

800 ROCKVIEW DRIVE
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION
1001 GOLDEN RAIN ROAD
WALNUT CREEK CA 94595

Revenue

Management Fees & Contracted Services	2,421,240
Billable Services	1,853,061
Other Revenue	84,635

Total Revenue	4,358,937

Expenses:

Labor	3,455,130
Materials	310,863
Vehicle Expense	101,702
Small Tools and Equipment	7,465
Other Operating Expense	42,577
Office Supplies and Equipment	150,055
Postage and Printing	12,458
Other Administrative Expenses	20,394
Utilities	52,616

Total Expenses **4,153,260**

Surplus/(Deficit) **205,677**

Cash Surplus/(Deficit) **205,677**

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
348,868	348,868	0	Management Fee	1,744,338	1,744,340	(2)
348,868	348,868	0	TOTAL REVENUES	1,744,338	1,744,340	(2)
EXPENSES						
310,450	317,859	7,409	Salaries and Wages	1,560,115	1,589,295	29,180
0	83	83	Temporary Help	5,491	415	(5,076)
310,450	317,942	7,492	TOTAL LABOR	1,565,607	1,589,710	24,103
58	83	25	Travel & Entertainment	58	415	357
1,417	1,250	(167)	Audit & Tax Preparation	7,083	6,250	(833)
1,682	1,417	(265)	Postage	9,409	7,085	(2,324)
0	917	917	Printing	2,442	4,585	2,143
4,844	8,333	3,489	Office Expense	26,170	41,665	15,495
1,153	833	(320)	Training and Seminars	3,073	4,165	1,092
2,397	3,333	936	Office Equipment	12,110	16,665	4,555
3,309	3,417	108	Equipment Usage Fee	16,544	17,085	541
14,859	19,583	4,724	TOTAL OPERATING EXPENSES	76,889	97,915	21,026
2,738	2,917	179	PG&E	16,656	14,585	(2,071)
(288)	708	996	Water	1,331	3,540	2,210
6,405	5,000	(1,405)	Telephone	34,629	25,000	(9,629)
8,855	8,625	(230)	TOTAL UTILITIES	52,616	43,125	(9,491)
1,416	250	(1,166)	Vehicle Licenses	1,596	1,250	(346)
170	417	247	Vehicle Maintenance	1,821	2,085	264
454	417	(37)	Vehicle Fuel	1,805	2,085	280
1,075	1,467	392	Vehicle Insurance	5,376	7,335	1,959
3,115	2,551	(564)	TOTAL REPAIRS AND MAINTENANCE	10,599	12,755	2,156
136	167	31	Bank/Loan Fees	677	835	158
136	167	31	TOTAL FINANCIAL EXPENSES	677	835	158
337,416	348,868	11,452	TOTAL EXPENSES	1,706,387	1,744,340	37,953
11,452	0	11,452	Surplus/(Deficit)	37,951	0	37,951
11,452	0	11,452	Cash Surplus/(Deficit)	37,951	0	37,951

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
7,146	5,667	1,479	OTHER BILLABLE SERVICES	33,677	28,335	5,342
108,774	107,083	1,691	BILLABLE SERVICES-OPERATING	601,645	535,415	66,230
156,598	195,417	(38,819)	BILLABLE SERVICES-RESERVE	689,017	977,085	(288,068)
20,250	16,667	3,583	SET-UP FEE REVENUE	71,675	83,335	(11,660)
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292,769	324,834	(32,065)	TOTAL REVENUES	1,396,014	1,624,170	(228,156)
			EXPENSES			
203,160	257,198	54,038	Salaries and Wages	1,082,459	1,285,990	203,531
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203,160	257,198	54,038	TOTAL LABOR	1,082,459	1,285,990	203,531
0	167	167	Carpentry	0	835	835
8,950	7,500	(1,450)	After Hours Contract	38,485	37,500	(985)
45,110	43,383	(1,727)	Consumable Materials	202,753	216,915	14,162
610	1,417	807	Laundry & Uniform	8,325	7,085	(1,240)
0	375	375	Other Professional Services	0	1,875	1,875
76	292	216	Printing	606	1,460	854
6,512	2,167	(4,345)	Office Expense	14,828	10,835	(3,993)
150	125	(25)	Training and Seminars	485	625	140
0	667	667	Office Equipment	0	3,335	3,335
8,816	9,167	351	Equipment Usage Fee	44,079	45,835	1,756
323	1,250	927	Power Tool Expense	4,493	6,250	1,757
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70,547	66,510	(4,037)	TOTAL OPERATING EXPENSES	314,054	332,550	18,496
4,765	1,167	(3,598)	Vehicle Licenses	10,398	5,835	(4,563)
4,145	3,333	(812)	Vehicle Maintenance	17,281	16,665	(616)
2,567	2,917	350	Vehicle Fuel	13,296	14,585	1,289
3,235	3,500	265	Vehicle Insurance	16,175	17,500	1,325
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14,711	10,917	(3,794)	TOTAL REPAIRS AND MAINTENANCE	57,149	54,585	(2,564)
288,418	334,625	46,207	TOTAL EXPENSES	1,453,663	1,673,125	219,462
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4,351	(9,791)	14,142	Surplus/(Deficit)	(57,648)	(48,955)	(8,693)
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4,351	(9,791)	14,142	Cash Surplus/(Deficit)	(57,648)	(48,955)	(8,693)
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
REVENUES						
135,381	135,380		1 Management Fee	676,903	676,900	3
58,867	15,000	43,867	Landscape Billable	106,286	75,000	31,286
194,248	150,380	43,868	TOTAL REVENUES	783,189	751,900	31,289
EXPENSES						
108,749	113,468	4,719	Salaries and Wages	557,261	567,340	10,079
108,749	113,468	4,719	TOTAL LABOR	557,261	567,340	10,079
45,319	23,825	(21,494)	Consumable Materials	107,322	119,125	11,803
0	500		500 Landscape Materials	788	2,500	1,712
0	125		125 Building Maintenance Misc.	0	625	625
355	1,000		645 Laundry & Uniform	4,985	5,000	15
710	250	(460)	Office Expense	2,321	1,250	(1,071)
0	46		46 Training and Seminars	270	230	(40)
0	250		250 Office Equipment	0	1,250	1,250
2,883	4,833		1,950 Equipment Usage Fee	14,414	24,165	9,751
167	333		166 Power Tool Expense	2,973	1,665	(1,308)
49,435	31,162	(18,273)	TOTAL OPERATING EXPENSES	133,073	155,810	22,737
1,461	417	(1,044)	Vehicle Licenses	2,545	2,085	(460)
1,365	2,167		802 Vehicle Maintenance	13,360	10,835	(2,525)
2,186	2,000	(186)	Vehicle Fuel	10,512	10,000	(512)
1,186	1,167	(19)	Vehicle Insurance	5,931	5,835	(96)
6,199	5,751	(448)	TOTAL REPAIRS AND MAINTENANCE	32,348	28,755	(3,593)
164,383	150,381	(14,002)	TOTAL EXPENSES	722,682	751,905	29,223
29,865	(1)	29,866	Surplus/(Deficit)	60,506	(5)	60,511

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
15,300	3,333	11,967	DOCUMENT FEES	64,745	16,665	48,080
35,100	28,333	6,767	PROCESSING FEES	164,000	141,665	22,335
6,700	1,750	4,950	RESALE FEES	19,890	8,750	11,140
57,100	33,416	23,684	TOTAL REVENUES	248,635	167,080	81,555
			EXPENSES			
20,732	19,092	(1,640)	Salaries and Wages	105,616	95,460	(10,156)
20,732	19,092	(1,640)	TOTAL LABOR	105,616	95,460	(10,156)
0	333	333	Printing	0	1,665	1,665
8,424	250	(8,174)	Office Expense	9,983	1,250	(8,733)
8,424	583	(7,841)	TOTAL OPERATING EXPENSES	9,983	2,915	(7,068)
278	83	(195)	Bank/Loan Fees	764	415	(349)
278	83	(195)	TOTAL FINANCIAL EXPENSES	764	415	(349)
29,434	19,758	(9,676)	TOTAL EXPENSES	116,364	98,790	(17,574)
27,666	13,658	14,008	Surplus/(Deficit)	132,271	68,290	63,981
27,666	13,658	14,008	Cash Surplus/(Deficit)	132,271	68,290	63,981

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24,395	21,667	2,728	ALTERATION FEES	99,410	108,335	(8,925)
17,750	13,083	4,667	RESALE INSPECTION FEES	87,351	65,415	21,936
42,145	34,750	7,395	TOTAL REVENUES	186,761	173,750	13,011
EXPENSES						
28,524	28,460	(64)	Salaries and Wages	144,187	142,300	(1,887)
28,524	28,460	(64)	TOTAL LABOR	144,187	142,300	(1,887)
0	58	58	Printing	0	290	290
(45)	500	545	Office Expense	1,294	2,500	1,206
0	67	67	Training and Seminars	0	335	335
897	667	(230)	Equipment Usage Fee	4,485	3,335	(1,150)
852	1,292	440	TOTAL OPERATING EXPENSES	5,778	6,460	682
0	63	63	Vehicle Licenses	0	315	315
0	63	63	Vehicle Maintenance	201	315	114
74	83	9	Vehicle Fuel	330	415	85
215	167	(48)	Vehicle Insurance	1,075	835	(240)
289	376	87	TOTAL REPAIRS AND MAINTENANCE	1,606	1,880	274
613	417	(196)	Bank/Loan Fees	2,593	2,085	(508)
613	417	(196)	TOTAL FINANCIAL EXPENSES	2,593	2,085	(508)
30,278	30,545	267	TOTAL EXPENSES	154,164	152,725	(1,439)
11,867	4,205	7,662	Surplus/(Deficit)	32,596	21,025	11,571
11,867	4,205	7,662	Cash Surplus/(Deficit)	32,596	21,025	11,571

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	May 2021	2020 Year End
Current Assets		
Cash	289,002	160,785
Accounts Receivable	504,217	426,631
Prepays	5,496	13,474
Inventory	261,116	249,890
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Total Current Assets	1,059,830	850,779
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Property, Plant & Equipment		
Building Improvements	27,606	27,606
Furniture and Fixtures	36,991	36,991
Computer Equipment	32,378	32,378
Less:		
Accumulated Depreciation	(96,975)	(96,975)
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Net Property, Plant & Equi	0	0
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TOTAL ASSETS	1,059,830	850,779
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LIABILITIES & EQUITY		
Liabilities:		
Accounts Payable	169,250	135,717
Payroll	912,275	942,433
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Total Liabilities	1,081,524	1,078,150
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Equity		
Retained Earnings	2,848,201	2,848,201
Dividends Paid	(3,075,572)	(3,075,572)
Accumulated Surplus/(Defici	205,677	0
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Total Equity	(21,695)	(227,371)
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TOTAL LIABILITIES & EQUITY	1,059,830	850,779
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