

PRELIMINARY

800 ROCKVIEW DRIVE
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION
1001 GOLDEN RAIN ROAD
WALNUT CREEK CA 94595

Revenue

Management Fees & Contracted Services	581,099
Billable Services	237,379
Other Revenue	9,550

Total Revenue	828,028

Expenses:

Labor	878,257
Materials	56,170
Vehicle Expense	18,369
Small Tools and Equipment	412
Other Operating Expense	18,697
Office Supplies and Equipment	48,279
Postage and Printing	4,882
Other Administrative Expenses	2,820
Utilities	6,065

Total Expenses **1,033,951**

Surplus/(Deficit) **(205,924)**

Cash Surplus/(Deficit) **(205,924)**

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	January 2024	2023 Year End
Current Assets		
Cash	673,433	741,874
Accounts Receivable	539,148	710,209
Prepays	14,799	(3,458)
Inventory	238,102	261,923
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Total Current Assets	1,465,482	1,710,548
Property, Plant & Equipment		
Building Improvements	27,606	27,606
Furniture and Fixtures	36,991	36,991
Computer Equipment	32,378	32,378
Less:		
Accumulated Depreciation	(96,975)	(96,975)
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Net Property, Plant & Equi	0	0
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TOTAL ASSETS	1,465,482	1,710,548
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LIABILITIES & EQUITY		
Liabilities:		
Accounts Payable	199,985	299,135
Payroll	1,402,876	1,342,867
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Total Liabilities	1,602,861	1,642,002
Equity		
Retained Earnings	3,144,117	3,144,117
Dividends Paid	(3,075,572)	(3,075,572)
Accumulated Surplus/(Defici	(205,924)	0
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Total Equity	(137,379)	68,545
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TOTAL LIABILITIES & EQUITY	1,465,482	1,710,547
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
581,099	581,099	0	Management Fee	581,099	581,099	0
2,514	6,250	(3,736)	OTHER BILLABLE SERVICES	2,514	6,250	(3,736)
18,915	24,167	(5,252)	ALTERATION FEES	18,915	24,167	(5,252)
8,975	16,250	(7,275)	RESALE INSPECTION FEES	8,975	16,250	(7,275)
5,100	13,333	(8,233)	DOCUMENT FEES	5,100	13,333	(8,233)
112,340	143,667	(31,327)	BILLABLE SERVICES-OPERATING	112,340	143,667	(31,327)
63,853	155,417	(91,564)	BILLABLE SERVICES-RESERVE	63,853	155,417	(91,564)
8,375	15,417	(7,042)	SET-UP FEE REVENUE	8,375	15,417	(7,042)
12,850	33,333	(20,483)	PROCESSING FEES	12,850	33,333	(20,483)
4,450	4,167	283	RESALE FEES	4,450	4,167	283
9,556	31,667	(22,111)	Landscape Billable	9,556	31,667	(22,111)
0	10,521	(10,521)	Miscellaneous Income	0	10,521	(10,521)
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828,028	1,035,288	(207,260)	TOTAL REVENUES	828,028	1,035,288	(207,260)
			EXPENSES			
863,707	875,084	11,377	Salaries and Wages	863,707	875,084	11,377
14,550	1,166	(13,384)	Temporary Help	14,550	1,166	(13,384)
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878,257	876,250	(2,007)	TOTAL LABOR	878,257	876,250	(2,007)
7,160	7,667	507	After Hours Contract	7,160	7,667	507
55,344	71,377	16,033	Consumable Materials	55,344	71,377	16,033
0	2,083	2,083	Landscape-Irrigation/Control Boxes/	0	2,083	2,083
826	458	(368)	Pest Control	826	458	(368)
1,140	3,042	1,902	Laundry & Uniform	1,140	3,042	1,902
(243)	83	326	Travel & Entertainment	(243)	83	326
1,680	1,679	(1)	Audit & Tax Preparation	1,680	1,679	(1)
9,969	64,496	54,527	Other Professional Services	9,969	64,496	54,527
4,225	1,500	(2,725)	Postage	4,225	1,500	(2,725)
658	619	(39)	Printing	658	619	(39)
25,303	13,557	(11,746)	Office Expense	25,303	13,557	(11,746)
882	967	85	Training and Seminars	882	967	85
6,189	3,417	(2,772)	Office Equipment	6,189	3,417	(2,772)
15,904	6,899	(9,005)	Equipment Usage Fee	15,904	6,899	(9,005)
412	2,666	2,254	Power Tool Expense	412	2,666	2,254
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129,449	180,510	51,061	TOTAL OPERATING EXPENSES	129,449	180,510	51,061
2,237	1,250	(987)	PG&E	2,237	1,250	(987)
0	750	750	Water	0	750	750
3,828	6,667	2,839	Telephone	3,828	6,667	2,839
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6,065	8,667	2,602	TOTAL UTILITIES	6,065	8,667	2,602
2,092	1,792	(300)	Vehicle Licenses	2,092	1,792	(300)
3,642	6,108	2,466	Vehicle Maintenance	3,642	6,108	2,466
5,750	7,066	1,317	Vehicle Fuel	5,750	7,066	1,317
6,886	7,001	115	Vehicle Insurance	6,886	7,001	115
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18,369	21,967	3,598	TOTAL REPAIRS AND MAINTENANCE	18,369	21,967	3,598
1,811	975	(836)	Bank/Loan Fees	1,811	975	(836)
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1,811	975	(836)	TOTAL FINANCIAL EXPENSES	1,811	975	(836)
1,033,951	1,088,369	54,418	TOTAL EXPENSES	1,033,951	1,088,369	54,418
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(205,924)	(53,081)	(152,843)	Surplus/(Deficit)	(205,924)	(53,081)	(152,843)
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
<u>(205,924)</u>	<u>(53,081)</u>	<u>(152,843)</u>	Cash Surplus/(Deficit)	<u>(205,924)</u>	<u>(53,081)</u>	<u>(152,843)</u>

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
441,282	441,282	0	Management Fee	441,282	441,282	0
0	10,521	(10,521)	Miscellaneous Income	0	10,521	(10,521)
441,282	451,803	(10,521)	TOTAL REVENUES	441,282	451,803	(10,521)
EXPENSES						
443,235	413,353	(29,882)	Salaries and Wages	443,235	413,353	(29,882)
12,630	83	(12,547)	Temporary Help	12,630	83	(12,547)
455,865	413,436	(42,429)	TOTAL LABOR	455,865	413,436	(42,429)
(243)	83	326	Travel & Entertainment	(243)	83	326
1,680	1,679	(1)	Audit & Tax Preparation	1,680	1,679	(1)
9,969	63,604	53,635	Other Professional Services	9,969	63,604	53,635
4,225	1,500	(2,725)	Postage	4,225	1,500	(2,725)
381	167	(214)	Printing	381	167	(214)
17,065	8,333	(8,732)	Office Expense	17,065	8,333	(8,732)
180	417	237	Training and Seminars	180	417	237
6,189	2,917	(3,272)	Office Equipment	6,189	2,917	(3,272)
3,309	1,458	(1,851)	Equipment Usage Fee	3,309	1,458	(1,851)
42,754	80,158	37,404	TOTAL OPERATING EXPENSES	42,754	80,158	37,404
2,237	1,250	(987)	PG&E	2,237	1,250	(987)
0	750	750	Water	0	750	750
3,748	6,667	2,919	Telephone	3,748	6,667	2,919
5,985	8,667	2,682	TOTAL UTILITIES	5,985	8,667	2,682
193	208	15	Vehicle Licenses	193	208	15
175	458	283	Vehicle Maintenance	175	458	283
511	542	31	Vehicle Fuel	511	542	31
1,323	1,250	(73)	Vehicle Insurance	1,323	1,250	(73)
2,201	2,458	257	TOTAL REPAIRS AND MAINTENANCE	2,201	2,458	257
125	167	42	Bank/Loan Fees	125	167	42
125	167	42	TOTAL FINANCIAL EXPENSES	125	167	42
506,930	504,886	(2,044)	TOTAL EXPENSES	506,930	504,886	(2,044)
(65,648)	(53,083)	(12,565)	Surplus/(Deficit)	(65,648)	(53,083)	(12,565)
(65,648)	(53,083)	(12,565)	Cash Surplus/(Deficit)	(65,648)	(53,083)	(12,565)

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
2,514	6,250	(3,736)	OTHER BILLABLE SERVICES	2,514	6,250	(3,736)
112,340	143,667	(31,327)	BILLABLE SERVICES-OPERATING	112,340	143,667	(31,327)
63,853	155,417	(91,564)	BILLABLE SERVICES-RESERVE	63,853	155,417	(91,564)
8,375	15,417	(7,042)	SET-UP FEE REVENUE	8,375	15,417	(7,042)
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187,082	320,751	(133,669)	TOTAL REVENUES	187,082	320,751	(133,669)
			EXPENSES			
217,556	273,545	55,989	Salaries and Wages	217,556	273,545	55,989
1,920	1,083	(837)	Temporary Help	1,920	1,083	(837)
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219,476	274,628	55,152	TOTAL LABOR	219,476	274,628	55,152
7,160	7,667	507	After Hours Contract	7,160	7,667	507
27,784	39,167	11,383	Consumable Materials	27,784	39,167	11,383
514	1,500	986	Laundry & Uniform	514	1,500	986
0	892	892	Other Professional Services	0	892	892
0	125	125	Printing	0	125	125
298	2,500	2,202	Office Expense	298	2,500	2,202
0	250	250	Training and Seminars	0	250	250
8,816	1,583	(7,233)	Equipment Usage Fee	8,816	1,583	(7,233)
412	2,083	1,671	Power Tool Expense	412	2,083	1,671
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44,984	55,767	10,783	TOTAL OPERATING EXPENSES	44,984	55,767	10,783
20	0	(20)	Telephone	20	0	(20)
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20	0	(20)	TOTAL UTILITIES	20	0	(20)
1,570	1,000	(570)	Vehicle Licenses	1,570	1,000	(570)
1,341	2,917	1,576	Vehicle Maintenance	1,341	2,917	1,576
2,870	3,667	797	Vehicle Fuel	2,870	3,667	797
4,020	4,167	147	Vehicle Insurance	4,020	4,167	147
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9,802	11,751	1,949	TOTAL REPAIRS AND MAINTENANCE	9,802	11,751	1,949
274,283	342,146	67,863	TOTAL EXPENSES	274,283	342,146	67,863
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(87,200)	(21,395)	(65,805)	Surplus/(Deficit)	(87,200)	(21,395)	(65,805)
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(87,200)	(21,395)	(65,805)	Cash Surplus/(Deficit)	(87,200)	(21,395)	(65,805)
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
REVENUES						
139,817	139,817	0	Management Fee	139,817	139,817	0
9,556	31,667	(22,111)	Landscape Billable	9,556	31,667	(22,111)
149,373	171,484	(22,111)	TOTAL REVENUES	149,373	171,484	(22,111)
EXPENSES						
133,196	122,425	(10,771)	Salaries and Wages	133,196	122,425	(10,771)
133,196	122,425	(10,771)	TOTAL LABOR	133,196	122,425	(10,771)
27,560	32,210	4,650	Consumable Materials	27,560	32,210	4,650
0	2,083	2,083	Landscape Materials	0	2,083	2,083
826	458	(368)	Building Maintenance Misc.	826	458	(368)
627	1,500	873	Laundry & Uniform	627	1,500	873
883	833	(50)	Office Expense	883	833	(50)
0	150	150	Training and Seminars	0	150	150
0	500	500	Office Equipment	0	500	500
2,883	3,525	642	Equipment Usage Fee	2,883	3,525	642
0	500	500	Power Tool Expense	0	500	500
32,778	41,759	8,981	TOTAL OPERATING EXPENSES	32,778	41,759	8,981
60	0	(60)	Telephone	60	0	(60)
60	0	(60)	TOTAL UTILITIES	60	0	(60)
329	542	213	Vehicle Licenses	329	542	213
2,111	2,650	539	Vehicle Maintenance	2,111	2,650	539
2,196	2,690	494	Vehicle Fuel	2,196	2,690	494
1,396	1,417	21	Vehicle Insurance	1,396	1,417	21
6,032	7,299	1,267	TOTAL REPAIRS AND MAINTENANCE	6,032	7,299	1,267
172,066	171,483	(583)	TOTAL EXPENSES	172,066	171,483	(583)
(22,693)	1	(22,694)	Surplus/(Deficit)	(22,693)	1	(22,694)

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
5,100	13,333	(8,233)	DOCUMENT FEES	5,100	13,333	(8,233)
12,850	33,333	(20,483)	PROCESSING FEES	12,850	33,333	(20,483)
4,450	4,167	283	RESALE FEES	4,450	4,167	283
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22,400	50,833	(28,433)	TOTAL REVENUES	22,400	50,833	(28,433)
			EXPENSES			
26,438	23,612	(2,826)	Salaries and Wages	26,438	23,612	(2,826)
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26,438	23,612	(2,826)	TOTAL LABOR	26,438	23,612	(2,826)
277	250	(27)	Printing	277	250	(27)
6,615	1,333	(5,282)	Office Expense	6,615	1,333	(5,282)
702	83	(619)	Training and Seminars	702	83	(619)
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7,594	1,666	(5,928)	TOTAL OPERATING EXPENSES	7,594	1,666	(5,928)
276	183	(93)	Bank/Loan Fees	276	183	(93)
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276	183	(93)	TOTAL FINANCIAL EXPENSES	276	183	(93)
34,307	25,461	(8,846)	TOTAL EXPENSES	34,307	25,461	(8,846)
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(11,907)	25,372	(37,279)	Surplus/(Deficit)	(11,907)	25,372	(37,279)
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(11,907)	25,372	(37,279)	Cash Surplus/(Deficit)	(11,907)	25,372	(37,279)
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
18,915	24,167	(5,252)	ALTERATION FEES	18,915	24,167	(5,252)
8,975	16,250	(7,275)	RESALE INSPECTION FEES	8,975	16,250	(7,275)
27,890	40,417	(12,527)	TOTAL REVENUES	27,890	40,417	(12,527)
EXPENSES						
43,282	42,149	(1,133)	Salaries and Wages	43,282	42,149	(1,133)
43,282	42,149	(1,133)	TOTAL LABOR	43,282	42,149	(1,133)
0	42	42	Laundry & Uniform	0	42	42
0	77	77	Printing	0	77	77
441	558	117	Office Expense	441	558	117
0	67	67	Training and Seminars	0	67	67
897	333	(564)	Equipment Usage Fee	897	333	(564)
0	83	83	Power Tool Expense	0	83	83
1,338	1,160	(178)	TOTAL OPERATING EXPENSES	1,338	1,160	(178)
0	42	42	Vehicle Licenses	0	42	42
15	83	68	Vehicle Maintenance	15	83	68
172	167	(5)	Vehicle Fuel	172	167	(5)
147	167	20	Vehicle Insurance	147	167	20
334	459	125	TOTAL REPAIRS AND MAINTENANCE	334	459	125
1,411	625	(786)	Bank/Loan Fees	1,411	625	(786)
1,411	625	(786)	TOTAL FINANCIAL EXPENSES	1,411	625	(786)
46,366	44,393	(1,973)	TOTAL EXPENSES	46,366	44,393	(1,973)
(18,476)	(3,976)	(14,500)	Surplus/(Deficit)	(18,476)	(3,976)	(14,500)
(18,476)	(3,976)	(14,500)	Cash Surplus/(Deficit)	(18,476)	(3,976)	(14,500)