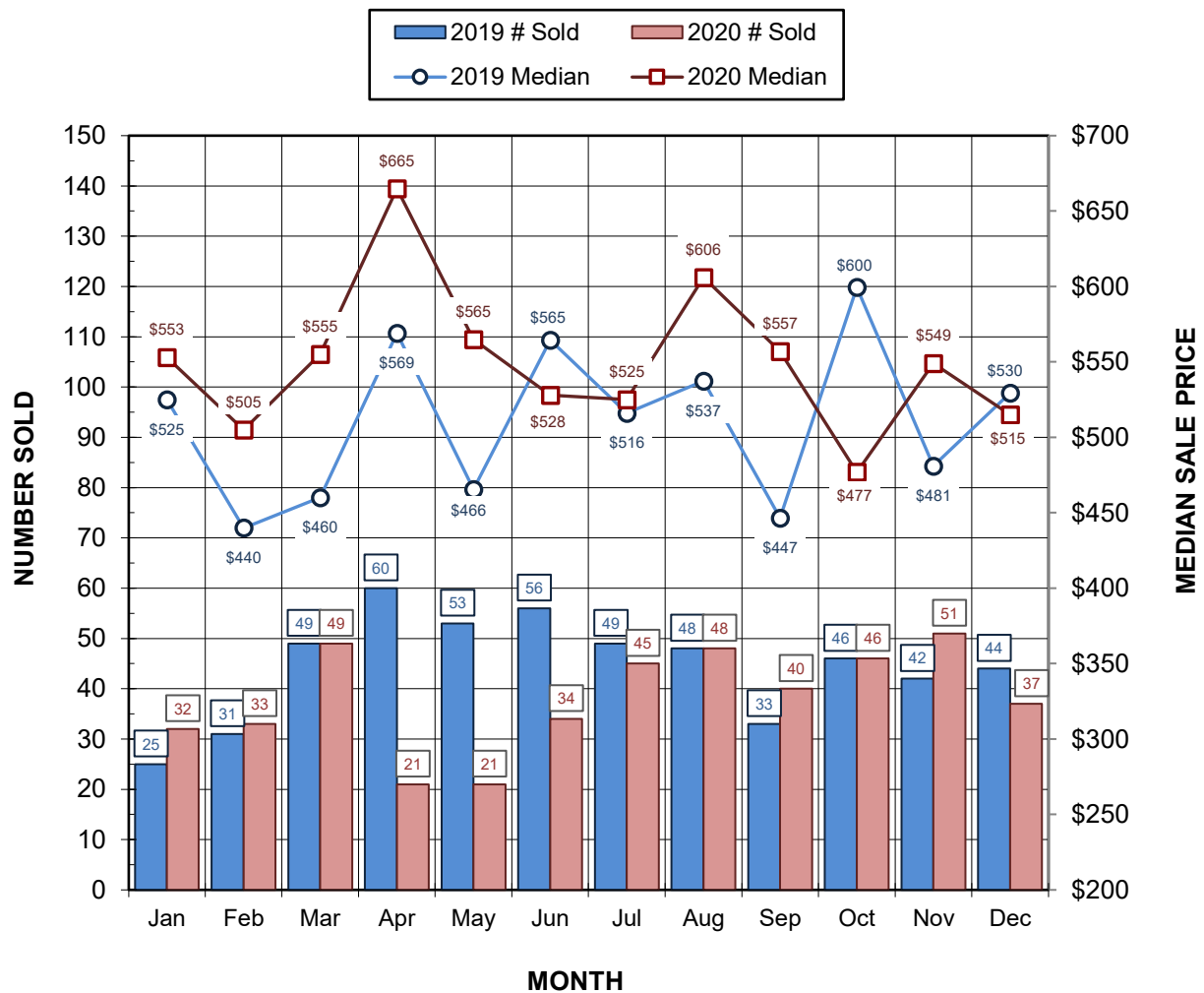


# 2020 ROSSMOOR SALES

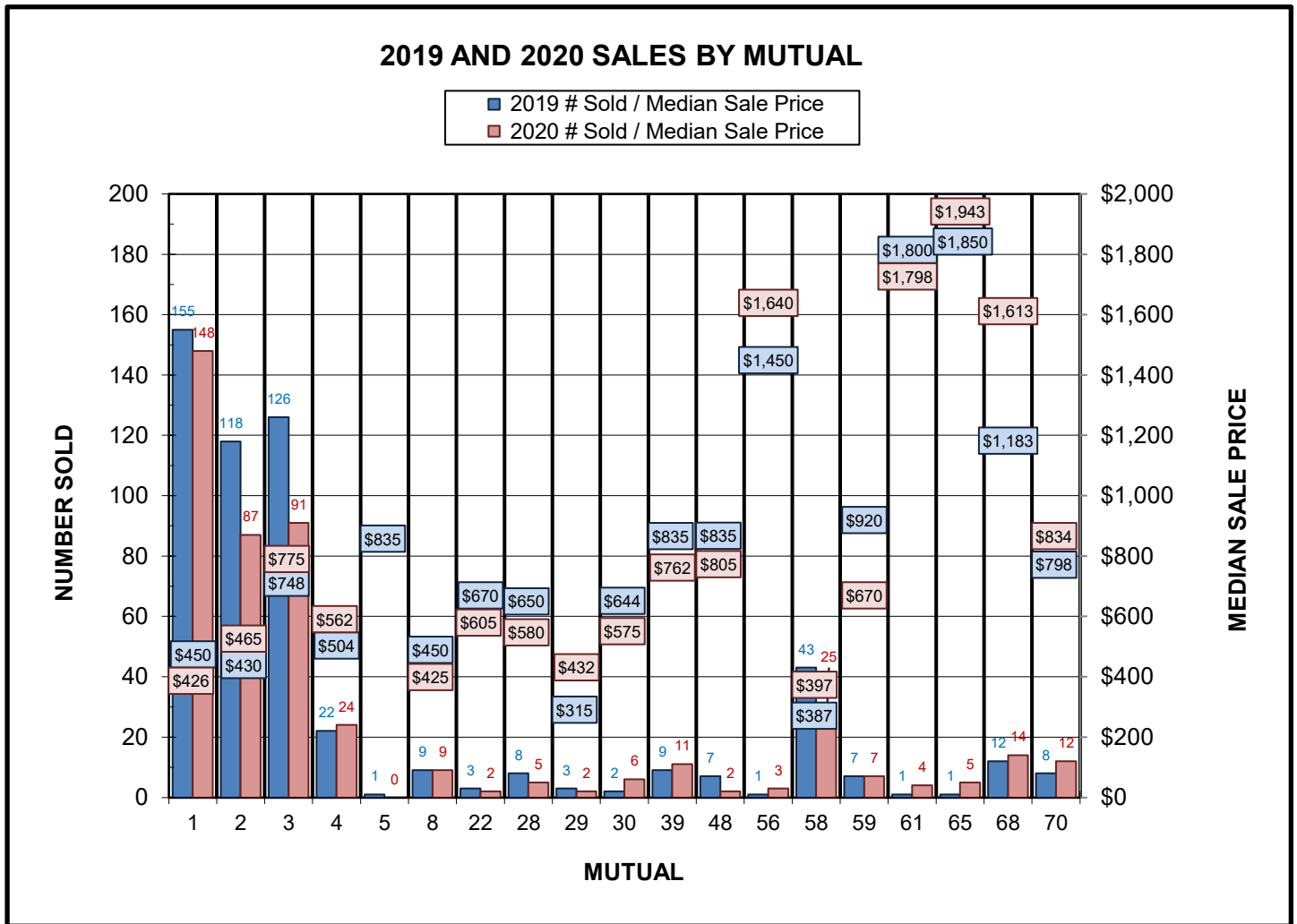
Month	# Sold 2019	# Sold 2020	# Sold Change	# Sold Change %	Median Sale Price 2019	Median Sale Price 2020	Median Sale Price Change %
January	25	32	+ 7	+ 28%	\$525.0	\$553.0	+ 5.3%
February	31	33	+ 2	+ 6%	\$440.0	\$505.0	+ 14.8%
March	49	49	0	-	\$460.0	\$555.0	+ 20.7%
April	60	21	- 39	- 65%	\$569.0	\$665.0	+ 16.9%
May	53	21	- 31	- 60%	\$466.0	\$565.0	+ 21.4%
June	56	34	- 22	- 39%	\$528.0	\$528.3	- 6.5%
July	49	45	- 4	- 8%	\$516.0	\$525.5	+ 1.7%
August	48	48	0	-	\$537.0	\$606.0	+ 12.8%
September	33	40	+ 7	+ 21%	\$447.0	\$557.0	+ 24.7%
October	46	46	0	-	\$600.0	\$477.0	- 20.4%
November	42	51	+ 9	+ 21%	\$481.0	\$549.0	+ 14.2%
December	44	37	- 7	- 16%	\$530.0	\$515.0	- 2.7%
<b>Total</b>	<b>536</b>	<b>457</b>	<b>- 78</b>	<b>- 15%</b>	<b>\$516.8</b>	<b>\$549.0</b>	<b>+ 6.3%</b>

## 2019 AND 2020 SALES BY MONTH



# 2020 ROSSMOOR SALES

Mutual	# Sold 2019	# Sold 2020	# Sold Change	# Sold Change %	Median Sale Price 2019	Median Sale Price 2020	Median Sale Price Change %
First	155	148	- 7	- 5%	\$450.0	\$426.0	- 5%
Second	118	87	- 31	- 26%	\$430.0	\$465.0	+ 8%
Third	126	91	- 35	- 28%	\$748.4	\$775.0	+ 4%
Fourth	22	24	+ 2	+ 9%	\$503.8	\$562.0	+ 12%
Fifth	1	0	- 1	- 100%	\$835.0	-	-
No. Eight	9	9	0	-	\$450.0	\$425.0	- 6%
No. Twenty-Two	3	2	- 1	- 33%	\$670.0	\$604.5	- 10%
No. Twenty-Eight	8	5	- 3	- 38%	\$650.0	\$580.0	- 11%
No. Twenty-Nine	3	2	- 1	- 33%	\$315.0	\$432.0	+ 37%
No. Thirty	2	6	+ 4	+ 200%	\$644.0	\$575.0	- 11%
No. Thirty-Nine	9	11	+ 2	+ 22%	\$835.0	\$762.0	- 9%
No. Forty-Eight	7	2	- 5	- 71%	\$835.0	\$805.0	- 4%
No. Fifty-Six	1	3	+ 2	+ 200%	\$1,450.0	\$1,640.0	+ 13%
No. Fifty-Eight	43	25	- 18	- 42%	\$387.0	\$397.0	+ 3%
No. Fifty-Nine	7	7	0	-	\$920.0	\$670.0	- 27%
No. Sixty-One	1	4	+ 3	+ 300%	\$1,800.0	\$1,797.5	-
No. Sixty-Five	1	5	+ 4	+ 400%	\$1,850.0	\$1,942.5	+ 5%
No. Sixty-Eight	12	14	+ 2	+ 17%	\$1,182.5	\$1,612.5	+ 36%
No. Seventy	8	12	+ 4	+ 50%	\$797.5	\$834.0	+ 5%
<b>Total</b>	<b>536</b>	<b>457</b>	<b>- 79</b>	<b>- 15%</b>	<b>\$516.8</b>	<b>\$549.0</b>	<b>+ 6%</b>



# 2020 ROSSMOOR SALES

<b>MUTUAL   TYPE</b>	<b>Inventory</b>	<b># Sold 2019</b>	<b>Median 2019</b>	<b># Sold 2020</b>	<b>Median 2020</b>	<b># Sold Change</b>	<b>Median Change %</b>
<b>FIRST   COOPERATIVE</b>	<b>1,878</b>	<b>155</b>	<b>\$450.0</b>	<b>148</b>	<b>\$426.0</b>	<b>- 7</b>	<b>- 5%</b>
CARMEL	184	18	\$472.5	9	\$440.0	- 9	- 7%
GOLDEN GATE	193	17	\$500.0	21	\$479.0	+ 4	- 4%
MENDOCINO	85	3	\$400.0	8	\$329.0	+ 5	- 18%
MONTEREY	184	10	\$444.0	13	\$420.0	+ 3	- 5%
SAN FRANCISCAN	190	25	\$477.0	19	\$534.0	- 6	+ 12%
SEQUOIA	460	26	\$377.5	33	\$385.0	+ 7	+ 2%
SONOMA	455	40	\$391.0	35	\$388.0	- 5	- 1%
YOSEMITE	127	16	\$502.5	10	\$531.5	- 6	+ 6%
<b>SECOND   COOPERATIVE</b>	<b>1,387</b>	<b>118</b>	<b>\$430.0</b>	<b>87</b>	<b>\$465.0</b>	<b>- 31</b>	<b>+ 8%</b>
CARMEL	91	7	\$449.0	5	\$469.0	- 2	+ 4%
CLAREMONT	57	5	\$564.0	3	\$500.0	- 2	- 11%
CYPRESS	42	3	\$295.0	2	\$280.3	- 1	- 5%
DEL MONTE	77	8	\$262.5	5	\$265.0	- 3	+ 1%
GOLDEN GATE	115	18	\$467.5	11	\$582.0	- 7	+ 24%
KENTFIELD	40	4	\$485.0	2	\$365.9	- 2	- 25%
MENDOCINO	32	0	-	3	\$330.0	+ 3	-
MONTEREY	95	9	\$460.0	5	\$400.0	- 4	- 13%
PIEDMONT TNHS	97	9	\$630.0	7	\$579.0	- 2	- 8%
SAN FRANCISCAN	50	5	\$510.0	2	\$591.5	- 3	+ 16%
SARATOGA	56	3	\$360.0	3	\$350.0	0	- 3%
SEQUOIA	252	20	\$387.5	10	\$402.8	- 10	+ 4%
SONOMA	262	20	\$377.0	21	\$424.0	+ 1	+ 12%
TAMALPAIS TNHS	45	1	\$520.0	2	\$579.5	+ 1	+ 11%
YOSEMITE	76	6	\$501.9	6	\$561.3	0	+ 12%
<b>THIRD   CONDOMINIUM</b>	<b>1,546</b>	<b>126</b>	<b>\$748.4</b>	<b>91</b>	<b>\$775.0</b>	<b>- 35</b>	<b>+ 4%</b>
ABERDEEN	24	3	\$615.0	0	-	- 3	-
ASPEN	8	2	\$451.7	2	\$465.0	0	+ 3%
AUGUSTA	21	5	\$555.0	1	\$650.0	- 4	+ 17%
BELVEDERE	40	4	\$707.5	4	\$805.0	0	+ 14%
BRIDGEWATER	4	0	-	0	-	0	-
CASCADE I	109	4	\$860.0	4	\$805.0	0	- 6%
CASCADE II	21	1	\$775.0	0	-	- 1	-
CASCADE IV	3	0	-	0	-	0	-
CASTLEWOOD	25	1	\$925.0	2	\$909.0	+ 1	- 2%
CATALINA	4	0	-	0	-	0	-
CEDAR	20	3	\$652.0	2	\$600.0	- 1	- 8%
DIABLO	16	0	-	0	-	0	-
DORAL	44	3	\$650.0	2	\$676.5	- 1	+ 4%
FIRESTONE	29	0	-	4	\$762.5	+ 4	-
GALLOWAY	60	8	\$782.0	2	\$743.8	- 6	- 5%
GREENBRIAR	22	1	\$669.0	2	\$715.5	+ 1	+ 7%
INVERNESS	31	2	\$810.5	1	\$789.0	- 1	- 3%
KENTFIELD	40	1	\$802.5	2	\$617.0	+ 1	- 23%
KLAMATH	4	1	\$510.0	0	-	- 1	-
KLAMATH 8A	2	0	-	1	\$504.0	+ 1	-
KLAMATH 8B	2	2	\$485.0	0	-	- 2	-
MAGNOLIA	12	0	-	2	\$755.4	+ 2	-
MARIPOSA	74	1	\$550.0	6	\$604.5	+ 5	+ 10%
MENDOCINO	4	2	\$382.5	0	-	- 2	-
MONTROSE	32	2	\$641.0	0	-	- 2	-
PEMBROKE	4	0	-	0	-	0	-
PINEHURST	55	3	\$650.0	2	\$530.0	- 1	- 18%

# 2020 ROSSMOOR SALES

MUTUAL   TYPE	Inventory	# Sold 2019	Median 2019	# Sold 2020	Median 2020	# Sold Change	Median Change %
MODEL							
PINEHURST II	12	0	-	0	-	0	-
REDWOOD	32	5	\$810.0	3	\$851.0	- 2	+ 5%
ROSSLYN	60	6	\$862.0	6	\$829.5	0	- 4%
SANTA CLARA	32	3	\$629.0	4	\$728.8	+ 1	+ 16%
SANTA CRUZ	16	0	-	0	-	0	-
SHASTA	16	0	-	0	-	0	-
SIERRA	99	12	\$681.5	12	\$675.0	0	- 1%
TAHOE	4	1	\$722.0	0	-	- 1	-
TAHOE I	151	13	\$795.0	9	\$850.0	- 4	+ 7%
TAHOE II	22	3	\$800.0	1	\$900.0	- 2	+ 13%
TAHOE 5	10	0	-	0	-	0	-
TAMARISK	12	1	\$700.0	0	-	- 1	-
VILLA ALHAMBRA	6	0	-	1	\$285.0	+ 1	-
VILLA BARCELONA	9	1	\$509.5	1	\$444.0	0	- 13%
VILLA BELMONTE	12	2	\$357.5	1	\$299.0	- 1	- 16%
VILLA CASITA	3	0	-	0	-	0	-
VILLA CASTILLE	4	0	-	0	-	0	-
VILLA CERRO	12	2	\$867.0	0	-	- 2	-
VILLA CORDOVA	18	2	\$392.5	0	-	- 2	-
VILLA DE ANZA	18	0	-	2	\$479.5	+ 2	-
VILLA EL REY	40	6	\$657.5	0	-	- 6	-
VILLA FRANCISCO	18	1	\$820.0	1	\$750.0	0	- 9%
VILLA LOMA	24	2	\$910.0	3	\$835.0	+ 1	- 8%
VILLA MADRID	8	1	\$681.3	0	-	- 1	-
VILLA NUEVO	22	2	\$850.0	0	-	- 2	-
VILLA ROBLES	22	0	-	1	\$869.0	+ 1	-
VILLA SEVILLE	3	0	-	0	-	0	-
VILLA VALENCIA	12	1	\$470.0	0	-	- 1	-
WESTCHESTER	90	4	\$998.0	5	\$1,000.0	+ 1	0
WHITNEY I	25	7	\$1,185.0	0	-	- 7	-
WHITNEY II	8	1	\$1,200.0	1	\$875.0	0	- 27%
WILLOW	7	1	\$590.0	0	-	- 1	-
WOODBIDGE	8	0	-	1	\$1,122.0	+ 1	-
WYNDHAM	1	0	-	0	-	0	-
<b>FOURTH   CONDOMINIUM</b>	<b>286</b>	<b>22</b>	<b>\$503.8</b>	<b>24</b>	<b>\$562.0</b>	<b>+ 2</b>	<b>+ 12%</b>
CLAREMONT	18	2	\$453.5	3	\$402.0	+ 1	- 11%
CYPRESS	8	0	-	1	\$269.0	+ 1	-
DEL MONTE	14	2	\$275.0	1	\$240.0	- 1	- 13%
GOLDEN GATE	26	1	\$458.8	3	\$545.0	+ 2	+ 19%
KENTFIELD	60	7	\$560.0	5	\$605.0	- 2	+ 8%
PIEDMONT TNHS	42	1	\$750.0	5	\$730.0	+ 4	- 3%
SAN FRANCISCAN	10	2	\$542.0	1	\$550.0	- 1	+ 1%
SANTA CLARA	22	3	\$790.0	2	\$732.5	- 1	- 7%
SANTA CRUZ	8	0	-	0	-	0	-
SARATOGA	58	3	\$470.0	3	\$345.0	0	- 27%
YOSEMITE	20	1	\$517.5	0	-	- 1	-
<b>FIFTH   CONDOMINIUM</b>	<b>18</b>	<b>1</b>	<b>\$835.0</b>	<b>0</b>	<b>-</b>	<b>- 1</b>	<b>-</b>
VILLA ENCANTO	2	0	-	0	-	0	-
VILLA GRANDE	2	0	-	0	-	0	-
VILLA NUEVO	6	1	\$835.0	0	-	- 1	-
VILLA ROBLES	6	0	-	0	-	0	-
VILLA VERDE	2	0	-	0	-	0	-

# 2020 ROSSMOOR SALES

MUTUAL   TYPE	Inventory	# Sold 2019	Median 2019	# Sold 2020	Median 2020	# Sold Change	Median Change %
MODEL							
<b>NO. 8   COOPERATIVE</b>	<b>103</b>	<b>9</b>	<b>\$450.0</b>	<b>9</b>	<b>\$425.0</b>	<b>0</b>	<b>- 6%</b>
CLAREMONT	10	0	-	0	-	0	-
CYPRESS	4	0	-	1	\$282.5	+ 1	-
DEL MONTE	10	1	\$300.0	2	\$270.0	+ 1	- 10%
GOLDEN GATE	11	1	\$382.0	1	\$525.5	0	+ 38%
KENTFIELD	24	2	\$448.4	2	\$502.5	0	+ 12%
PIEDMONT TNHS	16	0	-	2	\$637.5	+ 2	-
SAN FRANCISCAN	6	0	-	0	-	0	-
SARATOGA	10	0	-	0	-	0	-
YOSEMITE	12	5	\$460.0	1	\$425.0	- 4	- 8%
<b>NO. 22   CONDOMINIUM</b>	<b>43</b>	<b>3</b>	<b>\$670.0</b>	<b>2</b>	<b>\$604.5</b>	<b>- 1</b>	<b>- 10%</b>
VILLA BARCELONA	9	0	-	0	-	0	-
VILLA CASITA	3	0	-	0	-	0	-
VILLA CASTILLE	6	1	\$850.0	0	-	- 1	-
VILLA MADRID	10	1	\$670.0	1	\$730.0	0	+ 9%
VILLA SEVILLE	3	0	-	0	-	0	-
VILLA VALENCIA	12	1	\$453.5	1	\$479.0	0	+ 6%
<b>NO. 28   CONDOMINIUM</b>	<b>84</b>	<b>8</b>	<b>\$650.0</b>	<b>5</b>	<b>\$580.0</b>	<b>- 3</b>	<b>- 11%</b>
SANTA CLARA	36	3	\$651.0	3	\$592.5	0	- 9%
SANTA CRUZ	48	5	\$635.0	2	\$560.0	- 3	- 12%
<b>NO. 29   CONDOMINIUM</b>	<b>106</b>	<b>3</b>	<b>\$315.0</b>	<b>2</b>	<b>\$432.0</b>	<b>- 1</b>	<b>+ 37%</b>
DEL MONTE	20	2	\$307.5	1	\$259.0	- 1	- 16%
KENTFIELD	68	1	\$625.0	1	\$605.0	0	- 3%
SANTA CLARA	18	0	-	0	-	0	-
<b>NO. 30   CONDOMINIUM</b>	<b>76</b>	<b>2</b>	<b>\$644.0</b>	<b>6</b>	<b>\$575.0</b>	<b>+ 4</b>	<b>- 11%</b>
CATALINA	8	1	\$649.0	1	\$575.0	0	- 11%
DIABLO	16	0	-	2	\$569.0	+ 2	-
KENTFIELD	16	0	-	0	-	0	-
MENDOCINO	8	0	-	1	\$347.0	+ 1	-
SANTA CLARA	28	1	\$639.0	2	\$676.5	+ 1	+ 6%
<b>NO. 39   CONDOMINIUM</b>	<b>130</b>	<b>9</b>	<b>\$835.0</b>	<b>11</b>	<b>\$762.0</b>	<b>+ 2</b>	<b>- 9%</b>
ASPEN	8	1	\$415.0	1	\$425.0	0	+ 2%
CASCADE I	3	0	-	0	-	0	-
CASCADE II	11	3	\$725.0	1	\$750.0	- 2	+ 3%
CASTLEWOOD	4	0	-	0	-	0	-
MARIPOSA	23	1	\$595.0	1	\$645.0	0	+ 8%
PINEHURST	4	0	-	1	\$774.9	+ 1	-
SIERRA	23	0	-	4	\$721.0	+ 4	-
TAHOE	1	0	-	0	-	0	-
TAHOE I	14	2	\$912.0	1	\$785.0	- 1	- 14%
TAHOE II	13	0	-	0	-	0	-
WHITNEY I	10	0	-	1	\$900.0	+ 1	-
WHITNEY II	4	0	-	0	-	0	-
WOODBIDGE	12	2	\$1137.5	1	\$1,140.0	- 1	0

# 2020 ROSSMOOR SALES

MUTUAL   TYPE	Inventory	# Sold 2019	Median 2019	# Sold 2020	Median 2020	# Sold Change	Median Change %
MODEL							
<b>NO. 48   CONDOMINIUM</b>	<b>62</b>	<b>7</b>	<b>\$835.0</b>	<b>2</b>	<b>\$805.0</b>	<b>- 5</b>	<b>- 4%</b>
VILLA ENCANTO	2	1	\$1,200.0	0	-	- 1	-
VILLA NUEVO	20	0	-	1	\$885.0	+ 1	-
VILLA ROBLES	20	5	\$835.0	0	-	- 5	-
VILLA VALLE	12	0	-	1	\$725.0	+ 1	-
VILLA VERDE	8	1	\$712.5	0	-	- 1	-
<b>NO. 56   CONDOMINIUM</b>	<b>37</b>	<b>1</b>	<b>\$1,450.0</b>	<b>3</b>	<b>\$1,640.0</b>	<b>+ 2</b>	<b>+ 13%</b>
BRIDGEWATER	14	0	-	2	\$1,870.0	+ 2	-
PEMBROKE	14	0	-	1	\$1,640.0	+ 1	-
WYNDHAM	9	1	\$1450.0	0	-	- 1	-
<b>NO. 58   CONGREGATE</b>	<b>300</b>	<b>43</b>	<b>\$387.0</b>	<b>25</b>	<b>\$397.0</b>	<b>- 18</b>	<b>+ 3%</b>
ALHAMBRA	4	1	\$1,055.0	1	\$1,150.0	0	+ 9%
BROOKGREEN	63	12	\$217.5	9	\$212.5	- 3	- 2%
CHATSWORTH	34	9	\$415.0	2	\$544.5	- 7	+ 31%
CYPRESS	49	5	\$434.0	2	\$596.5	- 3	+ 37%
EARLSHALL	8	0	-	0	-	0	-
FIOLI	21	1	\$775.0	1	\$665.5	0	- 14%
HUNTINGTON	13	3	\$760.0	1	\$720.9	- 2	- 5%
LONGWOOD	4	0	-	0	-	0	-
MIDDLETON	27	3	\$387.0	2	\$380.0	- 1	- 2%
ROSEDOWN	17	3	\$350.0	2	\$376.0	- 1	+ 7%
ROSEDOWN 8	8	1	\$325.0	1	\$400.0	0	+ 23%
SHELBURNE	16	1	\$420.0	1	\$349.0	0	- 17%
VERSAILLES	2	0	-	2	\$472.5	+ 2	-
WESTBURY	34	4	\$739.5	1	\$690.0	- 3	- 7%
<b>NO. 59   CONDOMINIUM</b>	<b>108</b>	<b>7</b>	<b>\$920.0</b>	<b>7</b>	<b>\$670.0</b>	<b>0</b>	<b>- 27%</b>
LASSEN	6	0	-	0	-	0	-
PANORAMA	36	1	\$650.0	2	\$735.0	+ 1	+ 13%
SUMMIT	30	4	\$925.0	2	\$960.0	- 2	+ 4%
VISTA	6	1	\$950.0	0	-	- 1	-
WOODSIDE	30	1	\$535.0	3	\$549.0	+ 2	+ 3%
<b>NO. 61   PLANNED DEVEL.</b>	<b>63</b>	<b>1</b>	<b>\$1,800.0</b>	<b>4</b>	<b>\$1,797.5</b>	<b>+ 3</b>	<b>0</b>
BLUE OAK	20	0	-	1	\$1,200.0	+ 1	-
COASTAL OAK	20	0	-	1	\$1,770.0	+ 1	-
LIVE OAK	10	1	\$1,800.0	0	-	- 1	-
VALLEY OAK	13	0	-	2	\$1,887.5	+ 2	-
<b>NO. 65   CONDOMINIUM</b>	<b>44</b>	<b>1</b>	<b>\$1,850.0</b>	<b>5</b>	<b>\$1,942.5</b>	<b>+ 4</b>	<b>+ 5%</b>
CHURCHILL	16	0	-	3	\$1,985.0	+ 3	-
KENSINGTON	16	0	-	0	-	0	-
SHERWOOD	12	1	\$1,850.0	2	\$1,742.5	+ 1	- 6%

# 2020 ROSSMOOR SALES

MUTUAL   TYPE	Inventory	# Sold 2019	Median 2019	# Sold 2020	Median 2020	# Sold Change	Median Change %
MODEL							
<b>NO. 68   CONDOMINIUM</b>	<b>233</b>	<b>12</b>	<b>\$1,182.5</b>	<b>14</b>	<b>\$1,612.5</b>	<b>+ 2</b>	<b>+ 36%</b>
ALDER	30	3	\$1,275.5	2	\$1,454.2	- 1	+ 14%
ASH	30	3	\$1,115.0	0	-	- 3	-
BAY	32	3	\$1100.0	0	-	- 3	-
BUCKEYE	33	1	\$1,340.0	0	-	- 1	-
CASSIA	12	0	-	3	\$1,075.0	+ 3	-
CHESTNUT	11	1	\$1050.0	0	-	- 1	-
DAPHNE	13	1	\$1,750.0	2	\$1,612.5	+ 1	- 8%
EUCALYPTUS	36	0	-	4	\$1,950.0	+ 4	-
FUCHSIA	36	0	-	3	\$1,850.0	+ 3	-
<b>NO. 70   CONDOMINIUM</b>	<b>172</b>	<b>8</b>	<b>\$797.5</b>	<b>12</b>	<b>\$834.0</b>	<b>+ 4</b>	<b>+ 5%</b>
VILLA ENCANTO	28	0	-	1	\$1265.0	+ 1	-
VILLA GRANDE	22	2	\$1269.0	0	-	- 2	-
VILLA NUEVO	36	4	\$752.5	1	\$818.0	- 3	+ 9%
VILLA ROBLES	36	1	\$610.0	2	\$752.0	+ 1	+ 23%
VILLA VERDE	50	1	\$1100.0	8	\$862.5	+ 7	- 22%
<b>TOTAL</b>	<b>6,676</b>	<b>536</b>	<b>\$516.8</b>	<b>457</b>	<b>\$549.0</b>	<b>- 79</b>	<b>+ 6%</b>

Note: The median for each model is computed separately by mutual.

# 2020 ROSSMOOR SALES

