

800 ROCKVIEW DRIVE
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION
1001 GOLDEN RAIN ROAD
WALNUT CREEK CA 94595

Revenue

Management Fees & Contracted Services	5,047,304
Billable Services	3,338,543
Other Revenue	528,575

Total Revenue	8,914,422

Expenses:

Labor	7,518,396
Materials	573,503
Vehicle Expense	172,048
Small Tools and Equipment	25,870
Other Operating Expense	145,691
Office Supplies and Equipment	291,794
Postage and Printing	32,681
Other Administrative Expenses	41,636
Utilities	51,910

Total Expenses	8,853,530
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Surplus/(Deficit)	60,892
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Cash Surplus/(Deficit)	60,892
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	September 2023	2022 Year End
Current Assets		
Cash	968,211	408,304
Accounts Receivable	582,769	702,527
Prepays	2,032	(3,458)
Inventory	288,565	257,732
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Total Current Assets	1,841,577	1,365,105
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Property, Plant & Equipment		
Building Improvements	27,606	27,606
Furniture and Fixtures	36,991	36,991
Computer Equipment	32,378	32,378
Less:		
Accumulated Depreciation	(96,975)	(96,975)
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Net Property, Plant & Equi	0	0
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TOTAL ASSETS	1,841,577	1,365,105
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 LIABILITIES & EQUITY		
Liabilities:		
Accounts Payable	147,078	199,435
Payroll	1,392,490	924,553
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Total Liabilities	1,539,568	1,123,988
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Equity		
Retained Earnings	3,316,689	3,316,689
Dividends Paid	(3,075,572)	(3,075,572)
Accumulated Surplus/(Defici	60,892	0
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Total Equity	302,008	241,117
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TOTAL LIABILITIES & EQUITY	1,841,576	1,365,105
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	MANAGEMENT FEE	MUTUAL BILLABLE	LANDSCAPE	MEMBER RECORDS	ALTERATION/ RESALES	TOTAL
Revenues	4,154,434	2,394,893	1,562,278	419,325	383,493	8,914,422
Expenses:						
Labor	3,737,683	2,084,268	1,123,181	222,972	350,293	7,518,396
Materials	0	323,944	249,013	0	0	572,957
Vehicle Expense	19,848	95,033	53,293	0	3,875	172,048
Other Operating Expens	55,007	115,770	15,923	1,602	7,055	195,358
Utilities	51,210	80	620	0	0	51,910
Office Supply/Admin Ex	152,467	26,260	10,951	21,059	4,890	215,627
Equipment Usage Fee	26,470	70,526	23,063	0	7,175	127,234
Total Expenses	4,042,685	2,715,881	1,476,043	245,633	373,288	8,853,530
Surplus/(Deficit)	111,749	(320,988)	86,235	173,692	10,204	60,892
Cash Surplus/(Deficit)	111,749	(320,988)	86,235	173,692	10,204	60,892

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
419,520	419,520	0	Management Fee	3,775,684	3,775,680	4
126,250	42,083	84,167	Miscellaneous Income	378,750	378,747	3
545,770	461,603	84,167	TOTAL REVENUES	4,154,434	4,154,427	7
EXPENSES						
370,855	399,458	28,603	Salaries and Wages	3,564,092	3,581,158	17,066
25,898	31,554	5,656	Temporary Help	173,591	160,725	(12,866)
396,753	431,012	34,259	TOTAL LABOR	3,737,683	3,741,883	4,200
0	0	0	Laundry & Uniform	71	0	(71)
0	83	83	Travel & Entertainment	1,269	747	(522)
1,830	1,830	0	Audit & Tax Preparation	16,470	16,470	0
2,435	77,036	74,601	Other Professional Services	53,593	308,143	254,550
1,318	1,500	183	Postage	15,474	13,500	(1,974)
0	333	333	Printing	1,806	2,997	1,191
7,114	8,333	1,219	Office Expense	86,273	74,997	(11,276)
23	417	394	Training and Seminars	5,613	3,753	(1,860)
0	23,868	23,868	Office Equipment	25,562	89,106	63,544
0	2,500	2,500	Equipment Usage Fee	26,470	22,500	(3,970)
12,720	115,900	103,180	TOTAL OPERATING EXPENSES	232,602	532,213	299,611
809	2,500	1,691	PG&E	7,068	22,500	15,432
0	900	900	Water	4,852	8,100	3,248
3,869	6,250	2,381	Telephone	39,289	56,250	16,961
4,677	9,650	4,973	TOTAL UTILITIES	51,210	86,850	35,640
0	233	233	Vehicle Licenses	2,093	2,097	4
668	458	(210)	Vehicle Maintenance	3,463	4,122	659
305	542	237	Vehicle Fuel	3,616	4,878	1,262
0	1,542	1,542	Vehicle Insurance	10,677	13,878	3,201
974	2,775	1,801	TOTAL REPAIRS AND MAINTENANCE	19,848	24,975	5,127
100	167	67	Bank/Loan Fees	1,343	1,503	160
100	167	67	TOTAL FINANCIAL EXPENSES	1,343	1,503	160
415,224	559,504	144,280	TOTAL EXPENSES	4,042,685	4,387,424	344,739
130,546	(97,901)	228,447	Surplus/(Deficit)	111,749	(232,997)	344,746
130,546	(97,901)	228,447	Cash Surplus/(Deficit)	111,749	(232,997)	344,746

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
4,453	6,000	(1,547)	OTHER BILLABLE SERVICES	55,238	54,000	1,238
113,915	116,667	(2,752)	BILLABLE SERVICES-OPERATING	1,201,823	1,050,003	151,820
123,500	166,496	(42,996)	BILLABLE SERVICES-RESERVE	1,030,102	1,498,464	(468,362)
18,925	15,417	3,508	SET-UP FEE REVENUE	107,730	138,753	(31,023)
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260,793	304,580	(43,787)	TOTAL REVENUES	2,394,893	2,741,220	(346,327)
			EXPENSES			
209,182	255,496	46,314	Salaries and Wages	1,969,802	2,299,464	329,662
13,941	1,083	(12,858)	Temporary Help	114,467	9,747	(104,720)
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223,123	256,579	33,456	TOTAL LABOR	2,084,268	2,309,211	224,943
7,160	7,667	507	After Hours Contract	68,020	69,003	983
21,146	45,938	24,792	Consumable Materials	323,944	413,442	89,498
1,283	1,417	134	Laundry & Uniform	13,165	12,753	(412)
0	0	0	Travel & Entertainment	370	0	(370)
0	500	500	Other Professional Services	13,160	4,500	(8,660)
0	208	208	Printing	195	1,872	1,677
1,243	2,250	1,007	Office Expense	24,985	20,250	(4,735)
743	250	(493)	Training and Seminars	743	2,250	1,507
0	0	0	Office Equipment	(32)	0	32
0	8,750	8,750	Equipment Usage Fee	70,526	78,750	8,224
1,865	1,583	(282)	Power Tool Expense	21,425	14,247	(7,178)
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33,439	68,563	35,124	TOTAL OPERATING EXPENSES	536,500	617,067	80,567
0	0	0	Telephone	80	0	(80)
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0	0	0	TOTAL UTILITIES	80	0	(80)
0	1,458	1,458	Vehicle Licenses	11,147	13,122	1,975
4,405	2,917	(1,488)	Vehicle Maintenance	27,971	26,253	(1,718)
2,570	3,667	1,097	Vehicle Fuel	24,958	33,003	8,045
0	4,167	4,167	Vehicle Insurance	30,956	37,503	6,547
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6,975	12,209	5,234	TOTAL REPAIRS AND MAINTENANCE	95,033	109,881	14,848
263,537	337,351	73,814	TOTAL EXPENSES	2,715,881	3,036,159	320,278
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(2,744)	(32,771)	30,027	Surplus/(Deficit)	(320,988)	(294,939)	(26,049)
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(2,744)	(32,771)	30,027	Cash Surplus/(Deficit)	(320,988)	(294,939)	(26,049)
=====	=====	=====		=====	=====	=====

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
REVENUES						
141,291	141,291		0 Management Fee	1,271,620	1,271,619	1
2,438	14,583	(12,145)	Landscape Billable	290,658	131,247	159,411
143,729	155,874	(12,145)	TOTAL REVENUES	1,562,278	1,402,866	159,412
EXPENSES						
121,217	117,782	(3,435)	Salaries and Wages	1,123,181	1,060,038	(63,143)
121,217	117,782	(3,435)	TOTAL LABOR	1,123,181	1,060,038	(63,143)
20,865	21,709		844 Consumable Materials	249,013	195,381	(53,632)
0	500		500 Landscape Materials	0	4,500	4,500
546	458		(88)Building Maintenance Misc.	546	4,122	3,576
575	1,250		675 Laundry & Uniform	11,693	11,250	(443)
0	0		0 Travel & Entertainment	277	0	(277)
0	0		0 Printing	89	0	(89)
681	833		152 Office Expense	10,117	7,497	(2,620)
0	150		150 Training and Seminars	467	1,350	883
0	500		500 Office Equipment	0	4,500	4,500
0	3,525		3,525 Equipment Usage Fee	23,063	31,725	8,662
382	500		118 Power Tool Expense	3,683	4,500	817
23,049	29,425	6,376	TOTAL OPERATING EXPENSES	298,950	264,825	(34,125)
60	0	(60)	Telephone	620	0	(620)
60	0	(60)	TOTAL UTILITIES	620	0	(620)
0	542		542 Vehicle Licenses	5,034	4,878	(156)
1,310	3,031		1,721 Vehicle Maintenance	15,741	27,279	11,538
2,501	3,444		943 Vehicle Fuel	22,013	30,996	8,983
0	1,650		1,650 Vehicle Insurance	10,505	14,850	4,345
3,811	8,667	4,856	TOTAL REPAIRS AND MAINTENANCE	53,293	78,003	24,710
148,137	155,874	7,737	TOTAL EXPENSES	1,476,043	1,402,866	(73,177)
(4,408)	0	(4,408)	Surplus/(Deficit)	86,235	0	86,235

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13,375	14,583	(1,208)	DOCUMENT FEES	112,285	131,247	(18,962)
31,500	35,000	(3,500)	PROCESSING FEES	269,500	315,000	(45,500)
4,250	4,167	83	RESALE FEES	37,540	37,503	37
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49,125	53,750	(4,625)	TOTAL REVENUES	419,325	483,750	(64,425)
			EXPENSES			
23,040	23,429	389	Salaries and Wages	222,972	210,861	(12,111)
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23,040	23,429	389	TOTAL LABOR	222,972	210,861	(12,111)
0	417	417	Printing	15,116	3,753	(11,363)
275	1,333	1,058	Office Expense	5,198	11,997	6,799
58	83	25	Training and Seminars	745	747	2
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333	1,833	1,500	TOTAL OPERATING EXPENSES	21,059	16,497	(4,562)
161	142	(19)	Bank/Loan Fees	1,602	1,278	(324)
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161	142	(19)	TOTAL FINANCIAL EXPENSES	1,602	1,278	(324)
23,533	25,404	1,871	TOTAL EXPENSES	245,633	228,636	(16,997)
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25,592	28,346	(2,754)	Surplus/(Deficit)	173,692	255,114	(81,422)
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25,592	28,346	(2,754)	Cash Surplus/(Deficit)	173,692	255,114	(81,422)
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26,765	22,500	4,265	ALTERATION FEES	233,343	202,500	30,843
14,400	16,250	(1,850)	RESALE INSPECTION FEES	150,150	146,250	3,900
41,165	38,750	2,415	TOTAL REVENUES	383,493	348,750	34,743
EXPENSES						
38,914	31,642	(7,272)	Salaries and Wages	350,293	284,778	(65,515)
38,914	31,642	(7,272)	TOTAL LABOR	350,293	284,778	(65,515)
0	0	0	Laundry & Uniform	236	0	(236)
0	58	58	Printing	0	522	522
437	558	121	Office Expense	4,335	5,022	687
0	67	67	Training and Seminars	555	603	48
0	900	900	Equipment Usage Fee	7,175	8,100	925
0	0	0	Power Tool Expense	762	0	(762)
437	1,583	1,146	TOTAL OPERATING EXPENSES	13,064	14,247	1,183
0	42	42	Vehicle Licenses	528	378	(150)
123	83	(40)	Vehicle Maintenance	537	747	210
63	100	37	Vehicle Fuel	1,646	900	(746)
0	250	250	Vehicle Insurance	1,164	2,250	1,086
186	475	289	TOTAL REPAIRS AND MAINTENANCE	3,875	4,275	400
824	625	(199)	Bank/Loan Fees	6,057	5,625	(432)
824	625	(199)	TOTAL FINANCIAL EXPENSES	6,057	5,625	(432)
40,361	34,325	(6,036)	TOTAL EXPENSES	373,288	308,925	(64,363)
804	4,425	(3,621)	Surplus/(Deficit)	10,204	39,825	(29,621)
804	4,425	(3,621)	Cash Surplus/(Deficit)	10,204	39,825	(29,621)