

**Golden Rain Foundation
2024 Coupon Computation - FINAL**

	<u>2023 Budget</u>		<u>2024 Budget</u>		<u>Variance</u>		<u>Percentage Variance</u>
	<u>Coupon Amount</u>	<u>Net Exp/(Income)</u>	<u>Coupon Amount</u>	<u>Net Exp/(Income)</u>	<u>Coupon Amount</u>	<u>Net Exp/(Income)</u>	
GRF Operations	270.55	21,674,515	273.62	21,920,572	3.07	246,057	1.14%
Trust Facility/Property Maintenance	8.74	700,000	8.74	700,000	-	-	0.00%
Coupon Before Operating Cash Applied	279.29	22,374,515	282.36	22,620,572	3.07	246,057	1.10%
Refund of Prior Years Surplus	(6.62)	(530,624)	(4.92)	(393,959) *	1.70	136,665	
*Unused 2023 Jenark Replacement Budget Carry Forward							
Coupon Before Cable Television	272.67	21,843,891	277.44	22,226,613	4.77	382,722	1.75%
Cable Television	57.25	4,586,573	57.25	4,586,412	(0.00)	(161)	0.00%
Total Coupon	<u>329.92</u>	<u>26,430,464</u>	<u>334.69</u>	<u>26,813,025</u>	<u>4.77</u>	<u>382,561</u>	1.45%

(1) Totals are subject to a minor rounding adjustment

**GOLDEN RAIN FOUNDATION
YEAR 2023 BUDGET VS 2024 BUDGET - FINAL
NET OPERATING EXPENSE BY TYPE OF SERVICE**

	2023 Budget		2024 Budget		Variance	
	Coupon Amount	Net Exp/(Income)	Coupon Amount	Net Exp/(Income)	Coupon Amount	Net Exp/(Income)
Executive	\$ 7.94	636,400	\$ 8.04	643,903	\$ 0.10	7,503
Human Resources	\$ 6.36	509,281	\$ 6.35	508,668	\$ (0.01)	(613)
Public Safety/Securitas	\$ 29.15	2,335,124	\$ 29.75	2,383,098	\$ 0.60	47,974
Bus Transportation	\$ 14.55	1,165,363	\$ 14.25	1,141,807	\$ (0.30)	(23,556)
Counseling	\$ 5.89	472,023	\$ 6.13	491,269	\$ 0.24	19,246
Accounting	\$ 9.40	753,048	\$ 9.98	799,790	\$ 0.58	46,742
Information Technology	\$ 8.68	695,742	\$ 10.84	868,622	\$ 2.16	172,880
Handyman Service	\$ (1.53)	(122,685)	\$ (2.09)	(167,824)	\$ (0.56)	(45,139)
Recreation	\$ 16.63	1,332,191	\$ 16.52	1,323,479	\$ (0.11)	(8,712)
Aquatics	\$ 10.79	864,266	\$ 11.65	932,915	\$ 0.86	68,649
Fitness Center	\$ 10.88	871,410	\$ 10.02	802,993	\$ (0.86)	(68,417)
Golf Course	\$ 17.40	1,394,064	\$ 17.07	1,367,310	\$ (0.33)	(26,754)
Lawn Bowling	\$ 2.17	173,799	\$ 2.26	180,724	\$ 0.09	6,925
Pro Shop	\$ 0.66	53,120	\$ 1.11	89,182	\$ 0.45	36,062
Facilities Maintenance	\$ 12.11	969,869	\$ 13.43	1,076,171	\$ 1.32	106,302
Vehicle Maintenance	\$ 5.66	453,103	\$ 4.13	331,252	\$ (1.53)	(121,851)
Landscape Maintenance	\$ 12.30	985,026	\$ 12.81	1,026,218	\$ 0.51	41,192
Custodial Services	\$ 22.07	1,768,469	\$ 24.01	1,923,797	\$ 1.94	155,328
Rossmoor News	\$ 8.82	706,429	\$ 11.09	888,096	\$ 2.27	181,667
Rossmoor Channel	\$ 4.03	323,025	\$ 4.15	332,662	\$ 0.12	9,637
Unallocated/General Services	\$ 66.60	5,335,448	\$ 62.12	4,976,440	\$ (4.48)	(359,008)
GRF Operations (1)	\$ 270.55	21,674,515	\$ 273.62	21,920,572	\$ 3.07	246,057

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**Golden Rain Foundation
Historical Coupon Comparison By Function - FINAL**

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Executive	7.41	7.75	7.73	8.20	7.66	6.99	6.88	7.48	7.94	8.04
Human Resources	7.03	7.53	8.66	9.32	4.03	4.12	4.44	5.82	6.36	6.35
Public Safety/Securitas	22.86	23.63	23.15	23.48	25.64	26.30	26.97	27.50	29.15	29.75
Bus Transportation	14.24	13.21	14.29	14.13	13.80	14.61	11.26	14.31	14.55	14.25
Counseling	4.79	4.55	4.68	5.01	4.89	5.40	5.48	5.77	5.89	6.13
Accounting	6.82	7.13	7.40	7.85	8.05	8.26	8.62	9.20	9.40	9.98
Information Technology	5.75	5.65	6.01	6.22	5.82	6.06	5.91	6.70	8.68	10.84
Handyman Service	(1.12)	(1.12)	(1.16)	(1.13)	(0.78)	(0.80)	(1.29)	(1.22)	(1.53)	(2.09)
Recreation	10.39	9.92	9.34	10.04	13.37	13.69	15.89	14.87	16.63	16.52
Aquatics	7.46	7.12	7.37	7.76	8.37	9.11	9.42	10.11	10.79	11.65
Fitness Center	9.42	9.75	9.66	10.42	11.13	10.90	10.09	9.77	10.88	10.02
Golf Course	15.01	14.79	14.24	15.41	15.57	17.33	17.44	17.53	17.40	17.07
Lawn Bowling	1.61	1.64	1.70	1.75	1.80	1.74	1.77	1.92	2.17	2.26
Pro Shop	(0.05)	0.01	0.30	0.30	0.32	0.72	1.32	1.27	0.66	1.11
Facilities Maintenance	10.07	10.15	10.59	11.04	11.14	11.31	10.34	11.73	12.11	13.43
Vehicle Maintenance	3.63	3.60	3.56	3.55	4.69	4.78	5.01	5.61	5.66	4.13
Landscape Maintenance	9.47	9.45	9.87	11.04	11.03	11.04	11.21	11.84	12.30	12.81
Custodial Services	16.54	17.77	17.98	18.64	19.63	20.02	20.74	21.18	22.07	24.01
Rossmoor News	2.66	2.78	3.19	4.21	5.60	7.25	7.98	7.93	8.82	11.09
Rossmoor Channel	3.02	3.04	3.23	3.46	3.49	3.76	3.85	3.69	4.03	4.15
Unallocated/General Services	39.64	39.85	42.88	43.45	45.31	45.53	50.85	53.99	66.60	62.12
GRF Operations (1)	196.66	198.21	204.66	214.14	220.55	228.13	234.17	247.02	270.56	273.62
Trust Maintenance Reserve	-	3.12	-	-	-	-	-	-	-	-
Trust Facility/Property Maintenance	11.50	11.07	4.54	5.67	5.32	8.23	7.60	8.74	8.74	8.74
Refund of Prior Year Surplus	(9.08)	(9.98)	(3.87)	-	-	-	(7.88)	(6.72)	(6.62)	(4.92)
Subtotal Before Cable TV	199.08	202.42	205.33	219.81	225.87	236.36	233.89	249.04	272.68	277.45
Cable TV	37.66	37.66	55.00	56.65	55.05	57.25	57.25	59.54	57.25	57.25
Total Coupon (1)	236.73	240.08	260.33	276.46	280.92	293.60	291.13	308.57	329.93	334.69

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800 ROCKVIEW DRIVE
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION
1001 GOLDEN RAIN ROAD
WALNUT CREEK CA 94595

	2021 ACTUAL	2022 ACTUAL	JAN-JUNE2023 ACTUAL	2023 BUDGET	2024 BUDGET	DIFFERENCE
5001 OCCUPANCY INCOME						
5101 CABLE TV & INTERNET COUPON	4,586,412	4,769,832	2,293,206	4,770,036	4,586,412	183,624
5101 OPERATION FEE COUPON	18,736,595	17,238,915	10,922,070	21,660,428	22,226,613	-566,185
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TOTAL OCCUPANCY INCOME	23,323,007	22,008,748	13,215,276	26,430,464	26,813,025	-382,561
COMMUNITY FACILITIES INCOME						
5401 RENTALS-COMMUNITY	58,844	123,225	84,781	175,000	238,560	-63,560
5404 GUEST GOLF FEES	378,266	444,060	169,645	380,000	390,000	-10,000
5405 RESIDENT GOLF FEES	454,490	479,761	185,284	450,000	470,000	-20,000
5406 GOLF CARDS	470,026	534,935	446,640	450,000	490,000	-40,000
5409 EXCURSION COLLECTION	58,020	148,959	147,107	160,000	182,650	-22,650
5410 TOURNAMENT FEES	16,422	32,592	13,048	22,000	30,000	-8,000
5412 TICKETED EVENTS	72,060	150,669	92,633	150,000	150,000	0
5419 RV SPACE LEASE	41,725	40,025	39,404	45,000	62,500	-17,500
5420 PERSONAL TRAINING	209,195	215,723	137,880	230,000	274,000	-44,000
5430 MERCHANDISE SALES	177,231	201,429	103,766	200,000	220,000	-20,000
5431 PRO SHOP CART RENTAL	164,048	177,570	65,121	165,000	175,000	-10,000
5432 PRO SHOP CLUB REPAIR	0	0	0	500	0	500
5433 PRO SHOP GOLF LESSON	72,365	63,835	22,638	65,000	65,000	0
5434 PRO SHOP DRIVING RNG	94,568	99,335	40,474	95,000	95,000	0
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TOTAL COMMUNITY FACILIT	2,267,259	2,712,118	1,548,420	2,587,500	2,842,710	-255,210
FINANCIAL INCOME						
5502 INTEREST	9,198	9,691	23,817	3,500	40,000	-36,500
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TOTAL FINANCIAL INCOME	9,198	9,691	23,817	3,500	40,000	-36,500
NEWSPAPER INCOME						
5702 NEWSPAPER DIGITAL ADVERTISING	39,600	26,900	36,800	40,000	50,000	-10,000
5703 NEWSPAPER SUBSCRIPTION OTHER	2,265	2,460	855	2,000	1,500	500
5704 NEWSPAPER ADVERTISING	703,064	804,899	410,116	732,600	790,000	-57,400
5705 CLASSIFIED ADVERTISING	66,624	82,734	52,221	68,200	80,000	-11,800
5706 BUS ADVERTISING	53,724	58,921	30,955	30,000	40,000	-10,000
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TOTAL NEWSPAPER INCOME	865,277	975,915	530,947	872,800	961,500	-88,700
OTHER INCOME						
5116 BUS GRANT	131,874	62,454	57,498	115,000	115,000	0
5117 UC DAVIS GRANT	175,000	175,000	62,502	125,000	125,000	0
5422 RENTAL INCOME-MEDICAL CENTER	58,642	0	0	0	0	0
5801 FACILITIES USAGE FEE	47,150	66,750	48,700	60,000	77,000	-17,000
5802 MISCELLANEOUS INCOME	3,244,755	27,896	39,783	31,000	39,000	-8,000
5803 CREEKSIDE REVENUE	105,238	163,373	85,232	170,465	177,911	-7,446
5806 BUSINESS INCOME-VEHICLE MAINTENANCE	64,615	68,611	32,125	75,000	75,000	0
5810 GOLF TAG/RFID REVENUE	30,490	41,150	25,120	48,000	48,000	0
5820 HANDYMAN INCOME	455,987	455,919	223,979	465,000	511,500	-46,500
5821 GAIN/LOSS OF FIXED ASSETS	33	0	0	0	0	0
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TOTAL OTHER INCOME	4,313,784	1,061,153	574,939	1,089,465	1,168,411	-78,946
TOTAL REVENUE	30,778,526	26,767,624	15,893,398	30,983,729	31,825,646	-841,917
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EXPENSES						
6104 OVERTIME WAGES	127,465	166,367	104,262	125,400	131,900	6,500
6107 TEMPORARY HELP	23,767	102,431	24,670	47,084	5,000	-42,084

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		2021 ACTUAL	2022 ACTUAL	JAN-JUNE2023 ACTUAL	2023 BUDGET	2024 BUDGET	DIFFERENCE
6110	SALARIES AND WAGES	8,215,266	8,653,092	4,491,222	9,385,962	9,907,475	521,513
6112	SEVERANCE PAY	3,432	0	0	0	0	0
	TOTAL SALARY AND WAGES	8,369,930	8,921,891	4,620,154	9,558,446	10,044,375	485,929
6200	EMPLOYEE BENEFITS	9,416	8,845	4,046	8,500	6,500	-2,000
6201	SOCIAL SECURITY TAX	588,234	622,721	333,421	686,073	730,090	44,017
6202	FEDERAL UNEMPLOYMENT INSURANCE	7,175	7,744	4,453	6,463	6,598	135
6203	STATE UNEMPLOYMENT INSURANCE	23,172	21,529	12,602	27,885	28,687	802
6204	HEALTH INSURANCE-NON UNION	812,308	778,220	360,501	921,383	1,020,455	99,072
6205	LIFE INSURANCE - NON UNION	39,767	42,447	19,557	43,245	47,564	4,319
6206	LONG TERM DISABILITY INSURANCE	21,344	22,645	11,580	23,149	25,601	2,452
6207	RETIREMENT-NON UNION	731,872	-12,709	353,625	707,250	45,000	-662,250
6208	ANNUITY-UNION	0	16,580	51,467	53,976	105,872	51,896
6209	HEALTH & WELFARE 324	589,669	588,540	334,191	711,666	734,700	23,034
6210	RETIREMENT-UNION	876,363	876,866	481,170	1,021,237	1,033,778	12,541
6211	WORKER'S COMPENSATION	185,365	214,986	118,749	347,250	232,203	-115,047
6213	TRAVEL AND MEAL ALLOWANCE	7,129	11,990	10,973	22,100	31,700	9,600
6214	401(k) MATCH GRF	160,643	193,490	101,704	203,853	225,286	21,433
6217	RECRUITMENT	27,876	92,809	68,040	60,000	50,000	-10,000
6218	PRE-EMPLOYMENT PHYSICALS	12,350	44,929	12,094	42,402	38,000	-4,402
6219	STAFF TRAINING	12,664	15,910	13,921	42,800	36,700	-6,100
6220	STAFF SUPPORT	32,876	37,934	8,589	45,000	47,500	2,500
6222	EMPLOYEE UNIFORMS & LAUNDRY	39,271	51,244	31,975	53,350	59,100	5,750
6224	DUES AND MEMBERSHIPS	43,127	37,352	33,793	44,340	42,940	-1,400
6225	SUBSCRIPTIONS AND BOOKS	25,689	35,904	23,876	54,406	48,456	-5,950
6227	VISION CARE	7,735	7,562	3,314	8,287	8,193	-94
6229	DENTAL INSURANCE	55,724	53,305	23,188	58,150	61,377	3,227
6230	PERSONAL SAFETY EQUIPMENT	5,143	4,562	2,184	6,470	9,860	3,390
	TOTAL OTHER EMPLOYEE EXPE	4,314,912	3,775,404	2,419,014	5,199,235	4,676,160	-523,075
6302	PROFESSIONAL SERVICES	472,393	563,531	313,869	1,056,062	986,400	-69,662
6303	LEGAL SERVICES	173,554	134,877	108,658	140,000	140,000	0
6310	POSTAGE AND DELIVERY	11,429	17,822	10,988	20,700	20,700	0
6311	COPY/PRINTING SERVICES	5,654	6,136	10,599	28,820	30,000	1,180
6312	BUSINESS PROMOTION	7,804	11,586	8,154	12,500	13,990	1,490
6401	COST OF MATERIAL USED/SOLD	164,492	188,793	93,050	182,400	197,400	15,000
6402	ADMINISTRATIVE SUPPLIES	125,181	152,206	73,669	142,500	150,700	8,200
6403	FUEL FOR VEHICLES	107,013	141,099	64,781	145,000	140,000	-5,000
6404	AUTOMOTIVE SUPPLIES	95,833	102,036	39,818	120,000	110,000	-10,000
6405	EMERGENCY PREPAREDNESS	15,409	21,547	1,843	21,000	21,000	0
6408	SAFETY/SECURITY SUPPLIES	19,788	20,275	12,925	17,500	19,500	2,000
6409	SUPPLIES-COMPUTER EQUIPMENT	48,811	53,158	34,991	61,940	45,150	-16,790
6410	ROUTINE ENTERTAINMENT SPECIAL	63,244	73,899	30,471	90,000	90,000	0
6414	MISCELLANEOUS OPERATIONS	426	792	-5	2,500	600	-1,900
6415	SWIMMING POOL SUPPLIES	48,172	62,307	43,883	60,000	65,000	5,000
6416	LANDSCAPING SUPPLIES	62,754	39,984	23,394	59,000	60,000	1,000
6417	FERTILIZER SUPPLIES	81,248	95,137	70,351	102,000	114,000	12,000
6419	TURF MAINTENACE SUPPLIES	72,485	80,857	20,319	86,000	88,000	2,000
6420	SUPPLIES	238,542	280,382	146,447	324,800	319,952	-4,848
6423	GRANT EXPENSES	7,094	11,065	7,220	15,000	15,000	0
6430	APPLIANCE SUPPLIES	621	3,376	631	1,500	2,000	500
6431	MECHANICAL/ELECTRICAL SUPPLIES	30,076	22,458	12,690	16,500	25,000	8,500
6432	PLUMBING SUPPLIES	4,276	5,454	3,232	5,500	6,000	500
6440	BUILDING SUPPLIES	13,036	13,800	15,557	14,000	15,000	1,000
6441	RANGE SUPPLIES	9,555	12,200	5,427	12,000	10,000	-2,000
6447	COST OF TICKETED EVENTS	53,921	138,395	71,555	138,000	138,000	0
6450	GOLF CART LEASE	37,215	37,943	20,389	37,000	37,000	0
6455	SUPPLIES SMALL TOOLS/EQUIPMENT	30,562	23,515	17,350	33,000	33,250	250
6460	PAINTING SUPPLIES	366	987	3,423	5,000	5,000	0

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	2021 ACTUAL	2022 ACTUAL	JAN-JUNE2023 ACTUAL	2023 BUDGET	2024 BUDGET	DIFFERENCE
6463 COST OF RESIDENT EXCURSIONS	26,397	114,129	97,731	125,000	125,000	0
TOTAL OPERATING EXPENSES	2,027,353	2,429,747	1,363,410	3,075,222	3,023,642	-51,580
6501 TRANSPORTATION TAX/LICENSES	12,663	22,910	12,593	20,750	22,768	2,018
6502 FEDERAL/STATE INCOME TAX	946	800	0	800	800	0
6503 PROPERTY TAX	1,000,964	993,007	510,640	974,838	1,031,392	56,554
6505 SALES AND USE TAX	863	1,342	819	1,000	1,000	0
6506 OTHER LICENSES AND FEES	54,298	64,703	43,476	61,275	65,300	4,025
TOTAL TAXES	1,069,734	1,082,762	567,529	1,058,663	1,121,260	62,597
6601 HAZARD INSURANCE	311,652	434,173	303,169	561,500	909,000	347,500
6602 AUTOMOBILE INSURANCE	61,736	52,360	40,710	81,500	88,600	7,100
6604 BUSINESS LIABILITY INSURANCE	230,453	292,211	166,049	328,800	365,100	36,300
6606 CYBER INSURANCE	12,349	12,343	3,110	17,700	5,915	-11,785
6610 SPECIFIC FIDELITY INSURANCE	22,558	20,729	12,542	22,700	23,955	1,255
6612 EARTHQUAKE INSURANCE	276,826	302,168	195,829	357,700	285,000	-72,700
6613 OFFICERS/DIRECTORS INSURANCE	96,641	103,864	48,355	107,150	91,500	-15,650
6614 UMBRELLA LIABILITY	280,298	217,102	117,617	241,800	252,915	11,115
TOTAL INSURANCE	1,292,513	1,434,949	887,380	1,718,850	2,021,985	303,135
6701 WATER	624,478	561,711	118,294	650,000	617,000	-33,000
6702 TELEPHONE	175,435	194,678	74,420	172,420	167,620	-4,800
6703 WASTE DISPOSAL	153,025	159,825	80,273	179,900	174,200	-5,700
6704 GAS AND ELECTRICITY	778,117	1,065,972	624,002	1,061,000	1,253,000	192,000
6707 TV & INTERNET CABLE CONTRACT	4,323,361	4,602,559	2,293,948	4,586,573	4,586,412	-161
TOTAL UTILITIES	6,054,417	6,584,746	3,190,937	6,649,893	6,798,232	148,339
6801 NEWSPAPER PRINTING	215,953	227,916	113,726	244,560	265,710	21,150
6803 PUBLIC SAFETY CONTRACT	1,968,405	2,044,526	1,049,192	2,110,530	2,171,336	60,806
6807 ELEVATOR CONTRACT	2,888	3,511	1,892	4,500	4,500	0
6809 COMPUTER PROGRAM MAINTENANCE	187,802	214,247	118,594	275,770	377,875	102,105
TOTAL CONTRACTUAL SERVICE	2,375,048	2,490,199	1,283,405	2,635,360	2,819,421	184,061
6901 EQUIPMENT RENTAL	14,077	11,848	4,868	13,000	14,000	1,000
6903 EQUIPMENT REPAIR/MAINTENANCE	191,230	250,393	115,989	226,000	276,000	50,000
6905 BUILDING REPAIR/MAINTENANCE	61,992	58,050	32,156	65,000	75,000	10,000
6906 ELECTRICAL REPAIR/MAINTENANCE	0	17,482	5,931	5,000	10,000	5,000
6907 PEST CONTROL	19,047	25,624	221	19,250	19,250	0
6919 REPAIR TEES, GREENS & FAIRWAYS	174,798	225,026	68,846	183,500	183,500	0
6927 SWIMMING POOL REPAIR/MAINTENANCE	6,469	9,299	0	10,000	10,000	0
6929 APPLIANCE/MECHANICAL REPAIR/MAINTENANCE	8,277	3,419	4,958	10,000	10,000	0
6935 TREE MAINTENANCE/REMOVAL	169,660	214,406	173,638	170,000	187,500	17,500
6972 LANDSCAPE REPAIR/MAINTENANCE	118,432	120,887	77,471	125,234	121,480	-3,754
6981 TRUST FACILITY MAINTENANCE	520,154	654,595	95,827	700,000	700,000	0
TOTAL REPAIRS AND MAINTENANCE	1,284,135	1,591,029	579,905	1,526,984	1,606,730	79,746
7001 INTEREST	16,116	0	0	0	0	0
7003 BANK CHARGES-ALL TYPES	91,492	110,110	65,697	90,700	109,300	18,600
7005 UNCOLLECTIBLE ACCOUNTS	0	0	0	1,000	500	-500
TOTAL FINANCIAL EXPENSES	107,608	110,110	65,697	91,700	109,800	18,100
7102 VEHICLE MAINTENANCE	128,573	133,838	65,043	149,600	152,000	2,400
TOTAL INTER-DEPARTMENT C	128,573	133,838	65,043	149,600	152,000	2,400

800 ROCKVIEW DRIVE
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION
1001 GOLDEN RAIN ROAD
WALNUT CREEK CA 94595

	2021 ACTUAL	2022 ACTUAL	JAN-JUNE2023 ACTUAL	2023 BUDGET	2024 BUDGET	DIFFERENCE
8551 RECOVERIES-INTER DEPARTMENT	-128,573	-133,161	-63,611	-149,600	-152,000	-2,400
TOTAL RECOVERIES	-128,573	-133,161	-63,611	-149,600	-152,000	-2,400
TOTAL EXPENSES	26,895,650	28,421,514	14,978,864	31,514,353	32,221,605	707,252
DIFFERENCE	<u>3,882,875</u>	<u>-1,653,890</u>	<u>914,534</u>	<u>-530,624</u>	<u>-395,959</u>	<u>-134,665</u>