

800 ROCKVIEW DRIVE
WALNUT CREEK CA 94595

GOLDEN RAIN FOUNDATION
1001 GOLDEN RAIN ROAD
WALNUT CREEK CA 94595

Revenue

Management Fees & Contracted Services	1,528,502
Billable Services	1,139,491
Other Revenue	58,200

Total Revenue	2,726,192

Expenses:

Labor	2,066,937
Materials	188,992
Vehicle Expense	75,947
Small Tools and Equipment	13,184
Other Operating Expense	24,488
Office Supplies and Equipment	97,517
Postage and Printing	10,967
Other Administrative Expenses	9,532
Utilities	15,124

Total Expenses **2,502,687**

Surplus/(Deficit) **223,506**

Cash Surplus/(Deficit) **223,506**

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	March 2022	2021 Year End
Current Assets		
Cash	1,577,342	1,027,986
Accounts Receivable	704,311	550,172
Prepays	4,897	9,147
Inventory	296,216	286,740
Total Current Assets	2,582,766	1,874,044
Property, Plant & Equipment		
Building Improvements	27,606	27,606
Furniture and Fixtures	36,991	36,991
Computer Equipment	32,378	32,378
Less:		
Accumulated Depreciation	(96,975)	(96,975)
Net Property, Plant & Equi	0	0
TOTAL ASSETS	2,582,766	1,874,044
LIABILITIES & EQUITY		
Liabilities:		
Accounts Payable	199,550	132,396
Payroll	1,322,683	904,608
Total Liabilities	1,522,233	1,037,004
Equity		
Retained Earnings	3,912,612	3,912,612
Dividends Paid	(3,075,572)	(3,075,572)
Accumulated Surplus/(Defici	223,493	0
Total Equity	1,060,533	837,040
TOTAL LIABILITIES & EQUITY	2,582,765	1,874,044

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	MANAGEMENT FEE	MUTUAL BILLABLE	LANDSCAPE	MEMBER RECORDS	ALTERATION/ RESALES	TOTAL
Revenues	1,111,889	868,773	465,185	156,750	123,595	2,726,192
Expenses:						
Labor	895,022	681,673	336,035	63,349	90,858	2,066,937
Materials	0	131,995	51,738	0	0	183,734
Vehicle Expense	8,660	39,769	26,323	0	1,195	75,947
Other Operating Expens	366	34,663	10,583	465	1,513	47,590
Utilities	15,124	0	0	0	0	15,124
Office Supply/Admin Ex	45,688	9,731	3,335	5,520	1,369	65,643
Equipment Usage Fee	9,926	26,447	8,648	0	2,691	47,713
Total Expenses	974,785	924,279	436,663	69,334	97,625	2,502,687
Surplus/(Deficit)	137,104	(55,506)	28,522	87,416	25,970	223,506
Cash Surplus/(Deficit)	137,104	(55,506)	28,522	87,416	25,970	223,506

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
370,630	370,630	0	Management Fee	1,111,889	1,111,890	(1)
370,630	370,630	0	TOTAL REVENUES	1,111,889	1,111,890	(1)
EXPENSES						
309,737	339,046	29,309	Salaries and Wages	895,022	1,017,138	122,116
0	83	83	Temporary Help	0	249	249
309,737	339,129	29,392	TOTAL LABOR	895,022	1,017,387	122,365
0	0	0	Laundry & Uniform	(43)	0	43
0	83	83	Travel & Entertainment	621	249	(372)
1,417	1,250	(167)	Audit & Tax Preparation	4,250	3,750	(500)
1,223	1,542	319	Postage	5,215	4,626	(589)
277	625	348	Printing	367	1,875	1,508
11,881	8,333	(3,548)	Office Expense	25,267	24,999	(268)
0	833	833	Training and Seminars	1,010	2,499	1,489
3,866	3,333	(533)	Office Equipment	8,958	9,999	1,041
3,309	2,500	(809)	Equipment Usage Fee	9,926	7,500	(2,426)
21,972	18,499	(3,473)	TOTAL OPERATING EXPENSES	55,571	55,497	(74)
2,113	3,208	1,095	PG&E	170	9,624	9,454
396	792	396	Water	396	2,376	1,980
3,671	6,250	2,579	Telephone	14,558	18,750	4,192
6,180	10,250	4,070	TOTAL UTILITIES	15,124	30,750	15,626
1,074	250	(824)	Vehicle Licenses	1,251	750	(501)
953	458	(495)	Vehicle Maintenance	1,983	1,374	(609)
468	542	74	Vehicle Fuel	1,406	1,626	220
1,340	1,333	(7)	Vehicle Insurance	4,021	3,999	(22)
3,835	2,583	(1,252)	TOTAL REPAIRS AND MAINTENANCE	8,660	7,749	(911)
138	167	29	Bank/Loan Fees	409	501	92
138	167	29	TOTAL FINANCIAL EXPENSES	409	501	92
341,861	370,628	28,767	TOTAL EXPENSES	974,785	1,111,884	137,099
28,768	2	28,766	Surplus/(Deficit)	137,104	6	137,098
28,768	2	28,766	Cash Surplus/(Deficit)	137,104	6	137,098

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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
5,523	6,833	(1,310)	OTHER BILLABLE SERVICES	19,956	20,499	(543)
151,832	114,917	36,915	BILLABLE SERVICES-OPERATING	418,579	344,751	73,828
162,680	163,833	(1,153)	BILLABLE SERVICES-RESERVE	390,215	491,499	(101,284)
15,534	15,000	534	SET-UP FEE REVENUE	40,024	45,000	(4,976)
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335,569	300,583	34,986	TOTAL REVENUES	868,773	901,749	(32,976)
EXPENSES						
241,552	249,369	7,817	Salaries and Wages	664,189	748,107	83,918
7,416	1,083	(6,333)	Temporary Help	17,484	3,249	(14,235)
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248,968	250,452	1,484	TOTAL LABOR	681,673	751,356	69,683
0	167	167	Carpentry	0	501	501
7,160	7,833	673	After Hours Contract	21,480	23,499	2,019
61,038	41,667	(19,371)	Consumable Materials	131,995	125,001	(6,994)
1,078	1,417	339	Laundry & Uniform	3,650	4,251	601
0	375	375	Other Professional Services	0	1,125	1,125
765	208	(557)	Printing	855	624	(231)
5,749	2,250	(3,499)	Office Expense	8,876	6,750	(2,126)
0	125	125	Training and Seminars	0	375	375
8,816	1,887	(6,929)	Equipment Usage Fee	26,447	5,661	(20,786)
5,372	1,250	(4,122)	Power Tool Expense	9,533	3,750	(5,783)
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89,978	57,179	(32,799)	TOTAL OPERATING EXPENSES	202,837	171,537	(31,300)
2,663	1,333	(1,330)	Vehicle Licenses	6,903	3,999	(2,904)
4,151	3,333	(818)	Vehicle Maintenance	10,307	9,999	(308)
3,854	3,500	(354)	Vehicle Fuel	11,078	10,500	(578)
3,827	3,833	6	Vehicle Insurance	11,481	11,499	18
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14,495	11,999	(2,496)	TOTAL REPAIRS AND MAINTENANCE	39,769	35,997	(3,772)
353,441	319,630	(33,811)	TOTAL EXPENSES	924,279	958,890	34,611
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(17,872)	(19,047)	1,175	Surplus/(Deficit)	(55,506)	(57,141)	1,635
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(17,872)	(19,047)	1,175	Cash Surplus/(Deficit)	(55,506)	(57,141)	1,635
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Curr Mo Actual	Curr Mo Budget	Variance Fav/(Unfav)		YTD Actual	YTD Budget	Variance Fav/(Unfav)
REVENUES						
138,871	138,871	0	Management Fee	416,613	416,613	0
23,461	16,500	6,961	Landscape Billable	48,572	49,500	(928)
162,332	155,371	6,961	TOTAL REVENUES	465,185	466,113	(928)
EXPENSES						
120,223	117,144	(3,079)	Salaries and Wages	336,035	351,432	15,397
120,223	117,144	(3,079)	TOTAL LABOR	336,035	351,432	15,397
31,770	24,015	(7,755)	Consumable Materials	51,738	72,045	20,307
0	500	500	Landscape Materials	0	1,500	1,500
5,174	167	(5,007)	Building Maintenance Misc.	5,258	501	(4,757)
735	1,000	265	Laundry & Uniform	1,674	3,000	1,326
1,082	271	(811)	Office Expense	3,150	813	(2,337)
0	50	50	Training and Seminars	185	150	(35)
0	250	250	Office Equipment	0	750	750
2,883	4,583	1,700	Equipment Usage Fee	8,648	13,749	5,101
3,255	333	(2,922)	Power Tool Expense	3,651	999	(2,652)
44,899	31,169	(13,730)	TOTAL OPERATING EXPENSES	74,305	93,507	19,202
371	492	121	Vehicle Licenses	1,465	1,476	11
5,044	2,800	(2,244)	Vehicle Maintenance	11,847	8,400	(3,447)
2,842	2,350	(492)	Vehicle Fuel	8,712	7,050	(1,662)
1,433	1,417	(16)	Vehicle Insurance	4,299	4,251	(48)
9,690	7,059	(2,631)	TOTAL REPAIRS AND MAINTENANCE	26,323	21,177	(5,146)
174,812	155,372	(19,440)	TOTAL EXPENSES	436,663	466,116	29,453
(12,479)	(1)	(12,478)	Surplus/(Deficit)	28,522	(3)	28,525

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18,800	11,083	7,717	DOCUMENT FEES	42,700	33,249	9,451
42,350	26,625	15,725	PROCESSING FEES	98,550	79,875	18,675
10,700	3,208	7,492	RESALE FEES	15,500	9,624	5,876
71,850	40,916	30,934	TOTAL REVENUES	156,750	122,748	34,002
			EXPENSES			
22,037	20,804	(1,233)	Salaries and Wages	63,349	62,412	(937)
22,037	20,804	(1,233)	TOTAL LABOR	63,349	62,412	(937)
300	292	(8)	Printing	4,440	876	(3,564)
484	1,333	849	Office Expense	1,080	3,999	2,919
0	83	83	Training and Seminars	0	249	249
784	1,708	924	TOTAL OPERATING EXPENSES	5,520	5,124	(396)
115	142	27	Bank/Loan Fees	465	426	(39)
115	142	27	TOTAL FINANCIAL EXPENSES	465	426	(39)
22,936	22,654	(282)	TOTAL EXPENSES	69,334	67,962	(1,372)
48,914	18,262	30,652	Surplus/(Deficit)	87,416	54,786	32,630
48,914	18,262	30,652	Cash Surplus/(Deficit)	87,416	54,786	32,630

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32,070	20,167	11,903	ALTERATION FEES	75,645	60,501	15,144
10,425	12,500	(2,075)	RESALE INSPECTION FEES	47,950	37,500	10,450
42,495	32,667	9,828	TOTAL REVENUES	123,595	98,001	25,594
EXPENSES						
30,369	29,930	(439)	Salaries and Wages	90,858	89,790	(1,068)
30,369	29,930	(439)	TOTAL LABOR	90,858	89,790	(1,068)
90	58	(32)	Printing	90	174	84
405	333	(72)	Office Expense	1,279	999	(280)
0	67	67	Training and Seminars	0	201	201
897	503	(394)	Equipment Usage Fee	2,691	1,509	(1,182)
1,391	961	(430)	TOTAL OPERATING EXPENSES	4,059	2,883	(1,176)
0	50	50	Vehicle Licenses	0	150	150
52	108	56	Vehicle Maintenance	67	324	257
80	83	3	Vehicle Fuel	264	249	(15)
288	250	(38)	Vehicle Insurance	864	750	(114)
420	491	71	TOTAL REPAIRS AND MAINTENANCE	1,195	1,473	278
535	500	(35)	Bank/Loan Fees	1,513	1,500	(13)
535	500	(35)	TOTAL FINANCIAL EXPENSES	1,513	1,500	(13)
32,715	31,882	(833)	TOTAL EXPENSES	97,625	95,646	(1,979)
9,780	785	8,995	Surplus/(Deficit)	25,970	2,355	23,615
9,780	785	8,995	Cash Surplus/(Deficit)	25,970	2,355	23,615