

**Golden Rain Foundation  
Coupon Computation - FINAL**

	2019 Budget		2020 Budget		Variance		Percentage Variance
	Coupon Amount	Net Exp/(Income)	Coupon Amount	Net Exp/(Income)	Coupon Amount	Net Exp/(Income)	
GRF Operations	220.55	17,668,851	228.13	18,275,625	7.58	606,774	3.44%
Trust Facility/Property Maintenance	5.32	426,000	8.23	659,000	2.91	233,000	54.70%
Coupon Before Operating Cash Applied	225.87	18,094,851	236.36	18,934,625	10.49	839,774	4.64%
Refund of Prior Year Surplus	-	-	-	-	-	-	
Trust Maintenance Reserve	-	-	-	-	-	-	
Coupon Before Cable Television	225.87	18,094,851	236.36	18,934,625	10.49	839,774	4.64%
Cable Television	55.05	4,410,026	57.25	4,586,573	2.20	176,547	4.00%
Total Coupon	280.92	22,504,877	293.60	23,521,198	12.68	1,016,321	4.51%

(1) Totals are subject to a minor rounding adjustment

**GOLDEN RAIN FOUNDATION  
YEAR 2019 BUDGET VS 2020 BUDGET  
NET OPERATING EXPENSE BY TYPE OF SERVICE - FINAL**

	2019 Budget		2020 Budget		Variance	
	Coupon Amount	Net Exp/(Income)	Coupon Amount	Net Exp/(Income)	Coupon Amount	Net Exp/(Income)
Executive	\$ 7.66	613,853	\$ 6.99	559,988	(0.67)	(53,865)
Human Resources	4.03	323,127	4.12	330,309	0.09	7,182
Accounting	8.05	644,637	8.26	661,341	0.21	16,704
Information Technology	5.82	466,404	6.06	485,443	0.24	19,039
Public Safety/Securitas	25.64	2,054,378	26.30	2,106,766	0.66	52,388
Bus Transportation	13.80	1,105,709	14.61	1,170,628	0.81	64,919
Counseling	4.89	391,504	5.40	432,755	0.51	41,251
Handyman Service	(0.78)	(62,641)	(0.80)	(63,888)	(0.02)	(1,247)
Recreation	13.37	1,071,148	13.69	1,096,441	0.32	25,293
Aquatics	8.37	670,861	9.11	730,048	0.74	59,187
Fitness Center	11.13	891,340	10.90	873,176	(0.23)	(18,164)
Golf Course	15.57	1,246,998	17.33	1,388,685	1.76	141,687
Lawn Bowling	1.80	144,435	1.74	139,565	(0.06)	(4,870)
Pro Shop	0.32	25,511	0.72	57,431	0.40	31,920
Facilities Maintenance	11.14	892,264	11.31	906,118	0.17	13,854
Vehicle Maintenance	4.69	375,428	4.78	382,732	0.09	7,304
Landscape Maintenance	11.03	883,352	11.04	884,397	0.01	1,045
Custodial Services	19.63	1,572,316	20.02	1,603,762	0.39	31,446
Rossmoor News	5.60	448,971	7.25	581,179	1.65	132,208
Rossmoor Channel	3.49	279,235	3.76	301,423	0.27	22,188
Unallocated/General Services	45.31	3,630,021	45.53	3,647,326	0.22	17,305
GRF Operations (1)	220.55	17,668,851	228.13	18,275,625	7.58	606,774

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**Golden Rain Foundation**  
**Historical Coupon Comparison By Function - FINAL**

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Executive	7.39	7.24	7.39	7.25	7.41	7.75	7.73	8.20	7.66	6.99
Human Resources	7.00	6.84	6.78	6.73	7.03	7.53	8.66	9.32	4.03	4.12
Accounting	6.15	6.10	5.89	6.81	6.82	7.13	7.40	7.85	8.05	8.26
Information Technology	5.04	5.29	5.34	5.41	5.75	5.65	6.01	6.22	5.82	6.06
Public Safety/Securitas	20.67	21.29	21.29	22.37	22.86	23.63	23.15	23.48	25.64	26.30
Bus Transportation	14.23	15.09	14.75	14.43	14.24	13.21	14.29	14.13	13.80	14.61
Counseling	4.40	4.48	4.40	4.70	4.79	4.55	4.68	5.01	4.89	5.40
Handyman Service	(0.41)	(0.41)	(0.62)	(1.04)	(1.12)	(1.12)	(1.16)	(1.13)	(0.78)	(0.80)
Recreation	8.80	9.28	9.33	9.72	10.39	9.92	9.34	10.04	13.37	13.69
Aquatics	7.59	7.23	6.39	7.00	7.46	7.12	7.37	7.76	8.37	9.11
Fitness Center	7.70	7.84	7.88	8.52	9.42	9.75	9.66	10.42	11.13	10.90
Golf Course	13.61	14.59	13.95	14.45	15.01	14.79	14.24	15.41	15.57	17.33
Lawn Bowling	0.91	0.93	1.40	1.58	1.61	1.64	1.70	1.75	1.80	1.74
Pro Shop	0.68	0.63	0.45	0.22	(0.05)	0.01	0.30	0.30	0.32	0.72
Facilities Maintenance	7.69	7.81	8.52	9.45	10.07	10.15	10.59	11.04	11.14	11.31
Vehicle Maintenance	2.73	2.85	3.16	3.28	3.63	3.60	3.56	3.55	4.69	4.78
Landscape Maintenance	8.01	8.51	8.91	9.18	9.47	9.45	9.87	11.04	11.03	11.04
Custodial Services	12.51	13.59	14.12	15.78	16.54	17.77	17.98	18.64	19.63	20.02
Rossmoor News	2.76	2.70	2.88	2.59	2.66	2.78	3.19	4.21	5.60	7.25
Rossmoor Channel	2.94	3.01	2.99	3.07	3.02	3.04	3.23	3.46	3.49	3.76
Unallocated/General Services	41.52	42.87	45.22	49.74	39.64	39.85	42.88	43.45	45.31	45.53
<b>GRF Operations (1)</b>	<b>181.93</b>	<b>187.77</b>	<b>190.38</b>	<b>201.24</b>	<b>196.66</b>	<b>198.21</b>	<b>204.66</b>	<b>214.14</b>	<b>220.55</b>	<b>228.12</b>
Trust Maintenance Reserve	-	-	-	-	-	3.12	-	-	-	-
Trust Facility/Property Maintenance	7.70	8.12	16.10	4.11	11.50	11.07	4.54	5.67	5.32	8.23
Refund of Prior Year Surplus	(3.12)	(6.24)	(14.97)	(6.86)	(9.08)	(9.98)	(3.87)	-	-	-
Subtotal Before Cable TV	186.51	189.65	191.51	198.49	199.08	202.42	205.33	219.81	225.87	236.35
Cable TV	34.90	36.63	36.63	36.63	37.66	37.66	55.00	56.65	55.05	57.25
<b>Total Coupon (1)</b>	<b>221.41</b>	<b>226.28</b>	<b>228.14</b>	<b>235.12</b>	<b>236.73</b>	<b>240.08</b>	<b>260.33</b>	<b>276.46</b>	<b>280.92</b>	<b>293.60</b>

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800 ROCKVIEW DRIVE  
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION  
1001 GOLDEN RAIN ROAD  
WALNUT CREEK CA 94595

	2017 ACTUAL	2018 ACTUAL	JAN-JUNE2019 ACTUAL	2019 BUDGET	2020 BUDGET	DIFFERENCE	
<b>REVENUES</b>							
<b>OCCUPANCY INCOME</b>							
5001	CABLE TV COUPON	4,406,820	4,538,345	2,205,083	4,410,026	4,586,573	-176,547
5101	OPERATION FEE COUPON	16,454,325	17,609,419	9,047,449	18,094,851	18,934,625	-839,774
5116	BUS GRANT	80,917	65,130	46,242	157,000	104,816	52,184
	<b>TOTAL OCCUPANCY INCOME</b>	<b>20,942,062</b>	<b>22,212,894</b>	<b>11,298,774</b>	<b>22,661,877</b>	<b>23,626,014</b>	<b>-964,137</b>
<b>COMMUNITY FACILITIES INCOME</b>							
5401	RENTALS-COMMUNITY	141,378	148,280	102,294	150,000	165,000	-15,000
5404	GUEST GOLF FEES	214,082	247,529	78,577	280,000	248,000	32,000
5405	RESIDENT GOLF FEES	368,364	405,140	143,568	430,000	400,000	30,000
5406	GOLF CARDS	296,000	307,475	269,950	330,000	310,000	20,000
5409	EXCURSION COLLECTION	262,104	232,453	146,249	225,000	250,000	-25,000
5410	TOURNAMENT FEES	24,956	12,880	16,050	25,000	20,000	5,000
5412	TICKETED EVENTS	208,555	196,719	104,465	208,000	214,000	-6,000
5419	RV SPACE LEASE	0	0	0	30,000	45,000	-15,000
5420	PERSONAL TRAINING	101,962	171,095	103,200	160,000	175,000	-15,000
5430	MERCHANDISE SALES	198,035	189,730	84,476	210,000	200,000	10,000
5431	PRO SHOP CART RENTAL	90,973	105,970	39,827	115,000	110,000	5,000
5432	PRO SHOP CLUB REPAIR	741	1,227	220	1,000	1,000	0
5433	PRO SHOP GOLF LESSON	36,355	32,752	15,040	38,000	34,000	4,000
5434	PRO SHOP DRIVING RNG	51,525	53,217	20,279	60,000	60,000	0
	<b>TOTAL COMMUNITY FACILIT</b>	<b>1,995,029</b>	<b>2,104,467</b>	<b>1,124,194</b>	<b>2,262,000</b>	<b>2,232,000</b>	<b>30,000</b>
<b>FINANCIAL INCOME</b>							
5502	INTEREST	167	319	184	0	16,000	-16,000
5504	DISCOUNTS EARNED	0	51	0	0	0	0
	<b>TOTAL FINANCIAL INCOME</b>	<b>167</b>	<b>370</b>	<b>184</b>	<b>0</b>	<b>16,000</b>	<b>-16,000</b>
<b>NEWSPAPER INCOME</b>							
5701	NEWSPAPER SERVICES	1,300	0	0	0	0	0
5703	NEWSPAPER SUBSCRIPTION OTHER	2,270	2,142	1,725	2,500	2,750	-250
5704	NEWSPAPER ADVERTISING	864,459	782,000	398,856	820,000	738,000	82,000
5705	CLASSIFIED ADVERTISING	59,419	60,329	29,378	70,000	56,000	14,000
5706	BUS ADVERTISING	48,900	57,570	5,340	30,000	30,000	0
	<b>TOTAL NEWSPAPER INCOME</b>	<b>976,348</b>	<b>902,040</b>	<b>435,299</b>	<b>922,500</b>	<b>826,750</b>	<b>95,750</b>
<b>OTHER INCOME</b>							
5801	FACILITIES USAGE FEE	0	36,200	22,450	40,000	40,000	0
5802	MISCELLANEOUS INCOME	27,212	28,101	12,595	45,000	37,940	7,060
5803	CREEKSIDE REVENUE	139,267	138,226	72,613	144,000	150,186	-6,186
5806	BUSINESS INCOME-VEHICLE MAINTENANCE	57,479	64,706	34,592	60,000	65,000	-5,000
5810	RFID REVENUE	42,500	42,990	20,770	45,000	40,000	5,000
5820	HANDYMAN INCOME	353,360	388,081	191,804	388,000	428,000	-40,000
5821	GAIN/LOSS OF FIXED ASSETS	13,275	18,752	1,300	0	0	0
	<b>TOTAL OTHER INCOME</b>	<b>633,094</b>	<b>717,055</b>	<b>356,124</b>	<b>722,000</b>	<b>761,126</b>	<b>-39,126</b>
	<b>TOTAL REVENUE</b>	<b>24,546,699</b>	<b>25,936,826</b>	<b>13,214,575</b>	<b>26,568,377</b>	<b>27,461,890</b>	<b>-893,513</b>
<b>EXPENSES</b>							
6104	OVERTIME WAGES	153,571	147,322	73,703	125,800	121,100	-4,700

095 GOLDEN RAIN FOUNDATION OF WALNUT CREEK  
OPERATING BUDGET  
12/31/2019

800 ROCKVIEW DRIVE  
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GOLDEN RAIN FOUNDATION  
1001 GOLDEN RAIN ROAD  
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	2017 ACTUAL	2018 ACTUAL	JAN-JUNE2019 ACTUAL	2019 BUDGET	2020 BUDGET	DIFFERENCE	
6107	TEMPORARY HELP	50,824	56,322	69,050	21,500	24,500	3,000
6110	SALARIES AND WAGES	7,539,259	7,803,589	3,926,171	8,286,381	8,590,768	304,387
	TOTAL SALARY AND WAGES	7,743,655	8,007,233	4,068,924	8,433,681	8,736,368	302,687
6200	EMPLOYEE BENEFITS	15,032	7,611	4,380	9,000	9,000	0
6201	SOCIAL SECURITY TAX	527,977	541,280	290,650	604,413	627,662	23,249
6202	FEDERAL UNEMPLOYMENT INSURANCE	31,299	6,955	4,482	6,107	6,241	134
6203	STATE UNEMPLOYMENT INSURANCE	44,487	34,389	20,068	39,283	27,634	-11,649
6204	HEALTH INSURANCE-NON UNION	730,120	790,216	390,477	782,024	784,994	2,970
6205	LIFE INSURANCE - NON UNION	28,133	30,255	16,420	30,461	35,756	5,295
6206	LONG TERM DISABILITY INSURANCE	15,702	17,292	10,306	19,118	23,710	4,592
6207	RETIREMENT-NON UNION	726,499	707,250	353,625	707,250	707,250	0
6209	HEALTH & WELFARE 324	558,386	552,750	292,272	618,084	603,720	-14,364
6210	RETIREMENT-UNION	954,284	937,774	469,815	1,014,313	1,023,115	8,802
6211	WORKER'S COMPENSATION	346,261	350,311	147,846	340,276	257,205	-83,071
6213	TRAVEL AND MEAL ALLOWANCE	10,372	10,008	4,968	14,100	15,900	1,800
6214	401(k) MATCH GRF	100,398	107,465	63,957	113,005	134,869	21,864
6217	EMPLOYMENT ADS	12,393	13,121	7,097	10,000	13,000	3,000
6218	PRE-EMPLOYMENT PHYSICALS	10,178	8,891	6,052	12,000	14,000	2,000
6219	STAFF TRAINING	37,988	30,876	11,594	46,800	36,500	-10,300
6220	STAFF SUPPORT	31,651	32,276	8,345	36,000	36,000	0
6222	EMPLOYEE UNIFORMS & LAUNDRY	39,693	62,870	35,351	42,550	57,350	14,800
6224	DUES AND MEMBERSHIPS	28,804	31,773	23,256	41,515	61,115	19,600
6225	SUBSCRIPTIONS AND BOOKS	3,707	12,429	7,202	13,450	32,100	18,650
6226	EMPLOYEE LICENSES/PERMITS/FEES	235	0	400	0	0	0
6227	VISION CARE	6,310	6,542	3,539	6,715	7,456	741
6229	DENTAL INSURANCE	52,344	55,011	26,704	56,297	59,427	3,130
6230	PERSONAL SAFETY EQUIPMENT	4,231	3,771	2,051	4,300	5,000	700
	TOTAL OTHER EMPLOYEE EXPE	4,316,484	4,351,117	2,200,856	4,567,061	4,579,004	11,943
6302	PROFESSIONAL SERVICES	194,466	401,636	225,742	421,783	412,409	-9,374
6303	LEGAL SERVICES	57,430	73,284	61,442	100,000	120,000	20,000
6310	POSTAGE AND DELIVERY	24,611	31,207	11,505	30,200	27,356	-2,844
6311	COPY/PRINTING SERVICES	6,414	8,528	6,305	12,300	10,235	-2,065
6312	BUSINESS PROMOTION	11,563	19,922	8,284	14,250	12,000	-2,250
6318	OBSOLETE MATERIAL	1,165	770	0	0	0	0
6401	COST OF MATERIAL USED/SOLD	208,436	175,346	74,632	168,500	173,400	4,900
6402	ADMINISTRATIVE SUPPLIES	106,980	131,302	75,867	116,600	123,600	7,000
6403	FUEL FOR VEHICLES	110,861	135,481	67,883	110,000	127,000	17,000
6404	AUTOMOTIVE SUPPLIES	102,088	95,503	51,134	111,500	110,000	-1,500
6405	EMERGENCY PREPAREDNESS	3,158	2,042	1,520	3,000	18,400	15,400
6408	SAFETY/SECURITY SUPPLIES	20,080	27,847	9,841	23,300	20,550	-2,750
6409	SUPPLIES-COMPUTER EQUIPMENT	59,582	81,293	29,973	40,000	42,000	2,000
6410	ROUTINE ENTERTAINMENT SPECIAL	84,848	84,598	38,445	85,000	85,000	0
6414	MISCELLANEOUS OPERATIONS	610	7,280	1,460	0	0	0
6415	SWIMMING POOL SUPPLIES	48,821	55,403	19,522	55,000	55,000	0
6416	LANDSCAPING SUPPLIES	45,099	48,024	24,990	65,000	50,000	-15,000
6417	FERTILIZER SUPPLIES	123,753	88,779	41,101	94,000	92,000	-2,000
6419	TURF MAINTENACE SUPPLIES	36,321	63,726	27,234	70,000	70,000	0
6420	SUPPLIES	285,530	267,421	161,626	280,600	294,200	13,600
6430	APPLIANCE SUPPLIES	1,088	1,182	391	1,000	1,000	0
6431	MECHANICAL/ELECTRICAL SUPPLIES	33,087	41,416	16,197	31,000	36,000	5,000
6432	PLUMBING SUPPLIES	4,950	6,688	4,062	5,500	6,000	500
6440	BUILDING SUPPLIES	13,281	4,588	5,846	12,000	10,000	-2,000
6441	RANGE SUPPLIES	5,664	8,294	5,188	6,000	8,000	2,000
6445	SUPPLIES LANDSCAPE EQUIPMENT	0	697	0	0	0	0
6447	COST OF TICKETED EVENTS	151,900	170,030	82,396	167,500	176,000	8,500
6450	GOLF CART LEASE	32,519	31,209	15,428	33,500	33,500	0

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	2017 ACTUAL	2018 ACTUAL	JAN-JUNE2019 ACTUAL	2019 BUDGET	2020 BUDGET	DIFFERENCE	
6455	SUPPLIES SMALL TOOLS/EQUIPMENT	22,019	33,179	14,674	29,000	33,300	4,300
6460	PAINTING SUPPLIES	3,961	1,468	2,647	3,000	3,500	500
6463	COST OF RESIDENT EXCURSIONS	209,587	177,755	116,689	165,000	185,000	20,000
	TOTAL OPERATING EXPENSES	2,009,873	2,275,896	1,202,023	2,254,533	2,335,450	80,917
6501	TRANSPORTATION TAX/LICENSES	8,642	13,697	11,436	12,500	12,500	0
6502	FEDERAL/STATE INCOME TAX	800	800	0	800	800	0
6503	PROPERTY TAX	888,000	893,804	477,492	1,030,000	930,000	-100,000
6504	PERSONAL PROPERTY TAX	349	178	0	0	0	0
6505	SALES AND USE TAX	1,552	8,933	2,584	0	5,000	5,000
6506	OTHER LICENSES AND FEES	36,194	37,484	32,068	54,000	45,000	-9,000
	TOTAL TAXES	935,537	954,896	523,579	1,097,300	993,300	-104,000
6601	HAZARD INSURANCE	75,102	94,141	80,881	120,000	186,000	66,000
6602	AUTOMOBILE INSURANCE	55,587	55,948	27,692	58,000	63,800	5,800
6604	BUSINESS LIABILITY INSURANCE	174,141	171,670	84,634	185,000	178,000	-7,000
6606	CYBER INSURANCE	13,263	13,441	6,111	14,000	13,000	-1,000
6610	SPECIFIC FIDELITY INSURANCE	20,261	20,221	10,647	21,000	22,000	1,000
6612	EARTHQUAKE INSURANCE	175,413	182,194	93,280	200,000	205,000	5,000
6613	OFFICERS/DIRECTORS INSURANCE	73,690	73,690	36,845	77,000	77,000	0
6614	UMBRELLA LIABILITY	90,141	91,601	52,264	96,000	110,000	14,000
	TOTAL INSURANCE	677,599	702,906	392,354	771,000	854,800	83,800
6701	WATER	337,185	455,560	90,985	442,500	474,500	32,000
6702	TELEPHONE	150,158	119,351	96,535	119,480	111,220	-8,260
6703	WASTE DISPOSAL	113,563	140,689	73,179	144,000	152,500	8,500
6704	GAS AND ELECTRICITY	782,544	820,892	391,232	779,000	765,800	-13,200
6705	RECYCLING PROGRAM	424	1,183	0	0	0	0
6707	TV CABLE CONTRACT	4,407,032	4,409,738	2,205,583	4,410,026	4,586,573	176,547
	TOTAL UTILITIES	5,790,907	5,947,413	2,857,514	5,895,006	6,090,593	195,587
6801	NEWSPAPER PRINTING	213,997	221,016	111,036	226,000	232,000	6,000
6803	PUBLIC SAFETY CONTRACT	1,813,278	1,853,826	941,536	1,884,651	1,941,191	56,540
6807	ELEVATOR CONTRACT	4,088	9,914	1,657	10,000	10,000	0
6809	COMPUTER PROGRAM MAINTENANCE	137,600	137,238	76,619	155,500	158,000	2,500
	TOTAL CONTRACTUAL SERVICE	2,168,964	2,221,995	1,130,847	2,276,151	2,341,191	65,040
6901	EQUIPMENT RENTAL	12,789	17,449	7,851	15,450	18,450	3,000
6903	EQUIPMENT REPAIR/MAINTENANCE	234,719	242,230	87,027	220,000	211,500	-8,500
6905	BUILDING REPAIR/MAINTENANCE	43,791	59,647	47,237	57,500	60,000	2,500
6906	ELECTRICAL REPAIR/MAINTENANCE	13,700	543	2,478	12,000	10,000	-2,000
6907	PEST CONTROL	9,858	19,386	9,674	17,500	19,000	1,500
6919	REPAIR TEES, GREENS & FAIRWAYS	198,674	184,261	74,525	176,000	177,000	1,000
6927	SWIMMING POOL REPAIR/MAINTENANCE	7,550	11,252	850	10,000	10,000	0
6929	APPLIANCE/MECHANICAL REPAIR/MAINTENANCE	18,090	20,260	5,040	15,000	15,000	0
6935	TREE MAINTENANCE/REMOVAL	112,790	136,714	55,848	130,000	138,000	8,000
6939	FENCE REPAIR/MAINTENANCE	1,355	0	0	0	0	0
6972	LANDSCAPE REPAIR/MAINTENANCE	103,752	120,619	62,782	118,495	123,234	4,739
6981	TRUST FACILITY MAINTENANCE	430,371	351,090	122,961	426,000	659,000	233,000
	TOTAL REPAIRS AND MAINTENANCE	1,187,440	1,163,452	476,272	1,197,945	1,441,184	243,239
7003	BANK CHARGES-ALL TYPES	68,885	90,383	43,558	74,200	88,500	14,300
7005	UNCOLLECTIBLE ACCOUNTS	240	0	0	1,500	1,500	0

095 GOLDEN RAIN FOUNDATION OF WALNUT CREEK  
OPERATING BUDGET  
12/31/2019

800 ROCKVIEW DRIVE  
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION  
1001 GOLDEN RAIN ROAD  
WALNUT CREEK CA 94595

	2017 ACTUAL	2018 ACTUAL	JAN-JUNE2019 ACTUAL	2019 BUDGET	2020 BUDGET	DIFFERENCE
TOTAL FINANCIAL EXPENSES	69,125	90,383	43,558	75,700	90,000	14,300
7102 VEHICLE MAINTENANCE	<u>151,629</u>	<u>136,964</u>	<u>68,810</u>	<u>173,000</u>	<u>142,000</u>	<u>-31,000</u>
TOTAL INTER-DEPARTMENT C	151,629	136,964	68,810	173,000	142,000	-31,000
8551 RECOVERIES-INTER DEPARTMENT	<u>-151,629</u>	<u>-136,964</u>	<u>-68,810</u>	<u>-173,000</u>	<u>-142,000</u>	<u>31,000</u>
TOTAL RECOVERIES	-151,629	-136,964	-68,810	-173,000	-142,000	31,000
TOTAL EXPENSES	24,899,582	25,715,292	12,895,928	26,568,377	27,461,890	893,513
DIFFERENCE	<u>-352,883</u>	<u>221,534</u>	<u>318,647</u>	<u>0</u>	<u>0</u>	<u>0</u>