

800 ROCKVIEW DRIVE
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION
1001 GOLDEN RAIN ROAD
WALNUT CREEK CA 94595

Revenue

Management Fees & Contracted Services	1,936,992
Billable Services	1,424,180
Other Revenue	62,635

Total Revenue	3,423,808

Expenses:

Labor	2,783,515
Materials	220,434
Vehicle Expense	77,388
Small Tools and Equipment	6,975
Other Operating Expense	32,543
Office Supplies and Equipment	110,005
Postage and Printing	10,700
Other Administrative Expenses	18,012
Utilities	43,761

Total Expenses **3,303,331**

Surplus/(Deficit) **120,476**

Cash Surplus/(Deficit) **120,476**

05/18/2021
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GRF - MUTUAL OPERATION DIVISION
INCOME STATEMENT BY DEPT - YEAR TO DATE
04/30/2021

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	MANAGEMENT FEE	MUTUAL BILLABLE	LANDSCAPE	MEMBER RECORDS	ALTERATION/ RESALES	TOTAL
Revenues	1,395,470	1,103,246	588,941	191,535	144,616	3,423,808
Expenses:						
Labor	1,255,157	879,300	448,512	84,884	115,662	2,783,515
Materials	0	157,643	62,791	0	0	220,434
Vehicle Expense	7,483	42,438	26,149	0	1,317	77,388
Other Operating Expens	541	41,420	7,435	487	1,980	51,863
Utilities	43,761	0	0	0	0	43,761
Office Supply/Admin Ex	48,795	9,182	1,880	1,559	1,338	62,755
Equipment Usage Fee	13,235	35,263	11,531	0	3,588	63,617
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Total Expenses	1,368,971	1,165,245	558,299	86,929	123,886	3,303,331
Surplus/(Deficit)	26,499	(61,999)	30,642	104,606	20,729	120,476
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Cash Surplus/(Deficit)	26,499	(61,999)	30,642	104,606	20,729	120,476
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610 MANAGEMENT FEE
Management Fee Revenue and Expenses
04/30/2021

800 ROCKVIEW DRIVE
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GOLDEN RAIN FOUNDATION
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
348,868	348,868	0	Management Fee	1,395,470	1,395,472	(2)
348,868	348,868	0	TOTAL REVENUES	1,395,470	1,395,472	(2)
EXPENSES						
302,026	317,859	15,833	Salaries and Wages	1,249,665	1,271,436	21,771
0	83	83	Temporary Help	5,491	332	(5,159)
302,026	317,942	15,916	TOTAL LABOR	1,255,157	1,271,768	16,611
0	83	83	Travel & Entertainment	0	332	332
1,417	1,250	(167)	Audit & Tax Preparation	5,667	5,000	(667)
1,998	1,417	(581)	Postage	7,727	5,668	(2,059)
229	917	688	Printing	2,442	3,668	1,226
5,506	8,333	2,827	Office Expense	21,326	33,332	12,006
160	833	673	Training and Seminars	1,920	3,332	1,412
2,445	3,333	888	Office Equipment	9,713	13,332	3,620
3,309	3,417	108	Equipment Usage Fee	13,235	13,668	433
15,064	19,583	4,519	TOTAL OPERATING EXPENSES	62,030	78,332	16,302
3,205	2,917	(288)	PG&E	13,918	11,668	(2,250)
1,254	708	(546)	Water	1,619	2,832	1,213
6,617	5,000	(1,617)	Telephone	28,224	20,000	(8,224)
11,076	8,625	(2,451)	TOTAL UTILITIES	43,761	34,500	(9,261)
0	250	250	Vehicle Licenses	180	1,000	820
645	417	(228)	Vehicle Maintenance	1,651	1,668	17
332	417	85	Vehicle Fuel	1,352	1,668	317
1,075	1,467	392	Vehicle Insurance	4,301	5,868	1,567
2,053	2,551	498	TOTAL REPAIRS AND MAINTENANCE	7,483	10,204	2,721
136	167	31	Bank/Loan Fees	541	668	127
136	167	31	TOTAL FINANCIAL EXPENSES	541	668	127
330,355	348,868	18,513	TOTAL EXPENSES	1,368,971	1,395,472	26,501
18,513	0	18,513	Surplus/(Deficit)	26,499	0	26,499
<u>18,513</u>	<u>0</u>	<u>18,513</u>	Cash Surplus/(Deficit)	<u>26,499</u>	<u>0</u>	<u>26,499</u>

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630 MOD-BUILDING MAINTENANCE Mutual Billable Revenue and Expenses 04/30/2021

800 ROCKVIEW DRIVE
WALNUT CREEK CA 94595

Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
8,986	5,667	3,319	OTHER BILLABLE SERVICES	26,531	22,668	3,863
103,315	107,083	(3,768)	BILLABLE SERVICES-OPERATING	492,871	428,332	64,539
148,212	195,417	(47,205)	BILLABLE SERVICES-RESERVE	532,419	781,668	(249,249)
8,875	16,667	(7,792)	SET-UP FEE REVENUE	51,425	66,668	(15,243)
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269,389	324,834	(55,445)	TOTAL REVENUES	1,103,246	1,299,336	(196,090)
			EXPENSES			
214,609	257,198	42,589	Salaries and Wages	879,300	1,028,792	149,492
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214,609	257,198	42,589	TOTAL LABOR	879,300	1,028,792	149,492
0	167	167	Carpentry	0	668	668
7,160	7,500	340	After Hours Contract	29,535	30,000	465
36,847	43,383	6,536	Consumable Materials	157,643	173,532	15,889
788	1,417	629	Laundry & Uniform	7,715	5,668	(2,047)
0	375	375	Other Professional Services	0	1,500	1,500
0	292	292	Printing	530	1,168	638
823	2,167	1,344	Office Expense	8,317	8,668	351
10	125	115	Training and Seminars	335	500	165
0	667	667	Office Equipment	0	2,668	2,668
8,816	9,167	351	Equipment Usage Fee	35,263	36,668	1,405
599	1,250	651	Power Tool Expense	4,169	5,000	831
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55,044	66,510	11,467	TOTAL OPERATING EXPENSES	243,507	266,040	22,533
2,946	1,167	(1,779)	Vehicle Licenses	5,633	4,668	(965)
5,125	3,333	(1,792)	Vehicle Maintenance	13,136	13,332	196
3,145	2,917	(228)	Vehicle Fuel	10,729	11,668	939
3,235	3,500	265	Vehicle Insurance	12,940	14,000	1,060
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14,451	10,917	(3,534)	TOTAL REPAIRS AND MAINTENANCE	42,438	43,668	1,230
284,103	334,625	50,522	TOTAL EXPENSES	1,165,245	1,338,500	173,255
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(14,714)	(9,791)	(4,923)	Surplus/(Deficit)	(61,999)	(39,164)	(22,835)
=====	=====	=====		=====	=====	=====
(14,714)	(9,791)	(4,923)	Cash Surplus/(Deficit)	(61,999)	(39,164)	(22,835)
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620 MOD - LANDSCAPE
Landscape Fee Revenue and Expenses
04/30/2021

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WALNUT CREEK CA 94595

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1001 GOLDEN RAIN ROAD
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
REVENUES						
135,381	135,380		1 Management Fee	541,522	541,520	2
21,261	15,000	6,261	Landscape Billable	47,419	60,000	(12,581)
156,642	150,380	6,262	TOTAL REVENUES	588,941	601,520	(12,579)
EXPENSES						
114,167	113,468	(699)	Salaries and Wages	448,512	453,872	5,360
114,167	113,468	(699)	TOTAL LABOR	448,512	453,872	5,360
24,431	23,825	(606)	Consumable Materials	62,003	95,300	33,297
0	500		500 Landscape Materials	788	2,000	1,212
0	125		125 Building Maintenance Misc.	0	500	500
2,617	1,000	(1,617)	Laundry & Uniform	4,630	4,000	(630)
764	250	(514)	Office Expense	1,610	1,000	(610)
190	46	(144)	Training and Seminars	270	184	(86)
0	250		250 Office Equipment	0	1,000	1,000
2,883	4,833	1,950	Equipment Usage Fee	11,531	19,332	7,801
179	333	154	Power Tool Expense	2,805	1,332	(1,473)
31,064	31,162	98	TOTAL OPERATING EXPENSES	83,638	124,648	41,010
775	417	(358)	Vehicle Licenses	1,084	1,668	584
4,418	2,167	(2,251)	Vehicle Maintenance	11,995	8,668	(3,327)
2,199	2,000	(199)	Vehicle Fuel	8,325	8,000	(325)
1,186	1,167	(19)	Vehicle Insurance	4,745	4,668	(77)
8,579	5,751	(2,828)	TOTAL REPAIRS AND MAINTENANCE	26,149	23,004	(3,145)
153,810	150,381	(3,429)	TOTAL EXPENSES	558,299	601,524	43,225
2,832	(1)	2,833	Surplus/(Deficit)	30,642	(4)	30,646

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640 MOD-MEMBER RECORDS
Member Records Revenue and Expenses
04/30/2021

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1001 GOLDEN RAIN ROAD
WALNUT CREEK CA 94595

Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
23,375	3,333	20,042	DOCUMENT FEES	49,445	13,332	36,113
51,500	28,333	23,167	PROCESSING FEES	128,900	113,332	15,568
4,400	1,750	2,650	RESALE FEES	13,190	7,000	6,190
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79,275	33,416	45,859	TOTAL REVENUES	191,535	133,664	57,871
			EXPENSES			
21,380	19,092	(2,288)	Salaries and Wages	84,884	76,368	(8,516)
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21,380	19,092	(2,288)	TOTAL LABOR	84,884	76,368	(8,516)
			Printing	0	1,332	1,332
0	333	333	Office Expense	1,559	1,000	(559)
779	250	(529)		-----	-----	-----
-----	-----	-----		-----	-----	-----
779	583	(196)	TOTAL OPERATING EXPENSES	1,559	2,332	773
			Bank/Loan Fees	487	332	(155)
105	83	(22)		-----	-----	-----
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105	83	(22)	TOTAL FINANCIAL EXPENSES	487	332	(155)
			TOTAL EXPENSES	86,929	79,032	(7,897)
22,264	19,758	(2,506)		-----	-----	-----
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57,011	13,658	43,353	Surplus/(Deficit)	104,606	54,632	49,974
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57,011	13,658	43,353	Cash Surplus/(Deficit)	104,606	54,632	49,974
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650 MOD-ALTERATION/RESALES
Alterations/Resales Revenue and Expenses
04/30/2021

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
17,155	21,667	(4,512)	ALTERATION FEES	75,015	86,668	(11,653)
18,800	13,083	5,717	RESALE INSPECTION FEES	69,601	52,332	17,269
35,955	34,750	1,205	TOTAL REVENUES	144,616	139,000	5,616
EXPENSES						
33,675	28,460	(5,215)	Salaries and Wages	115,662	113,840	(1,822)
33,675	28,460	(5,215)	TOTAL LABOR	115,662	113,840	(1,822)
0	58	58	Printing	0	232	232
940	500	(440)	Office Expense	1,338	2,000	662
0	67	67	Training and Seminars	0	268	268
897	667	(230)	Equipment Usage Fee	3,588	2,668	(920)
1,837	1,292	(545)	TOTAL OPERATING EXPENSES	4,926	5,168	242
0	63	63	Vehicle Licenses	0	252	252
47	63	16	Vehicle Maintenance	201	252	51
68	83	15	Vehicle Fuel	256	332	76
215	167	(48)	Vehicle Insurance	860	668	(192)
330	376	46	TOTAL REPAIRS AND MAINTENANCE	1,317	1,504	187
626	417	(209)	Bank/Loan Fees	1,980	1,668	(312)
626	417	(209)	TOTAL FINANCIAL EXPENSES	1,980	1,668	(312)
36,469	30,545	(5,924)	TOTAL EXPENSES	123,886	122,180	(1,706)
(514)	4,205	(4,719)	Surplus/(Deficit)	20,729	16,820	3,909
(514)	4,205	(4,719)	Cash Surplus/(Deficit)	20,729	16,820	3,909

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	April 2021	2020 Year End
Current Assets		
Cash	141,352	160,785
Accounts Receivable	521,004	426,631
Prepays	6,912	13,474
Inventory	265,315	249,890
	-----	-----
Total Current Assets	934,583	850,779
	-----	-----
Property, Plant & Equipment		
Building Improvements	27,606	27,606
Furniture and Fixtures	36,991	36,991
Computer Equipment	32,378	32,378
Less:		
Accumulated Depreciatio	(96,975)	(96,975)
	-----	-----
Net Property,Plant & Equi	0	0
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TOTAL ASSETS	934,583	850,779
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 LIABILITIES & EQUITY		
Liabilities:		
Accounts Payable	134,415	135,717
Payroll	907,063	942,433
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Total Liabilities	1,041,478	1,078,150
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Equity		
Retained Earnings	2,848,201	2,848,201
Dividends Paid	(3,075,572)	(3,075,572)
Accumulated Surplus/(Defici	120,476	0
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Total Equity	(106,895)	(227,371)
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TOTAL LIABILITIES & EQUITY	934,583	850,779
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