i>	<i>4</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
	<i>No. 22</i>	<i>6</i>	<i>0</i>	<i>-</i>	<i>1</i>	<i>\$598.0</i>	<i>+ 1</i>	<i>n/a</i>
VILLA ENCANTO	Multiple	32	3	\$740.0	0	-	-3	n/a
	<i>Fifth</i>	<i>2</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
	<i>No. 48</i>	<i>2</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>-</i>	<i>0</i>	<i>n/a</i>
	<i>No. 70</i>	<i>28</i>	<i>3</i>	<i>\$740.0</i>	<i>0</i>	<i>-</i>	<i>-3</i>	<i>n/a</i>
VILLA FRANCISCO	Third	18	2	\$598.0	3	\$625.0	+ 1	+ 5%
VILLA LOMA	Third	24	1	\$725.0	2	\$777.5	+ 1	+ 7%
WESTCHESTER	Third	90	5	\$654.0	6	\$759.5	+ 1	+ 16%
WHITNEY I	Third	35	0	-	5	\$920.0	+ 5	n/a
WHITNEY II	Third	12	0	-	1	\$899.0	+ 1	n/a
WOODBIDGE	Third	20	1	\$990.0	0	-	-1	n/a
TOTAL		6,678	597	\$350.0	603	\$380.0	+ 6	+ 9%

2015 Rossmoor Sales

Median Displayed in Thousands

