

800 ROCKVIEW DRIVE
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION
1001 GOLDEN RAIN ROAD
WALNUT CREEK CA 94595

Revenue

Management Fees & Contracted Services	2,038,002
Billable Services	1,626,313
Other Revenue	72,650

Total Revenue	3,736,965

Expenses:

Labor	2,775,113
Materials	265,223
Vehicle Expense	96,589
Small Tools and Equipment	16,187
Other Operating Expense	32,777
Office Supplies and Equipment	125,664
Postage and Printing	26,252
Other Administrative Expenses	13,230
Utilities	24,158

Total Expenses **3,375,193**

Surplus/(Deficit) **361,772**

Cash Surplus/(Deficit) **361,772**

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	April 2022	2021 Year End
Current Assets		
Cash	587,465	1,027,986
Accounts Receivable	1,413,342	550,172
Prepays	3,480	9,147
Inventory	270,698	286,740
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Total Current Assets	2,274,986	1,874,044
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Property, Plant & Equipment		
Building Improvements	27,606	27,606
Furniture and Fixtures	36,991	36,991
Computer Equipment	32,378	32,378
Less:		
Accumulated Depreciation	(96,975)	(96,975)
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Net Property, Plant & Equi	0	0
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TOTAL ASSETS	2,274,986	1,874,044
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LIABILITIES & EQUITY		
Liabilities:		
Accounts Payable	166,951	132,396
Payroll	909,236	904,608
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Total Liabilities	1,076,186	1,037,004
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Equity		
Retained Earnings	3,912,612	3,912,612
Dividends Paid	(3,075,572)	(3,075,572)
Accumulated Surplus/(Defici	361,759	0
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Total Equity	1,198,799	837,040
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TOTAL LIABILITIES & EQUITY	2,274,985	1,874,044
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	MANAGEMENT FEE	MUTUAL BILLABLE	LANDSCAPE	MEMBER RECORDS	ALTERATION/ RESALES	TOTAL
Revenues	1,482,518	1,228,712	663,240	196,700	165,795	3,736,965
Expenses:						
Labor	1,216,238	901,055	446,476	83,764	127,580	2,775,113
Materials	0	186,029	73,874	0	0	259,903
Vehicle Expense	10,672	51,255	33,062	0	1,600	96,589
Other Operating Expens	738	45,857	11,660	660	2,312	61,227
Utilities	24,158	0	0	0	0	24,158
Office Supply/Admin Ex	52,517	13,599	5,140	20,279	3,052	94,586
Equipment Usage Fee	13,235	35,263	11,531	0	3,588	63,617
Total Expenses	1,317,558	1,233,059	581,742	104,703	138,132	3,375,193
Surplus/(Deficit)	164,961	(4,347)	81,498	91,997	27,663	361,772
Cash Surplus/(Deficit)	164,961	(4,347)	81,498	91,997	27,663	361,772

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
370,630	370,630	0	Management Fee	1,482,518	1,482,520	(2)
370,630	370,630	0	TOTAL REVENUES	1,482,518	1,482,520	(2)
EXPENSES						
301,279	339,046	37,767	Salaries and Wages	1,196,301	1,356,184	159,883
19,938	83	(19,855)	Temporary Help	19,938	332	(19,606)
321,217	339,129	17,912	TOTAL LABOR	1,216,238	1,356,516	140,278
0	0	0	Laundry & Uniform	(43)	0	43
0	83	83	Travel & Entertainment	621	332	(289)
1,417	1,250	(167)	Audit & Tax Preparation	5,667	5,000	(667)
795	1,542	747	Postage	6,010	6,168	158
0	625	625	Printing	367	2,500	2,133
4,443	8,333	3,890	Office Expense	29,710	33,332	3,622
174	833	659	Training and Seminars	1,184	3,332	2,148
0	3,333	3,333	Office Equipment	8,958	13,332	4,374
3,309	2,500	(809)	Equipment Usage Fee	13,235	10,000	(3,235)
237	0	(237)	Power Tool Expense	237	0	(237)
10,375	18,499	8,124	TOTAL OPERATING EXPENSES	65,945	73,996	8,051
562	3,208	2,646	PG&E	732	12,832	12,100
1,162	792	(370)	Water	1,558	3,168	1,610
7,310	6,250	(1,060)	Telephone	21,868	25,000	3,132
9,034	10,250	1,216	TOTAL UTILITIES	24,158	41,000	16,842
0	250	250	Vehicle Licenses	1,251	1,000	(251)
63	458	395	Vehicle Maintenance	2,046	1,832	(214)
609	542	(67)	Vehicle Fuel	2,014	2,168	154
1,340	1,333	(7)	Vehicle Insurance	5,361	5,332	(29)
2,012	2,583	571	TOTAL REPAIRS AND MAINTENANCE	10,672	10,332	(340)
136	167	31	Bank/Loan Fees	545	668	123
136	167	31	TOTAL FINANCIAL EXPENSES	545	668	123
342,773	370,628	27,855	TOTAL EXPENSES	1,317,558	1,482,512	164,954
27,857	2	27,855	Surplus/(Deficit)	164,961	8	164,953
27,857	2	27,855	Cash Surplus/(Deficit)	164,961	8	164,953

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
4,402	6,833	(2,431)	OTHER BILLABLE SERVICES	24,358	27,332	(2,974)
130,830	114,917	15,913	BILLABLE SERVICES-OPERATING	549,409	459,668	89,741
207,660	163,833	43,827	BILLABLE SERVICES-RESERVE	597,874	655,332	(57,458)
17,046	15,000	2,046	SET-UP FEE REVENUE	57,070	60,000	(2,930)
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359,938	300,583	59,355	TOTAL REVENUES	1,228,712	1,202,332	26,380
			EXPENSES			
210,325	249,369	39,044	Salaries and Wages	874,514	997,476	122,962
9,057	1,083	(7,974)	Temporary Help	26,541	4,332	(22,209)
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219,382	250,452	31,070	TOTAL LABOR	901,055	1,001,808	100,753
0	167	167	Carpentry	0	668	668
7,160	7,833	673	After Hours Contract	28,640	31,332	2,692
54,034	41,667	(12,367)	Consumable Materials	186,029	166,668	(19,361)
1,447	1,417	(30)	Laundry & Uniform	5,097	5,668	571
0	375	375	Other Professional Services	0	1,500	1,500
0	208	208	Printing	855	832	(23)
2,128	2,250	122	Office Expense	11,003	9,000	(2,003)
1,740	125	(1,615)	Training and Seminars	1,740	500	(1,240)
8,816	1,887	(6,929)	Equipment Usage Fee	35,263	7,548	(27,715)
2,587	1,250	(1,337)	Power Tool Expense	12,120	5,000	(7,120)
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77,911	57,179	(20,732)	TOTAL OPERATING EXPENSES	280,748	228,716	(52,032)
1,333	1,333	0	Vehicle Licenses	8,236	5,332	(2,904)
2,753	3,333	580	Vehicle Maintenance	13,060	13,332	272
3,573	3,500	(73)	Vehicle Fuel	14,651	14,000	(651)
3,827	3,833	6	Vehicle Insurance	15,309	15,332	23
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11,486	11,999	513	TOTAL REPAIRS AND MAINTENANCE	51,255	47,996	(3,259)
308,780	319,630	10,850	TOTAL EXPENSES	1,233,059	1,278,520	45,461
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51,159	(19,047)	70,206	Surplus/(Deficit)	(4,347)	(76,188)	71,841
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51,159	(19,047)	70,206	Cash Surplus/(Deficit)	(4,347)	(76,188)	71,841
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
REVENUES						
138,871	138,871	0	Management Fee	555,484	555,484	0
59,184	16,500	42,684	Landscape Billable	107,756	66,000	41,756
198,055	155,371	42,684	TOTAL REVENUES	663,240	621,484	41,756
EXPENSES						
110,441	117,144	6,703	Salaries and Wages	446,476	468,576	22,100
110,441	117,144	6,703	TOTAL LABOR	446,476	468,576	22,100
22,135	24,015	1,880	Consumable Materials	73,874	96,060	22,186
0	500	500	Landscape Materials	0	2,000	2,000
62	167	105	Building Maintenance Misc.	5,320	668	(4,652)
835	1,000	165	Laundry & Uniform	2,509	4,000	1,491
538	271	(267)	Office Expense	3,688	1,084	(2,604)
1,267	50	(1,217)	Training and Seminars	1,452	200	(1,252)
0	250	250	Office Equipment	0	1,000	1,000
2,883	4,583	1,700	Equipment Usage Fee	11,531	18,332	6,801
180	333	153	Power Tool Expense	3,830	1,332	(2,498)
27,900	31,169	3,269	TOTAL OPERATING EXPENSES	102,205	124,676	22,471
1,026	492	(534)	Vehicle Licenses	2,491	1,968	(523)
954	2,800	1,846	Vehicle Maintenance	12,801	11,200	(1,601)
3,325	2,350	(975)	Vehicle Fuel	12,037	9,400	(2,637)
1,433	1,417	(16)	Vehicle Insurance	5,732	5,668	(64)
6,739	7,059	320	TOTAL REPAIRS AND MAINTENANCE	33,062	28,236	(4,826)
145,079	155,372	10,293	TOTAL EXPENSES	581,742	621,488	39,746
52,975	(1)	52,976	Surplus/(Deficit)	81,498	(4)	81,502

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11,400	11,083	317	DOCUMENT FEES	54,100	44,332	9,768
25,500	26,625	(1,125)	PROCESSING FEES	124,050	106,500	17,550
3,050	3,208	(158)	RESALE FEES	18,550	12,832	5,718
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39,950	40,916	(966)	TOTAL REVENUES	196,700	163,664	33,036
			EXPENSES			
20,414	20,804	390	Salaries and Wages	83,764	83,216	(548)
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20,414	20,804	390	TOTAL LABOR	83,764	83,216	(548)
14,490	292	(14,198)	Printing	18,930	1,168	(17,762)
269	1,333	1,064	Office Expense	1,349	5,332	3,983
0	83	83	Training and Seminars	0	332	332
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14,759	1,708	(13,051)	TOTAL OPERATING EXPENSES	20,279	6,832	(13,447)
195	142	(53)	Bank/Loan Fees	660	568	(92)
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195	142	(53)	TOTAL FINANCIAL EXPENSES	660	568	(92)
35,369	22,654	(12,715)	TOTAL EXPENSES	104,703	90,616	(14,087)
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4,581	18,262	(13,681)	Surplus/(Deficit)	91,997	73,048	18,949
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4,581	18,262	(13,681)	Cash Surplus/(Deficit)	91,997	73,048	18,949
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23,000	20,167	2,833	ALTERATION FEES	98,645	80,668	17,977
19,200	12,500	6,700	RESALE INSPECTION FEES	67,150	50,000	17,150
42,200	32,667	9,533	TOTAL REVENUES	165,795	130,668	35,127
			EXPENSES			
36,722	29,930	(6,792)	Salaries and Wages	127,580	119,720	(7,860)
36,722	29,930	(6,792)	TOTAL LABOR	127,580	119,720	(7,860)
0	58	58	Printing	90	232	142
1,683	333	(1,350)	Office Expense	2,962	1,332	(1,630)
0	67	67	Training and Seminars	0	268	268
897	503	(394)	Equipment Usage Fee	3,588	2,012	(1,576)
2,580	961	(1,619)	TOTAL OPERATING EXPENSES	6,640	3,844	(2,796)
0	50	50	Vehicle Licenses	0	200	200
15	108	93	Vehicle Maintenance	82	432	350
102	83	(19)	Vehicle Fuel	366	332	(34)
288	250	(38)	Vehicle Insurance	1,151	1,000	(151)
405	491	86	TOTAL REPAIRS AND MAINTENANCE	1,600	1,964	364
799	500	(299)	Bank/Loan Fees	2,312	2,000	(312)
799	500	(299)	TOTAL FINANCIAL EXPENSES	2,312	2,000	(312)
40,506	31,882	(8,624)	TOTAL EXPENSES	138,132	127,528	(10,604)
1,694	785	909	Surplus/(Deficit)	27,663	3,140	24,523
1,694	785	909	Cash Surplus/(Deficit)	27,663	3,140	24,523