

**PRELIMINARY**

800 ROCKVIEW DRIVE  
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION  
1001 GOLDEN RAIN ROAD  
WALNUT CREEK CA 94595

**Revenue**

Management Fees & Contracted Services	509,501
Billable Services	311,972
Other Revenue	13,350
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Total Revenue	834,822

**Expenses:**

Labor	667,343
Materials	17,911
Vehicle Expense	24,024
Small Tools and Equipment	1,701
Other Operating Expense	8,537
Office Supplies and Equipment	29,315
Postage and Printing	7,151
Other Administrative Expenses	3,403
Utilities	4,074
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<b>Total Expenses</b>	<b>763,458</b>
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<b>Surplus/(Deficit)</b>	<b>71,364</b>
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<b>Cash Surplus/(Deficit)</b>	<b>71,364</b>
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	January 2022	2021 Year End
<b>Current Assets</b>		
Cash	1,074,131	1,027,986
Accounts Receivable	488,553	495,367
Prepays	7,730	9,147
Inventory	303,247	286,716
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<b>Total Current Assets</b>	<b>1,873,660</b>	<b>1,819,216</b>
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<b>Property, Plant &amp; Equipment</b>		
Building Improvements	27,606	27,606
Furniture and Fixtures	36,991	36,991
Computer Equipment	32,378	32,378
Less:		
Accumulated Depreciation	(96,975)	(96,975)
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<b>Net Property, Plant &amp; Equi</b>	<b>0</b>	<b>0</b>
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<b>TOTAL ASSETS</b>	<b>1,873,660</b>	<b>1,819,216</b>
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<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities:</b>		
Accounts Payable	158,137	162,253
Payroll	913,998	926,802
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<b>Total Liabilities</b>	<b>1,072,135</b>	<b>1,089,055</b>
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<b>Equity</b>		
Retained Earnings	3,805,733	3,805,733
Dividends Paid	(3,075,572)	(3,075,572)
Accumulated Surplus/(Defici	71,364	0
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<b>Total Equity</b>	<b>801,525</b>	<b>730,161</b>
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<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,873,660</b>	<b>1,819,215</b>
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
370,630	370,630	0	Management Fee	370,630	370,630	0
370,630	370,630	0	TOTAL REVENUES	370,630	370,630	0
<b>EXPENSES</b>						
300,756	339,046	38,290	Salaries and Wages	300,756	339,046	38,290
0	83	83	Temporary Help	0	83	83
300,756	339,129	38,373	TOTAL LABOR	300,756	339,129	38,373
(43)	0	43	Laundry & Uniform	(43)	0	43
621	83	(538)	Travel & Entertainment	621	83	(538)
1,417	1,250	(167)	Audit & Tax Preparation	1,417	1,250	(167)
2,920	1,542	(1,378)	Postage	2,920	1,542	(1,378)
0	625	625	Printing	0	625	625
6,660	8,333	1,673	Office Expense	6,660	8,333	1,673
0	833	833	Training and Seminars	0	833	833
2,546	3,333	787	Office Equipment	2,546	3,333	787
3,309	2,500	(809)	Equipment Usage Fee	3,309	2,500	(809)
17,430	18,499	1,069	TOTAL OPERATING EXPENSES	17,430	18,499	1,069
(1,386)	3,208	4,594	PG&E	(1,386)	3,208	4,594
0	792	792	Water	0	792	792
5,460	6,250	790	Telephone	5,460	6,250	790
4,074	10,250	6,176	TOTAL UTILITIES	4,074	10,250	6,176
0	250	250	Vehicle Licenses	0	250	250
858	458	(400)	Vehicle Maintenance	858	458	(400)
544	542	(2)	Vehicle Fuel	544	542	(2)
1,340	1,333	(7)	Vehicle Insurance	1,340	1,333	(7)
2,742	2,583	(159)	TOTAL REPAIRS AND MAINTENANCE	2,742	2,583	(159)
136	167	31	Bank/Loan Fees	136	167	31
136	167	31	TOTAL FINANCIAL EXPENSES	136	167	31
325,138	370,628	45,490	TOTAL EXPENSES	325,138	370,628	45,490
45,492	2	45,490	Surplus/(Deficit)	45,492	2	45,490
<b>45,492</b>	<b>2</b>	<b>45,490</b>	<b>Cash Surplus/(Deficit)</b>	<b>45,492</b>	<b>2</b>	<b>45,490</b>

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
5,944	6,833	(889)	OTHER BILLABLE SERVICES	5,944	6,833	(889)
103,453	114,917	(11,464)	BILLABLE SERVICES-OPERATING	103,453	114,917	(11,464)
106,083	163,833	(57,750)	BILLABLE SERVICES-RESERVE	106,083	163,833	(57,750)
16,122	15,000	1,122	SET-UP FEE REVENUE	16,122	15,000	1,122
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231,602	300,583	(68,981)	TOTAL REVENUES	231,602	300,583	(68,981)
			<b>EXPENSES</b>			
203,337	249,369	46,032	Salaries and Wages	203,337	249,369	46,032
4,524	1,083	(3,441)	Temporary Help	4,524	1,083	(3,441)
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207,861	250,452	42,591	TOTAL LABOR	207,861	250,452	42,591
0	167	167	Carpentry	0	167	167
7,160	7,833	673	After Hours Contract	7,160	7,833	673
20,381	41,667	21,286	Consumable Materials	20,381	41,667	21,286
1,609	1,417	(192)	Laundry & Uniform	1,609	1,417	(192)
0	375	375	Other Professional Services	0	375	375
90	208	118	Printing	90	208	118
1,832	2,250	418	Office Expense	1,832	2,250	418
0	125	125	Training and Seminars	0	125	125
8,816	1,887	(6,929)	Equipment Usage Fee	8,816	1,887	(6,929)
1,701	1,250	(451)	Power Tool Expense	1,701	1,250	(451)
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41,588	57,179	15,591	TOTAL OPERATING EXPENSES	41,588	57,179	15,591
1,381	1,333	(48)	Vehicle Licenses	1,381	1,333	(48)
2,005	3,333	1,328	Vehicle Maintenance	2,005	3,333	1,328
4,051	3,500	(551)	Vehicle Fuel	4,051	3,500	(551)
3,827	3,833	6	Vehicle Insurance	3,827	3,833	6
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11,264	11,999	735	TOTAL REPAIRS AND MAINTENANCE	11,264	11,999	735
260,713	319,630	58,917	TOTAL EXPENSES	260,713	319,630	58,917
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(29,112)	(19,047)	(10,065)	Surplus/(Deficit)	(29,112)	(19,047)	(10,065)
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<b>(29,112)</b>	<b>(19,047)</b>	<b>(10,065)</b>	<b>Cash Surplus/(Deficit)</b>	<b>(29,112)</b>	<b>(19,047)</b>	<b>(10,065)</b>
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
<b>REVENUES</b>						
138,871	138,871	0	Management Fee	138,871	138,871	0
13,950	16,500	(2,550)	Landscape Billable	13,950	16,500	(2,550)
152,821	155,371	(2,550)	<b>TOTAL REVENUES</b>	152,821	155,371	(2,550)
<b>EXPENSES</b>						
107,124	117,144	10,020	Salaries and Wages	107,124	117,144	10,020
107,124	117,144	10,020	<b>TOTAL LABOR</b>	107,124	117,144	10,020
(2,471)	24,015	26,486	Consumable Materials	(2,471)	24,015	26,486
0	500	500	Landscape Materials	0	500	500
0	167	167	Building Maintenance Misc.	0	167	167
420	1,000	580	Laundry & Uniform	420	1,000	580
1,333	271	(1,062)	Office Expense	1,333	271	(1,062)
185	50	(135)	Training and Seminars	185	50	(135)
0	250	250	Office Equipment	0	250	250
2,883	4,583	1,700	Equipment Usage Fee	2,883	4,583	1,700
0	333	333	Power Tool Expense	0	333	333
2,350	31,169	28,819	<b>TOTAL OPERATING EXPENSES</b>	2,350	31,169	28,819
313	492	179	Vehicle Licenses	313	492	179
4,570	2,800	(1,770)	Vehicle Maintenance	4,570	2,800	(1,770)
3,296	2,350	(946)	Vehicle Fuel	3,296	2,350	(946)
1,433	1,417	(16)	Vehicle Insurance	1,433	1,417	(16)
9,612	7,059	(2,553)	<b>TOTAL REPAIRS AND MAINTENANCE</b>	9,612	7,059	(2,553)
119,087	155,372	36,285	<b>TOTAL EXPENSES</b>	119,087	155,372	36,285
<b>33,734</b>	<b>(1)</b>	<b>33,735</b>	<b>Surplus/(Deficit)</b>	<b>33,734</b>	<b>(1)</b>	<b>33,735</b>

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
10,800	11,083	(283)	DOCUMENT FEES	10,800	11,083	(283)
24,450	26,625	(2,175)	PROCESSING FEES	24,450	26,625	(2,175)
2,550	3,208	(658)	RESALE FEES	2,550	3,208	(658)
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37,800	40,916	(3,116)	TOTAL REVENUES	37,800	40,916	(3,116)
			<b>EXPENSES</b>			
20,771	20,804	33	Salaries and Wages	20,771	20,804	33
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20,771	20,804	33	TOTAL LABOR	20,771	20,804	33
4,140	292	(3,848)	Printing	4,140	292	(3,848)
405	1,333	928	Office Expense	405	1,333	928
0	83	83	Training and Seminars	0	83	83
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4,545	1,708	(2,837)	TOTAL OPERATING EXPENSES	4,545	1,708	(2,837)
211	142	(69)	Bank/Loan Fees	211	142	(69)
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211	142	(69)	TOTAL FINANCIAL EXPENSES	211	142	(69)
25,527	22,654	(2,873)	TOTAL EXPENSES	25,527	22,654	(2,873)
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12,273	18,262	(5,989)	Surplus/(Deficit)	12,273	18,262	(5,989)
=====	=====	=====		=====	=====	=====
<b>12,273</b>	<b>18,262</b>	<b>(5,989)</b>	<b>Cash Surplus/(Deficit)</b>	<b>12,273</b>	<b>18,262</b>	<b>(5,989)</b>
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
22,295	20,167	2,128	ALTERATION FEES	22,295	20,167	2,128
19,675	12,500	7,175	RESALE INSPECTION FEES	19,675	12,500	7,175
41,970	32,667	9,303	TOTAL REVENUES	41,970	32,667	9,303
<b>EXPENSES</b>						
30,832	29,930	(902)	Salaries and Wages	30,832	29,930	(902)
30,832	29,930	(902)	TOTAL LABOR	30,832	29,930	(902)
0	58	58	Printing	0	58	58
450	333	(117)	Office Expense	450	333	(117)
0	67	67	Training and Seminars	0	67	67
897	503	(394)	Equipment Usage Fee	897	503	(394)
1,347	961	(386)	TOTAL OPERATING EXPENSES	1,347	961	(386)
0	50	50	Vehicle Licenses	0	50	50
15	108	93	Vehicle Maintenance	15	108	93
103	83	(20)	Vehicle Fuel	103	83	(20)
288	250	(38)	Vehicle Insurance	288	250	(38)
406	491	85	TOTAL REPAIRS AND MAINTENANCE	406	491	85
410	500	90	Bank/Loan Fees	410	500	90
410	500	90	TOTAL FINANCIAL EXPENSES	410	500	90
32,994	31,882	(1,112)	TOTAL EXPENSES	32,994	31,882	(1,112)
8,976	785	8,191	Surplus/(Deficit)	8,976	785	8,191
<b>8,976</b>	<b>785</b>	<b>8,191</b>	<b>Cash Surplus/(Deficit)</b>	<b>8,976</b>	<b>785</b>	<b>8,191</b>