

800 ROCKVIEW DRIVE  
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION  
1001 GOLDEN RAIN ROAD  
WALNUT CREEK CA 94595

**Revenue**

Management Fees & Contracted Services	2,324,396
Billable Services	1,430,030
Other Revenue	<u>55,750</u>
<b>Total Revenue</b>	<b>3,810,176</b>

**Expenses:**

Labor	3,543,179
Materials	257,436
Vehicle Expense	89,876
Small Tools and Equipment	7,071
Other Operating Expense	111,787
Office Supplies and Equipment	150,421
Postage and Printing	15,171
Other Administrative Expenses	23,315
Utilities	<u>20,145</u>

<b>Total Expenses</b>	<b>4,218,401</b>
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<b>Surplus/(Deficit)</b>	<b>(408,225)</b>
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<b>Cash Surplus/(Deficit)</b>	<b>(408,225)</b>
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	April 2024	2023 Year End
<b>Current Assets</b>		
Cash	203,798	726,214
Accounts Receivable	730,595	713,270
Prepays	31,515	(3,458)
Inventory	251,351	261,923
<b>Total Current Assets</b>	<b>1,217,259</b>	<b>1,697,950</b>
<b>Property, Plant &amp; Equipment</b>		
Building Improvements	27,606	27,606
Furniture and Fixtures	36,991	36,991
Computer Equipment	32,378	32,378
Less:		
Accumulated Depreciation	(96,975)	(96,975)
<b>Net Property, Plant &amp; Equi</b>	<b>0</b>	<b>0</b>
<b>TOTAL ASSETS</b>	<b>1,217,259</b>	<b>1,697,950</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities:</b>		
Accounts Payable	208,841	303,420
Payroll	1,355,981	1,333,867
<b>Total Liabilities</b>	<b>1,564,822</b>	<b>1,637,287</b>
<b>Equity</b>		
Retained Earnings	3,136,234	3,136,234
Dividends Paid	(3,075,572)	(3,075,572)
Accumulated Surplus/(Defici	(408,225)	0
<b>Total Equity</b>	<b>(347,563)</b>	<b>60,662</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,217,259</b>	<b>1,697,949</b>

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	MANAGEMENT FEE	MUTUAL BILLABLE	LANDSCAPE	MEMBER RECORDS	ALTERATION/ RESALES	TOTAL
<b>Revenues</b>	<b>1,765,130</b>	<b>1,030,234</b>	<b>701,070</b>	<b>143,850</b>	<b>169,893</b>	<b>3,810,176</b>
<b>Expenses:</b>						
Labor	1,832,751	931,433	507,026	103,047	168,921	3,543,179
Materials	0	126,952	122,508	0	0	249,460
Vehicle Expense	8,737	46,275	32,810	0	2,055	89,876
Other Operating Expens	73,295	47,257	16,492	1,412	4,979	143,435
Utilities	19,825	80	240	0	0	20,145
Office Supply/Admin Ex	84,107	10,746	3,939	7,904	1,995	108,690
Equipment Usage Fee	13,235	35,263	11,531	0	3,588	63,617
<b>Total Expenses</b>	<b>2,031,950</b>	<b>1,198,005</b>	<b>694,546</b>	<b>112,362</b>	<b>181,538</b>	<b>4,218,401</b>
<b>Surplus/(Deficit)</b>	<b>(266,820)</b>	<b>(167,772)</b>	<b>6,524</b>	<b>31,488</b>	<b>(11,645)</b>	<b>(408,225)</b>
<b>Cash Surplus/(Deficit)</b>	<b>(266,820)</b>	<b>(167,772)</b>	<b>6,524</b>	<b>31,488</b>	<b>(11,645)</b>	<b>(408,225)</b>

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
581,099	581,099	0	Management Fee	2,324,396	2,324,396	0
3,088	6,250	(3,162)	OTHER BILLABLE SERVICES	20,479	25,000	(4,521)
28,383	24,167	4,216	ALTERATION FEES	100,568	96,668	3,900
14,600	16,250	(1,650)	RESALE INSPECTION FEES	69,325	65,000	4,325
13,200	13,333	(133)	DOCUMENT FEES	37,500	53,332	(15,832)
165,409	143,667	21,742	BILLABLE SERVICES-OPERATING	510,273	574,668	(64,395)
137,979	155,417	(17,438)	BILLABLE SERVICES-RESERVE	449,357	621,668	(172,311)
13,025	15,417	(2,392)	SET-UP FEE REVENUE	50,125	61,668	(11,543)
28,700	33,333	(4,633)	PROCESSING FEES	88,100	133,332	(45,232)
5,800	4,167	1,633	RESALE FEES	18,250	16,668	1,582
62,876	31,667	31,209	Landscape Billable	141,803	126,668	15,135
0	10,521	(10,521)	Miscellaneous Income	0	42,084	(42,084)
<u>1,054,158</u>	<u>1,035,288</u>	<u>18,870</u>	<b>TOTAL REVENUES</b>	<u>3,810,176</u>	<u>4,141,152</u>	<u>(330,976)</u>
			<b>EXPENSES</b>			
839,013	875,084	36,071	Salaries and Wages	3,372,430	3,500,336	127,906
80,535	1,166	(79,369)	Temporary Help	170,750	4,664	(166,086)
<u>919,548</u>	<u>876,250</u>	<u>(43,298)</u>	<b>TOTAL LABOR</b>	<u>3,543,179</u>	<u>3,505,000</u>	<u>(38,179)</u>
7,160	7,667	507	After Hours Contract	32,220	30,668	(1,552)
60,967	71,377	10,410	Consumable Materials	246,219	285,508	39,289
0	2,083	2,083	Landscape-Irrigation/Control Boxes/	3,241	8,332	5,091
0	458	458	Pest Control	7,977	1,832	(6,145)
2,233	3,042	809	Laundry & Uniform	16,595	12,168	(4,427)
0	83	83	Travel & Entertainment	(5)	332	337
1,680	1,679	(1)	Audit & Tax Preparation	6,720	6,716	(4)
11,147	64,496	53,349	Other Professional Services	72,682	257,984	185,302
3,233	1,500	(1,733)	Postage	12,009	6,000	(6,009)
2,217	619	(1,598)	Printing	3,162	2,476	(686)
14,357	13,557	(800)	Office Expense	66,888	54,228	(12,660)
849	967	118	Training and Seminars	2,874	3,868	994
6,096	3,417	(2,679)	Office Equipment	17,042	13,668	(3,374)
15,904	6,899	(9,005)	Equipment Usage Fee	63,617	27,596	(36,021)
5,972	2,666	(3,306)	Power Tool Expense	7,071	10,664	3,593
<u>131,816</u>	<u>180,510</u>	<u>48,694</u>	<b>TOTAL OPERATING EXPENSES</b>	<u>558,311</u>	<u>722,040</u>	<u>163,729</u>
548	1,250	702	PG&E	4,149	5,000	851
416	750	334	Water	702	3,000	2,298
<u>3,779</u>	<u>6,667</u>	<u>2,888</u>	Telephone	<u>15,293</u>	<u>26,668</u>	<u>11,375</u>
<u>4,743</u>	<u>8,667</u>	<u>3,924</u>	<b>TOTAL UTILITIES</b>	<u>20,145</u>	<u>34,668</u>	<u>14,523</u>
4,207	1,792	(2,415)	Vehicle Licenses	11,968	7,168	(4,800)
6,835	6,108	(727)	Vehicle Maintenance	26,617	24,432	(2,185)
7,183	7,066	(117)	Vehicle Fuel	23,747	28,264	4,517
<u>6,886</u>	<u>7,001</u>	<u>115</u>	Vehicle Insurance	<u>27,543</u>	<u>28,004</u>	<u>461</u>
<u>25,111</u>	<u>21,967</u>	<u>(3,144)</u>	<b>TOTAL REPAIRS AND MAINTENANCE</b>	<u>89,876</u>	<u>87,868</u>	<u>(2,008)</u>
<u>2,291</u>	<u>975</u>	<u>(1,316)</u>	Bank/Loan Fees	<u>6,890</u>	<u>3,900</u>	<u>(2,990)</u>
<u>2,291</u>	<u>975</u>	<u>(1,316)</u>	<b>TOTAL FINANCIAL EXPENSES</b>	<u>6,890</u>	<u>3,900</u>	<u>(2,990)</u>
<u>1,083,508</u>	<u>1,088,369</u>	<u>4,861</u>	<b>TOTAL EXPENSES</b>	<u>4,218,401</u>	<u>4,353,476</u>	<u>135,075</u>
<u>(29,350)</u>	<u>(53,081)</u>	<u>23,731</u>	Surplus/(Deficit)	<u>(408,225)</u>	<u>(212,324)</u>	<u>(195,901)</u>

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
<u>(29,350)</u>	<u>(53,081)</u>	<u>23,731</u>	<b>Cash Surplus/(Deficit)</b>	<u>(408,225)</u>	<u>(212,324)</u>	<u>(195,901)</u>

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
441,282	441,282	0	Management Fee	1,765,130	1,765,128	2
<u>0</u>	<u>10,521</u>	<u>(10,521)</u>	Miscellaneous Income	<u>0</u>	<u>42,084</u>	<u>(42,084)</u>
441,282	451,803	(10,521)	<b>TOTAL REVENUES</b>	1,765,130	1,807,212	(42,082)
<b>EXPENSES</b>						
416,838	413,353	(3,485)	Salaries and Wages	1,723,991	1,653,412	(70,579)
<u>47,598</u>	<u>83</u>	<u>(47,515)</u>	Temporary Help	<u>108,760</u>	<u>332</u>	<u>(108,428)</u>
464,436	413,436	(51,000)	<b>TOTAL LABOR</b>	1,832,751	1,653,744	(179,007)
90	0	(90)	Laundry & Uniform	114	0	(114)
0	83	83	Travel & Entertainment	(5)	332	337
1,680	1,679	(1)	Audit & Tax Preparation	6,720	6,716	(4)
11,147	63,604	52,457	Other Professional Services	72,682	254,416	181,734
3,233	1,500	(1,733)	Postage	12,009	6,000	(6,009)
2,217	167	(2,050)	Printing	2,885	668	(2,217)
10,356	8,333	(2,023)	Office Expense	43,582	33,332	(10,250)
849	417	(432)	Training and Seminars	1,874	1,668	(206)
6,096	2,917	(3,179)	Office Equipment	17,042	11,668	(5,374)
<u>3,309</u>	<u>1,458</u>	<u>(1,851)</u>	Equipment Usage Fee	<u>13,235</u>	<u>5,832</u>	<u>(7,403)</u>
38,977	80,158	41,181	<b>TOTAL OPERATING EXPENSES</b>	170,139	320,632	150,494
548	1,250	702	PG&E	4,149	5,000	851
416	750	334	Water	702	3,000	2,298
<u>3,699</u>	<u>6,667</u>	<u>2,968</u>	Telephone	<u>14,973</u>	<u>26,668</u>	<u>11,695</u>
4,663	8,667	4,004	<b>TOTAL UTILITIES</b>	19,825	34,668	14,843
0	208	208	Vehicle Licenses	940	832	(108)
75	458	383	Vehicle Maintenance	1,154	1,832	678
354	542	188	Vehicle Fuel	1,351	2,168	817
<u>1,323</u>	<u>1,250</u>	<u>(73)</u>	Vehicle Insurance	<u>5,291</u>	<u>5,000</u>	<u>(291)</u>
1,752	2,458	706	<b>TOTAL REPAIRS AND MAINTENANCE</b>	8,737	9,832	1,095
125	167	42	Bank/Loan Fees	499	668	169
125	167	42	<b>TOTAL FINANCIAL EXPENSES</b>	499	668	169
<u>509,952</u>	<u>504,886</u>	<u>(5,066)</u>	<b>TOTAL EXPENSES</b>	<u>2,031,950</u>	<u>2,019,544</u>	<u>(12,406)</u>
(68,670)	(53,083)	(15,587)	Surplus/(Deficit)	(266,820)	(212,332)	(54,488)
<u>=====</u>	<u>=====</u>	<u>=====</u>		<u>=====</u>	<u>=====</u>	<u>=====</u>
<b>(68,670)</b>	<b>(53,083)</b>	<b>(15,587)</b>	<b>Cash Surplus/(Deficit)</b>	<b>(266,820)</b>	<b>(212,332)</b>	<b>(54,488)</b>
<u>=====</u>	<u>=====</u>	<u>=====</u>		<u>=====</u>	<u>=====</u>	<u>=====</u>

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
3,088	6,250	(3,162)	OTHER BILLABLE SERVICES	20,479	25,000	(4,521)
165,409	143,667	21,742	BILLABLE SERVICES-OPERATING	510,273	574,668	(64,395)
137,979	155,417	(17,438)	BILLABLE SERVICES-RESERVE	449,357	621,668	(172,311)
13,025	15,417	(2,392)	SET-UP FEE REVENUE	50,125	61,668	(11,543)
319,500	320,751	(1,251)	TOTAL REVENUES	1,030,234	1,283,004	(252,770)
<b>EXPENSES</b>						
224,207	273,545	49,338	Salaries and Wages	869,444	1,094,180	224,736
32,938	1,083	(31,855)	Temporary Help	61,990	4,332	(57,658)
257,145	274,628	17,483	TOTAL LABOR	931,433	1,098,512	167,079
7,160	7,667	507	After Hours Contract	32,220	30,668	(1,552)
38,315	39,167	852	Consumable Materials	126,952	156,668	29,716
1,759	1,500	(259)	Laundry & Uniform	8,187	6,000	(2,187)
0	892	892	Other Professional Services	0	3,568	3,568
0	125	125	Printing	0	500	500
3,021	2,500	(521)	Office Expense	10,448	10,000	(448)
0	250	250	Training and Seminars	298	1,000	702
8,816	1,583	(7,233)	Equipment Usage Fee	35,263	6,332	(28,931)
5,751	2,083	(3,668)	Power Tool Expense	6,850	8,332	1,482
64,821	55,767	(9,054)	TOTAL OPERATING EXPENSES	220,217	223,068	2,851
20	0	(20)	Telephone	80	0	(80)
20	0	(20)	TOTAL UTILITIES	80	0	(80)
2,053	1,000	(1,053)	Vehicle Licenses	7,541	4,000	(3,541)
5,276	2,917	(2,359)	Vehicle Maintenance	10,908	11,668	760
3,519	3,667	148	Vehicle Fuel	11,745	14,668	2,923
4,020	4,167	147	Vehicle Insurance	16,081	16,668	587
14,868	11,751	(3,117)	TOTAL REPAIRS AND MAINTENANCE	46,275	47,004	729
336,854	342,146	5,292	TOTAL EXPENSES	1,198,005	1,368,584	170,579
(17,354)	(21,395)	4,041	Surplus/(Deficit)	(167,772)	(85,580)	(82,192)
<b>(17,354)</b>	<b>(21,395)</b>	<b>4,041</b>	<b>Cash Surplus/(Deficit)</b>	<b>(167,772)</b>	<b>(85,580)</b>	<b>(82,192)</b>

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
<b>REVENUES</b>						
139,817	139,817	0	Management Fee	559,267	559,268	(1)
<u>62,876</u>	<u>31,667</u>	<u>31,209</u>	Landscape Billable	<u>141,803</u>	<u>126,668</u>	<u>15,135</u>
202,693	171,484	31,209	<b>TOTAL REVENUES</b>	701,070	685,936	15,134
<b>EXPENSES</b>						
<u>128,944</u>	<u>122,425</u>	<u>(6,519)</u>	Salaries and Wages	<u>507,026</u>	<u>489,700</u>	<u>(17,326)</u>
128,944	122,425	(6,519)	<b>TOTAL LABOR</b>	507,026	489,700	(17,326)
22,652	32,210	9,558	Consumable Materials	119,267	128,840	9,573
0	2,083	2,083	Landscape Materials	3,241	8,332	5,091
0	458	458	Building Maintenance Misc.	7,977	1,832	(6,145)
383	1,500	1,117	Laundry & Uniform	8,294	6,000	(2,294)
901	833	(68)	Office Expense	3,939	3,332	(607)
0	150	150	Training and Seminars	0	600	600
0	500	500	Office Equipment	0	2,000	2,000
2,883	3,525	642	Equipment Usage Fee	11,531	14,100	2,569
<u>221</u>	<u>500</u>	<u>279</u>	Power Tool Expense	<u>221</u>	<u>2,000</u>	<u>1,779</u>
27,041	41,759	14,718	<b>TOTAL OPERATING EXPENSES</b>	154,470	167,036	12,566
<u>60</u>	<u>0</u>	<u>(60)</u>	Telephone	<u>240</u>	<u>0</u>	<u>(240)</u>
60	0	(60)	<b>TOTAL UTILITIES</b>	240	0	(240)
1,902	542	(1,360)	Vehicle Licenses	3,235	2,168	(1,067)
1,349	2,650	1,301	Vehicle Maintenance	14,181	10,600	(3,581)
3,048	2,690	(358)	Vehicle Fuel	9,811	10,760	949
<u>1,396</u>	<u>1,417</u>	<u>21</u>	Vehicle Insurance	<u>5,583</u>	<u>5,668</u>	<u>85</u>
7,694	7,299	(395)	<b>TOTAL REPAIRS AND MAINTENANCE</b>	32,810	29,196	(3,614)
<u>163,740</u>	<u>171,483</u>	<u>7,743</u>	<b>TOTAL EXPENSES</b>	<u>694,546</u>	<u>685,932</u>	<u>(8,614)</u>
<u><b>38,953</b></u>	<u><b>1</b></u>	<u><b>38,952</b></u>	<b>Surplus/(Deficit)</b>	<u><b>6,524</b></u>	<u><b>4</b></u>	<u><b>6,520</b></u>



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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
13,200	13,333	(133)	DOCUMENT FEES	37,500	53,332	(15,832)
28,700	33,333	(4,633)	PROCESSING FEES	88,100	133,332	(45,232)
<u>5,800</u>	<u>4,167</u>	<u>1,633</u>	RESALE FEES	<u>18,250</u>	<u>16,668</u>	<u>1,582</u>
47,700	50,833	(3,133)	TOTAL REVENUES	143,850	203,332	(59,482)
			<b>EXPENSES</b>			
<u>26,543</u>	<u>23,612</u>	<u>(2,931)</u>	Salaries and Wages	<u>103,047</u>	<u>94,448</u>	<u>(8,599)</u>
26,543	23,612	(2,931)	TOTAL LABOR	103,047	94,448	(8,599)
0	250	250	Printing	277	1,000	723
79	1,333	1,254	Office Expense	6,925	5,332	(1,593)
<u>0</u>	<u>83</u>	<u>83</u>	Training and Seminars	<u>702</u>	<u>332</u>	<u>(370)</u>
79	1,666	1,587	TOTAL OPERATING EXPENSES	7,904	6,664	(1,240)
<u>446</u>	<u>183</u>	<u>(263)</u>	Bank/Loan Fees	<u>1,412</u>	<u>732</u>	<u>(680)</u>
446	183	(263)	TOTAL FINANCIAL EXPENSES	1,412	732	(680)
<u>27,068</u>	<u>25,461</u>	<u>(1,607)</u>	TOTAL EXPENSES	<u>112,362</u>	<u>101,844</u>	<u>(10,518)</u>
20,632	25,372	(4,740)	Surplus/(Deficit)	31,488	101,488	(70,000)
<u>20,632</u>	<u>25,372</u>	<u>(4,740)</u>	<b>Cash Surplus/(Deficit)</b>	<u>31,488</u>	<u>101,488</u>	<u>(70,000)</u>

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<u>Curr Mo</u> <u>Actual</u>	<u>Curr Mo</u> <u>Budget</u>	<u>Variance</u> <u>Fav/(Unfav)</u>		<u>YTD</u> <u>Actual</u>	<u>YTD</u> <u>Budget</u>	<u>Variance</u> <u>Fav/(Unfav)</u>
28,383	24,167	4,216	ALTERATION FEES	100,568	96,668	3,900
14,600	16,250	(1,650)	RESALE INSPECTION FEES	69,325	65,000	4,325
<u>42,983</u>	<u>40,417</u>	<u>2,566</u>	<u>TOTAL REVENUES</u>	<u>169,893</u>	<u>161,668</u>	<u>8,225</u>
<b>EXPENSES</b>						
<u>42,480</u>	<u>42,149</u>	<u>(331)</u>	Salaries and Wages	<u>168,921</u>	<u>168,596</u>	<u>(325)</u>
<u>42,480</u>	<u>42,149</u>	<u>(331)</u>	<u>TOTAL LABOR</u>	<u>168,921</u>	<u>168,596</u>	<u>(325)</u>
0	42	42	Laundry & Uniform	0	168	168
0	77	77	Printing	0	308	308
0	558	558	Office Expense	1,995	2,232	237
0	67	67	Training and Seminars	0	268	268
897	333	(564)	Equipment Usage Fee	3,588	1,332	(2,256)
<u>0</u>	<u>83</u>	<u>83</u>	Power Tool Expense	<u>0</u>	<u>332</u>	<u>332</u>
<u>897</u>	<u>1,160</u>	<u>263</u>	<u>TOTAL OPERATING EXPENSES</u>	<u>5,582</u>	<u>4,640</u>	<u>(942)</u>
252	42	(210)	Vehicle Licenses	252	168	(84)
136	83	(53)	Vehicle Maintenance	375	332	(43)
262	167	(95)	Vehicle Fuel	840	668	(172)
<u>147</u>	<u>167</u>	<u>20</u>	Vehicle Insurance	<u>588</u>	<u>668</u>	<u>80</u>
<u>797</u>	<u>459</u>	<u>(338)</u>	<u>TOTAL REPAIRS AND MAINTENANCE</u>	<u>2,055</u>	<u>1,836</u>	<u>(219)</u>
<u>1,720</u>	<u>625</u>	<u>(1,095)</u>	Bank/Loan Fees	<u>4,979</u>	<u>2,500</u>	<u>(2,479)</u>
<u>1,720</u>	<u>625</u>	<u>(1,095)</u>	<u>TOTAL FINANCIAL EXPENSES</u>	<u>4,979</u>	<u>2,500</u>	<u>(2,479)</u>
<u>45,894</u>	<u>44,393</u>	<u>(1,501)</u>	<u>TOTAL EXPENSES</u>	<u>181,538</u>	<u>177,572</u>	<u>(3,966)</u>
<u>(2,912)</u>	<u>(3,976)</u>	<u>1,064</u>	Surplus/(Deficit)	<u>(11,645)</u>	<u>(15,904)</u>	<u>4,259</u>
<u>(2,912)</u>	<u>(3,976)</u>	<u>1,064</u>	Cash Surplus/(Deficit)	<u>(11,645)</u>	<u>(15,904)</u>	<u>4,259</u>