

800 ROCKVIEW DRIVE
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION
1001 GOLDEN RAIN ROAD
WALNUT CREEK CA 94595

Revenue

Management Fees & Contracted Services	3,364,869
Billable Services	2,208,889
Other Revenue	345,850

Total Revenue	5,919,608

Expenses:

Labor	4,968,608
Materials	374,404
Vehicle Expense	125,015
Small Tools and Equipment	9,074
Other Operating Expense	93,978
Office Supplies and Equipment	220,046
Postage and Printing	26,945
Other Administrative Expenses	29,811
Utilities	35,721

Total Expenses	5,883,602
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Surplus/(Deficit)	36,006
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Cash Surplus/(Deficit)	36,006
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	June 2023	2022 Year End
Current Assets		
Cash	1,029,555	408,304
Accounts Receivable	588,507	702,527
Prepays	7,522	(3,458)
Inventory	278,648	257,732
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Total Current Assets	1,904,232	1,365,105
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Property, Plant & Equipment		
Building Improvements	27,606	27,606
Furniture and Fixtures	36,991	36,991
Computer Equipment	32,378	32,378
Less:		
Accumulated Depreciation	(96,975)	(96,975)
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Net Property, Plant & Equi	0	0
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TOTAL ASSETS	1,904,232	1,365,105
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LIABILITIES & EQUITY		
Liabilities:		
Accounts Payable	195,600	199,435
Payroll	1,431,508	924,553
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Total Liabilities	1,627,108	1,123,988
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Equity		
Retained Earnings	3,316,689	3,316,689
Dividends Paid	(3,075,572)	(3,075,572)
Accumulated Surplus/(Defici	36,006	0
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Total Equity	277,123	241,117
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TOTAL LIABILITIES & EQUITY	1,904,231	1,365,105
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
419,520	419,520	0	Management Fee	2,517,123	2,517,120	3
126,250	42,083	84,167	Miscellaneous Income	252,500	252,498	2
545,770	461,603	84,167	TOTAL REVENUES	2,769,623	2,769,618	5
EXPENSES						
433,360	399,458	(33,902)	Salaries and Wages	2,368,202	2,382,784	14,582
22,575	18,441	(4,134)	Temporary Help	102,082	73,931	(28,151)
455,935	417,899	(38,036)	TOTAL LABOR	2,470,284	2,456,715	(13,569)
0	0	0	Laundry & Uniform	71	0	(71)
313	83	(230)	Travel & Entertainment	1,269	498	(771)
1,830	1,830	0	Audit & Tax Preparation	10,980	10,980	0
5,099	32,098	26,999	Other Professional Services	40,179	102,714	62,535
1,683	1,500	(183)	Postage	10,223	9,000	(1,223)
0	333	333	Printing	1,427	1,998	571
8,122	8,333	211	Office Expense	65,115	49,998	(15,117)
193	417	225	Training and Seminars	5,205	2,502	(2,703)
3,020	2,917	(103)	Office Equipment	19,225	17,502	(1,723)
3,309	2,500	(809)	Equipment Usage Fee	19,853	15,000	(4,853)
23,568	50,011	26,443	TOTAL OPERATING EXPENSES	173,547	210,192	36,645
447	2,500	2,053	PG&E	4,746	15,000	10,254
1,580	900	(680)	Water	2,528	5,400	2,872
4,386	6,250	1,864	Telephone	27,927	37,500	9,573
6,413	9,650	3,237	TOTAL UTILITIES	35,201	57,900	22,699
926	233	(693)	Vehicle Licenses	2,093	1,398	(695)
594	458	(136)	Vehicle Maintenance	2,113	2,748	635
456	542	86	Vehicle Fuel	2,343	3,252	909
1,335	1,542	207	Vehicle Insurance	8,008	9,252	1,244
3,310	2,775	(535)	TOTAL REPAIRS AND MAINTENANCE	14,557	16,650	2,093
(219)	167	386	Bank/Loan Fees	306	1,002	697
(219)	167	386	TOTAL FINANCIAL EXPENSES	306	1,002	697
489,007	480,502	(8,505)	TOTAL EXPENSES	2,693,894	2,742,459	48,565
56,764	(18,899)	75,663	Surplus/(Deficit)	75,728	27,159	48,569
56,764	(18,899)	75,663	Cash Surplus/(Deficit)	75,728	27,159	48,569

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
6,741	6,000	741	OTHER BILLABLE SERVICES	31,527	36,000	(4,473)
141,017	116,667	24,350	BILLABLE SERVICES-OPERATING	894,111	700,002	194,109
98,383	166,496	(68,113)	BILLABLE SERVICES-RESERVE	592,377	998,976	(406,599)
11,775	15,417	(3,642)	SET-UP FEE REVENUE	66,750	92,502	(25,752)
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257,917	304,580	(46,663)	TOTAL REVENUES	1,584,764	1,827,480	(242,716)
			EXPENSES			
220,962	255,496	34,534	Salaries and Wages	1,330,716	1,532,976	202,260
22,685	1,083	(21,602)	Temporary Help	53,238	6,498	(46,740)
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243,647	256,579	12,932	TOTAL LABOR	1,383,954	1,539,474	155,520
(500)	0	500	Carpentry	0	0	0
7,160	7,667	507	After Hours Contract	46,540	46,002	(538)
39,484	45,938	6,454	Consumable Materials	196,593	275,628	79,035
3,655	1,417	(2,238)	Laundry & Uniform	10,232	8,502	(1,730)
0	0	0	Travel & Entertainment	370	0	(370)
0	500	500	Other Professional Services	0	3,000	3,000
0	208	208	Printing	89	1,248	1,159
1,782	2,250	468	Office Expense	20,472	13,500	(6,972)
0	250	250	Training and Seminars	0	1,500	1,500
0	0	0	Office Equipment	(32)	0	32
8,816	8,750	(66)	Equipment Usage Fee	52,894	52,500	(394)
712	1,583	871	Power Tool Expense	5,412	9,498	4,086
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61,109	68,563	7,454	TOTAL OPERATING EXPENSES	332,571	411,378	78,807
0	0	0	Telephone	80	0	(80)
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0	0	0	TOTAL UTILITIES	80	0	(80)
1,105	1,458	353	Vehicle Licenses	8,990	8,748	(242)
11,317	2,917	(8,400)	Vehicle Maintenance	20,865	17,502	(3,363)
2,264	3,667	1,403	Vehicle Fuel	16,815	22,002	5,187
3,870	4,167	297	Vehicle Insurance	23,217	25,002	1,785
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18,556	12,209	(6,347)	TOTAL REPAIRS AND MAINTENANCE	69,887	73,254	3,367
323,312	337,351	14,039	TOTAL EXPENSES	1,786,492	2,024,106	237,614
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(65,396)	(32,771)	(32,625)	Surplus/(Deficit)	(201,728)	(196,626)	(5,102)
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(65,396)	(32,771)	(32,625)	Cash Surplus/(Deficit)	(201,728)	(196,626)	(5,102)
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
REVENUES						
141,291	141,291	0	Management Fee	847,746	847,746	0
23,842	14,583	9,259	Landscape Billable	213,792	87,498	126,294
165,133	155,874	9,259	TOTAL REVENUES	1,061,539	935,244	126,295
EXPENSES						
132,082	117,782	(14,300)	Salaries and Wages	749,538	706,692	(42,846)
132,082	117,782	(14,300)	TOTAL LABOR	749,538	706,692	(42,846)
20,108	21,709	1,601	Consumable Materials	177,810	130,254	(47,556)
0	500	500	Landscape Materials	0	3,000	3,000
0	458	458	Building Maintenance Misc.	0	2,748	2,748
4,067	1,250	(2,817)	Laundry & Uniform	8,528	7,500	(1,028)
0	0	0	Travel & Entertainment	277	0	(277)
0	0	0	Printing	89	0	(89)
919	833	(86)	Office Expense	6,980	4,998	(1,982)
0	150	150	Training and Seminars	237	900	663
0	500	500	Office Equipment	0	3,000	3,000
2,883	3,525	642	Equipment Usage Fee	17,297	21,150	3,853
164	500	336	Power Tool Expense	2,900	3,000	100
28,141	29,425	1,284	TOTAL OPERATING EXPENSES	214,119	176,550	(37,569)
60	0	(60)	Telephone	440	0	(440)
60	0	(60)	TOTAL UTILITIES	440	0	(440)
935	542	(393)	Vehicle Licenses	4,349	3,252	(1,097)
2,345	3,031	686	Vehicle Maintenance	10,666	18,186	7,520
2,465	3,444	979	Vehicle Fuel	14,760	20,664	5,904
1,313	1,650	337	Vehicle Insurance	7,879	9,900	2,021
7,058	8,667	1,609	TOTAL REPAIRS AND MAINTENANCE	37,653	52,002	14,349
167,340	155,874	(11,466)	TOTAL EXPENSES	1,001,750	935,244	(66,506)
(2,207)	0	(2,207)	Surplus/(Deficit)	59,789	0	59,789

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15,750	14,583	1,167	DOCUMENT FEES	70,300	87,498	(17,198)
38,700	35,000	3,700	PROCESSING FEES	166,200	210,000	(43,800)
3,650	4,167	(517)	RESALE FEES	23,050	25,002	(1,952)
<u>58,100</u>	<u>53,750</u>	<u>4,350</u>	TOTAL REVENUES	<u>259,550</u>	<u>322,500</u>	<u>(62,950)</u>
			EXPENSES			
23,383	23,429	46	Salaries and Wages	134,382	140,574	6,192
<u>23,383</u>	<u>23,429</u>	<u>46</u>	TOTAL LABOR	<u>134,382</u>	<u>140,574</u>	<u>6,192</u>
0	417	417	Printing	15,116	2,502	(12,614)
700	1,333	633	Office Expense	3,858	7,998	4,140
687	83	(604)	Training and Seminars	687	498	(189)
<u>1,387</u>	<u>1,833</u>	<u>446</u>	TOTAL OPERATING EXPENSES	<u>19,661</u>	<u>10,998</u>	<u>(8,663)</u>
224	142	(82)	Bank/Loan Fees	1,125	852	(273)
<u>224</u>	<u>142</u>	<u>(82)</u>	TOTAL FINANCIAL EXPENSES	<u>1,125</u>	<u>852</u>	<u>(273)</u>
<u>24,994</u>	<u>25,404</u>	<u>410</u>	TOTAL EXPENSES	<u>155,168</u>	<u>152,424</u>	<u>(2,744)</u>
<u>33,106</u>	<u>28,346</u>	<u>4,760</u>	Surplus/(Deficit)	<u>104,382</u>	<u>170,076</u>	<u>(65,694)</u>
<u>33,106</u>	<u>28,346</u>	<u>4,760</u>	Cash Surplus/(Deficit)	<u>104,382</u>	<u>170,076</u>	<u>(65,694)</u>

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22,965	22,500	465	ALTERATION FEES	149,033	135,000	14,033
21,000	16,250	4,750	RESALE INSPECTION FEES	95,100	97,500	(2,400)
43,965	38,750	5,215	TOTAL REVENUES	244,133	232,500	11,633
EXPENSES						
40,218	31,642	(8,576)	Salaries and Wages	230,451	189,852	(40,599)
40,218	31,642	(8,576)	TOTAL LABOR	230,451	189,852	(40,599)
0	58	58	Printing	0	348	348
1,023	558	(465)	Office Expense	2,589	3,348	759
48	67	20	Training and Seminars	285	402	117
897	900	3	Equipment Usage Fee	5,382	5,400	18
0	0	0	Power Tool Expense	762	0	(762)
1,967	1,583	(384)	TOTAL OPERATING EXPENSES	9,017	9,498	481
280	42	(238)	Vehicle Licenses	528	252	(276)
142	83	(59)	Vehicle Maintenance	398	498	100
193	100	(93)	Vehicle Fuel	1,118	600	(518)
145	250	105	Vehicle Insurance	873	1,500	627
760	475	(285)	TOTAL REPAIRS AND MAINTENANCE	2,917	2,850	(67)
854	625	(229)	Bank/Loan Fees	3,911	3,750	(161)
854	625	(229)	TOTAL FINANCIAL EXPENSES	3,911	3,750	(161)
43,799	34,325	(9,474)	TOTAL EXPENSES	246,297	205,950	(40,347)
166	4,425	(4,259)	Surplus/(Deficit)	(2,165)	26,550	(28,715)
166	4,425	(4,259)	Cash Surplus/(Deficit)	(2,165)	26,550	(28,715)